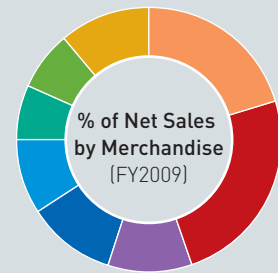


AUTOBACS SEVEN GROUP AT A GLANCE (CONSOLIDATED)

The AUTOBACS Consolidated Group operates a chain of franchises that mainly sell automotive goods and services, provides statutory safety inspections and maintenance services, as well as car sales and purchases at its stores. The Consolidated net sales consist of wholesale sales to franchisees and retail sales through stores operated directly by the Company or its consolidated subsidiaries. The Consolidated Group sells merchandises and services in the following eight categories.



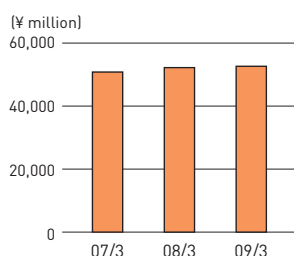
Tires and Wheels	20.3%
Car Electronics	24.6%
Oil and Batteries	10.2%
Car Exterior Goods	11.0%
Car Interior Goods	9.1%
Motor Sports Goods	6.7%
Services	7.1%
Others	11.0%

TIRES AND WHEELS

We provide tires and wheels from manufacturers worldwide, which include AUTOBACS private brand merchandises. In the fiscal year in review, sales increased slightly despite low sales of snow tires due to light snowfalls along Eastern Japan. Demand for tires and wheels was stimulated by the initiatives we took, such as reinforcing the lineup of private brand and other low-price merchandises, as well as launching a nationwide sales campaign.

Major Merchandises

- Private brand tires (domestic, import brands)
- National brand tires (domestic, import brands)
- Snow tires
- Private brand wheels
- National brand wheels
- Tires and wheels for various types of vehicles

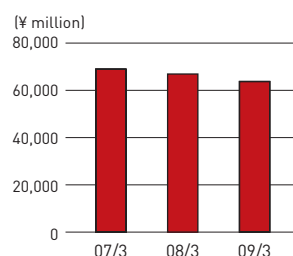


CAR ELECTRONICS

We offer a range of car electronic appliances from domestic and overseas manufacturers, such as car navigation systems and audio and visual apparatus. A boosted lineup of portable navigation systems and aggressive sales of electronic toll collection (ETC) devices accompanying a fall in expressway tolls contributed to growth in sales of these merchandises. However, overall sales in the year under review were down on the back of a retraction in demand for audio devices and in-dash navigation systems.

Major Merchandises

- Car navigation systems
- Car audio equipments
- Car visual equipments
- Terrestrial digital-related goods
- ETC devices

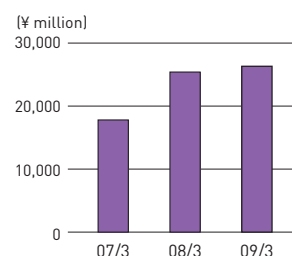


OIL AND BATTERIES

Our lineup includes not only private brand items, such as the Vantage series of engine oil and the DYNAGRID series of batteries, but also oil and batteries from domestic and overseas suppliers. In the year under review, sales rose slightly, owing to higher unit prices for oil and batteries. This was despite the increase in the tendency to extend the replacing period of these merchandises while consumers cut back on spending.

Major Merchandises

- Private brand engine oil
- Genuine engine oil
- High-performance engine oil
- Transmission and differential gear oil
- Automatic transmission fluid
- Private brand batteries
- High-performance-type batteries
- Batteries for imported vehicles
- Batteries for motorcycles

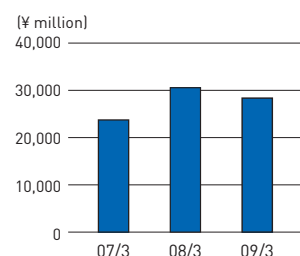


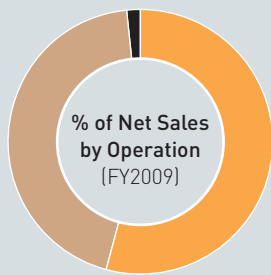
CAR EXTERIOR GOODS

We handle an extensive range of merchandises for car exteriors, such as wiper blades, tire chains, car washing supplies, waxes, coating agents, repair goods, and tools. In the year under review, sales dipped due to lower sales of tire chains as a result of light snowfalls along Eastern Japan.

