

An aerial photograph showing a two-lane asphalt road with yellow double lines, curving through a dense green forest. To the left of the road is a body of water with ripples. Two cars are visible on the road: a red car in the upper left and a dark blue car further down. The overall scene is lush and natural.

Dedicated towards providing you the joy of going out.

Offering a mobility lifestyle geared towards more safety, security, enjoyment
that is personal and in harmony with society.

 **AUTOBACS SEVEN**

COMPANY PROFILE

TOP MESSAGE

“Ensuring the safety of our communities while driving and enriching customers’ lives”

Since our inception in 1947, AUTOBACS SEVEN has provided our customers with exceptional car-related merchandise and services through a period of rapid motorization via our stores in Japan. In recent years, the automotive industry has seen the widespread adoption of electric vehicles and the development of autonomous cars for road use.

We will contribute to revitalizing the industry by creating and providing unprecedented new value, evolving beyond a wholesaler/retailer of car accessories to become “a company that consistently offers customers the enjoyment of going out with their cars.”

Holding true to our purpose of “ensuring the safety of our communities while driving and enriching customer lives”, realizing a sustainable society in which people and cars can continue to coexist, and sustaining the growth of our group, we will continue to evolve our business model, provide safety and security to our customers, and remain a trusted provider of cars and mobility, an important part of our customers’ lives.

September 2023

Yugo Horii

Representative Director & Chief Executive Officer



PURPOSE

We will continue to promote our activities based on our purpose of “ensuring the safety of our communities while driving and enriching customers’ lives”.

ABOUT US

The core of our business is related to domestic AUTOBACS business. We operate franchises that provide for customers in need of automotive goods, car-related installations, statutory safety inspections and maintenance services. In addition, we have taken the knowledge and human resources we acquired through our domestic business to expand globally. Our business includes car dealerships, BtoB and online alliance.

BUSINESS FLOW



Sustainability

Our vision for society

A safe, secure, and gentle society in which people, cars, and the environment exist in harmony.

Corporate image we desire to realize

Professional and Friendly

SUSTAINABLE DEVELOPMENT GOALS

17 goals to change the world



Important social issues that need to be proactively resolved

- 1 Realizing a cyclical and symbiotic society
- 2 Responding to climate change
- 3 Revitalizing our local communities
- 4 Pursuing diversity and new work styles
- 5 Creating healthy and rewarding jobs

Materiality

- **Creating businesses that solve social issues**
We will develop businesses that contribute to SDGs, such as responding to EV demand and creating business structures using an open innovation model, with the aim of proactively solving important social issues through our business.
- **Enhancing efforts to protect the environment and society**
We will enhance our efforts to proactively solve environmental and societal issues beyond our business. Specifically, we are striving to reduce CO₂ emissions through energy conservation and other means, reduce our environmental impact, and coexist with local communities.
- **Developing our organization and personnel**
We aim to solve social issues through corporate management, as our organizations and human resources will be the main drivers engaging in to develop sustainable, healthy, and prosperous conditions to continue to grow. To this end, we are working to develop the next generation of human resources and mechanics, reform the way we work, promote health management, and achieve diversity and inclusion.
- **Creating a sustainable and strong management base**
We aim to drive the creation of “a safe, secure, and gentle society in which people, cars, and the environment exist in harmony” as a “professional and friendly organization”, and promote management reform through digital transformation to build a solid management foundation centered around ESG management.

Non-financial targets and activities to achieve materiality

Non-financial targets	Activities
Promoting social contribution related to automobiles	Disaster relief using cars The company concluded an agreement with Japan Car Sharing Association for automobile support in the aftermath of disasters. We offer support lifelines by donating vehicles and offering free maintenance for rental vehicles.
Promoting environmentally conscious business Realizing circular ecosystem	Development of Environmentally Friendly Products We aim to reduce waste through the development of environmentally friendly products. We are minimizing the amount of waste our private brand products produce by reducing the weight and reviewing the design, such as the packaging materials.
Promoting the spread of safe and secure EVs toward the realization of a zero-carbon society	Installation of EV charging stations Our company has been installing EV charging stations at AUTOBACS stores. In addition to increasing the convenience of EVs and plug-in hybrid vehicles, we are working together as a group to promote environmental load reduction activities.



In addition to the above, we are also implementing various initiatives to achieve our materiality.

<https://www.autobacs.co.jp/en/sustainability/activity.html>

DOMESTIC BUSINESS

STORE BRANDS



Japan's first one-stop shop for automotive goods and services

AUTOBACS

AUTOBACS was established in Osaka in 1974 as the first one-stop shop for automotive goods and services in Japan, featuring a large sales floor dedicated to providing a wealth of automotive goods in one place, a large parking lot, and offering installation and maintenance for these goods. With a trade area of around 5km, the company currently operates approximately 500 stores nationwide. AUTOBACS stores are mainly located along main roads, and their sales floors offer a full range of products centered around car life including tires, wheels, car navigation systems, oil, batteries, accessories, and other automotive goods, as well as statutory safety inspections and maintenance services, used car purchases and sales, body repairing & painting etc.



Creative car lifestyle store that supports all car lifestyle

Super AUTOBACS (Type I / Type II)

Super AUTOBACS offers the best total car life in terms of merchandise, service, facility, and technology. The first store was opened in Chiba Prefecture in 1997 under the concept of "Thrill and Excitement" with an emphasis on entertainment. There are two types of Super AUTOBACS stores: a flagship store (Type I) with a trade area of around 20 km, and a large store (Type II) with a trade area of around 10 km. Super AUTOBACS stores have a vast site, sales floor, and parking lot that are much larger than those of AUTOBACS stores and offer a wide selection of products and highly desirable goods, maintenance service, used car purchasing and sales, body repairing, and vehicle customization.



Type I



Type II



Concept store that provides for anything to do with automobiles

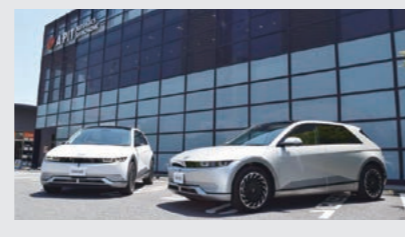
A PIT AUTOBACS

A PIT AUTOBACS is based on the concept of "a pit stop for both car and people". These concept stores provide anything related to cars in "one stop". Not only does A PIT AUTOBACS provide car maintenance, car wash and wide range of car merchandise, but also feature a bookshop, café, camping gear and outdoor goods, apparel, and kids' spaces. People of all ages can enjoy their time together while waiting for their cars to be serviced.



As a sales and maintenance base for EVs and next-generation mobility

We have EV expertise and tools to handle legal inspections and statutory safety inspections of overseas EVs. We also offer test drives, purchase consultations, and maintenance for overseas EVs and hydrogen electric vehicles.



Number of domestic stores
589 stores

AUTOBACS: 494 stores
Super AUTOBACS: 72 stores
A PIT AUTOBACS: 2 stores
AUTOBACS Secohan Ichiba: 3 stores
ASM: 1 store
AUTOBACS GARAGE: 1 store
AUTOBACS EXPRESS: 11 stores
Smart+1: 2 stores
AUTOBACS CARS: 3 stores (As end of September 2023)

PRIVATE BRAND PRODUCTS

AUTOBACS has been selling private brand products for over 40 years since 1977. The lineup has grown to over 1,000 items, including tires, wheels, oil, batteries, and car accessories, and was reborn as the "AQ." brand in 2014.