Major Merchandises

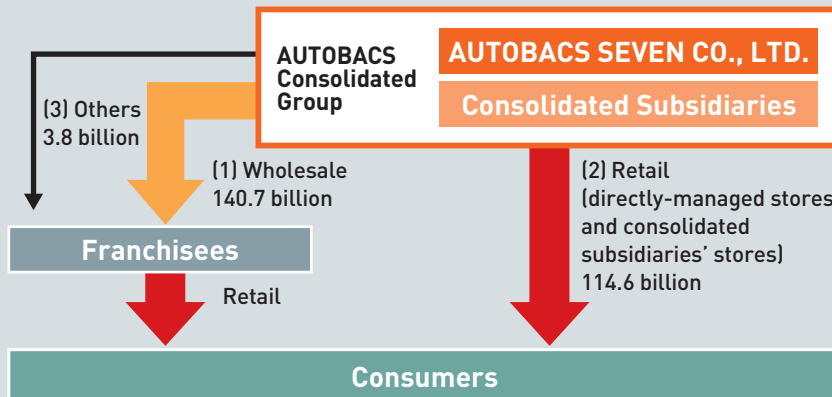
- Wiper blades
- Tire chains
- Car washing supplies
- Waxes and coating agents
- Repair goods
- Tools





Net Sales
¥259.1 billion

- Wholesale 54.3%
- Retail 44.2%
- Others 1.5%



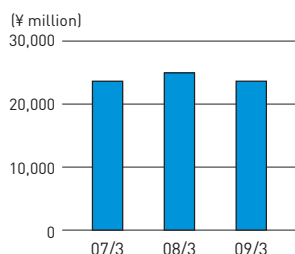
Consolidated net sales consist of wholesale sales (1), retail sales from directly-managed stores and consolidated subsidiaries' stores (2), and other sales (3).

CAR INTERIOR GOODS

This segment includes air fresheners, deodorizers, dust bins, and other small interior goods, as well as child safety seats. In the fiscal year under review, sales of child safety seats increased temporarily owing to a revision of Road Traffic Law. However, total sales in this segment were down due to suppressed demand for car accessories amid a marked decline in domestic consumption.

Major Merchandises

- Radar detectors
- Air fresheners and deodorizers
- Dust bins
- Seat covers
- Child safety seats

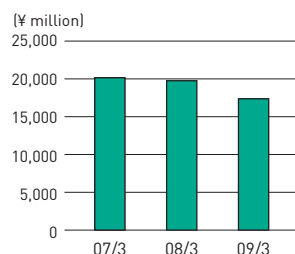


MOTOR SPORTS GOODS

We offer a wide range of highly appealing merchandises, such as aero parts, mufflers, headlight bulbs, and theft prevention tools. In the year under review, sales of stylish accessories declined considerably as consumers scaled back their spending.

Major Merchandises

- Aero parts
- Mufflers
- Shock absorbers
- High-intensity discharge (HID) lights
- Bulbs
- Theft prevention devices
- Electric parts

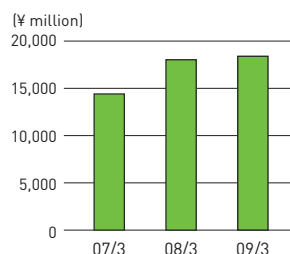


SERVICES

Our services include installation of car electronics appliances; changing of tires, oil, batteries and other merchandises; statutory safety inspections and maintenance services; sheet metal work; and the application of window film. In the year under review, sales from services rose owing to our efforts to differentiate services accompanying growth of our statutory inspection and maintenance business in accordance with rising demand for vehicle maintenance. Sales from services also grew due to the expansion of installation work of ETC devices as the government subsidized to equip such devices.

Major Services

- Tire, oil and battery changes
- Installations and changes of car electronics
- Statutory safety inspections and maintenance
- Body work and painting
- Polymer processing
- Window film application



OTHERS

This segment includes sales of vehicles, second-hand goods, motorcycle goods sold at Group stores, sales of fuels sold at service stations, revenues from royalties paid by franchisees, and lease payments for stores that franchisees lease from the Group. In the fiscal year under review, we recorded increased sales from vehicles and charges for leasing equipment.