Stores which promote the "recycling of automotive goods" by handling second-hand automotive goods

AUTOBACS Secohan Ichiba

Independent stores: 3
In-shop stores: 15

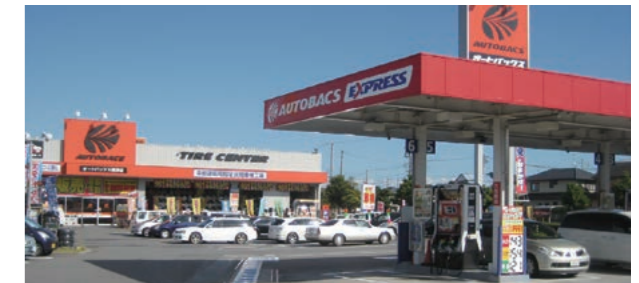
AUTOBACS Secohan Ichiba is a specialty store for second-hand automotive goods including genuine parts and outlet products, which operates in-shop at large stores.



Self-service gas station with car wash facilities built next to AUTOBACS stores

AUTOBACS EXPRESS

AUTOBACS EXPRESS supports our customers car lifestyles by offering self-service gas stations and car washing services, and enhance customer convenience by enabling them to visit the adjacent AUTOBACS store while refueling or car washing.



Store handling lifestyle products centered on cars

AUTOBACS GARAGE

AUTOBACS GARAGE proposes automobile-centered lifestyle goods in an area designed as a café. This new structure enables customers unfamiliar with cars to easily undertake vehicle maintenance at the right moment.



Specialty store to "Keep your car clean"

Smart+1

Independent stores: 2
In-shop stores: 7

Smart+1 offers a wide range of services, including body coatings, interior sterilization and deodorization etc. Reservations can be made online. The independent stores feature their own café lounge to relax while waiting.



Support customers purchasing and selling cars

AUTOBACS CARS

Independent stores: 3
In-shop stores: 387

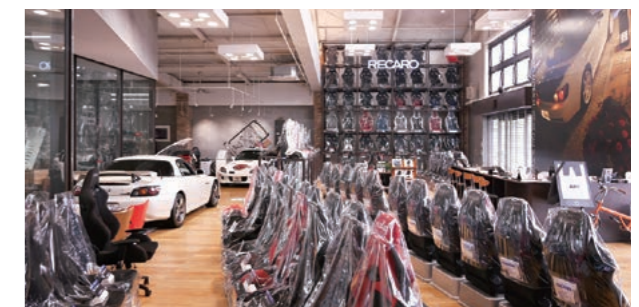
AUTOBACS CARS offers insurance, maintenance, statutory safety inspections, car purchasing and selling services. We purchase vehicles at standardized appraisal prices nationwide by utilizing the patented assessment system "Assessment Dr.". Various loans and car leasing services are available.



Specialty store for Germany-born RECARO seats

ASM

ASM is a specialty store for RECARO seats effective in reducing back pain and fatigue. It offers the brand's original ASM LIMITED series, and also specializes in the maintenance and tuning of the world popular HONDA S2000.



OVERSEAS BUSINESS

Expanding wholesale and retail business with a focus on the South-East Asia region

We operate 91 retail stores offering car accessories and maintenance services, mainly in the South-East Asia region. (as of September 2023)
In the wholesale business, we are expanding business partners, including local distributors and retailers, with a focus on original products for overseas markets.

Number of overseas stores
91 stores

France: 10 stores
Singapore: 2 stores
Malaysia: 5 stores
Indonesia: 2 stores
Thailand: 60 stores
Philippines: 6 stores
Taiwan: 6 stores

(As end of September 2023)

Wholesale Business

We develop and manufacture AUTOBACS brand products (lubricants, batteries, car electronics, etc.) to bring Japan Quality to customers all over the world. We are expanding our wholesale activities to partners such as authorized dealers, distributors, and retail stores. We also offer our Consultant Wholesale program for AUTOBACS designed shelf planograms.



Retail Business

We have formed regional capital and business alliances with leading companies, mainly in South-East Asia, and expanded our stores in the form of area franchises. We provide services that meet local needs with store sizes and product lineups that match the development of car culture in each region.



CAR DEALERSHIP

Operation of authorized BYD dealership following on from Audi. Focusing on sales of overseas EVs / ZEVs.

In 2019, we established AUTOBACS DEALER GROUP HOLDINGS CO. LTD., as a company presiding over our dealership businesses. It operates authorized dealerships for Audi and BYD AUTO. We not only promote and expand the use of new and used EVs and ZEVs, but also offer EV-related equipment and construction services.

Audi: 2 stores / BYD AUTO: 3 stores
(including pre-opening preparatory offices)



BUSINESS to BUSINESS

Developing wholesale locations beyond AUTOBACS stores, service for company vehicles, and business specializing in maintenance

Wholesale Business

In 2021, we began a cooperative business alliance with Nissan Motor Co., Ltd. by setting up a task team between the two companies to start joint development and sales of car accessories. In addition, through our subsidiaries CAP Style and HOT STUFF CORPORATION, the Company conducts wholesale to home centers, auto maintenance businesses, and corporate customers outside the Group.



Fleet Business

The company operates the AUTO IN Car Shaken and Tire Center chain, located near large commercial facilities such as shopping malls and home centers. These specialized stores perform car maintenance, including statutory safety inspections, tire replacements, and oil changes.



AUTO IN: 7 stores

ONLINE ALLIANCE

Promoting the creation of a platform utilizing online platforms to expand both B2C and B2B business.

A website where you can enjoy your car life safely and securely

Customers can complete the entire process from purchase to installation reservations online, and we are developing further features to improve customer convenience.

AUTOBACS
AUTOBACS Official Website



Peace of mind and excitement for all drivers

MOBILA collaborates with various car-related companies to provide information and contents necessary for car life. The service is expanding to include vehicle maintenance management functions.

MOBILA
MOBILITY as a LIFE



Support for corporate fleet management of company cars

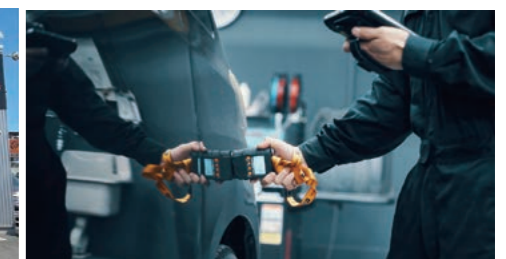
We offer a cloud-based company vehicle management system for corporate customers that allows integrated management of alcohol checks, daily driving reports, and vehicle inspection expiration dates via an application.

FLEETGUIDE

OTHER BUSINESS

Car Trading Business

The company entered the used car business in 1996 and began used car purchases and sales with AUTOBACS CARS in 2002. Today, we not only operate in-shop at AUTOBACS stores, but also handle used car purchases and sales by opening and developing independent specialty stores outside of AUTOBACS stores.



Brand Business

In addition to the sales of car accessories and vehicle services, we plan, develop, sell, and manage projects for a wide range of products to suit our customers' car lifestyles.

GORDON MILLER

Expanding our lifestyle with a brand centered on the "garage", through various products designed for garage and car life.



Original brand store: 1 store (GORDON MILLER MOTORS maintenance facility on-site)

GORDON MILLER MOTORS

An original camper label based on the theme of VAN LIFE and overnight camping.



ARTA

Original custom cars and apparel created by the racing sports brand ARTA.



Concept store: 1 store

Finance Business

Finance business provides customers with convenience in the form of auto insurance, loans and credit for car purchases, used car warranties and leasing services.



Property Development Business

Businesses related to real estate development, including opening new stores and developing services for apartment complex tenants, as well as the wholesale of fixtures, signs and lighting, and leasing of garages houses.



Expansion Business

We operate the "VEEMO" application for finding parking spaces and drone license training. We also handle next-generation micro-mobility, including "specified small motorized bicycles," created because of a legal revision.

VEEMO



Corporate Profile

Name	AUTOBACS SEVEN CO., LTD
Date of Foundation	February 1947
Headquarters	6-52, Toyosu 5-chome, Koto-ku, Tokyo, Japan
Business Activities	Franchise Headquarters for AUTOBACS Group stores, wholesale and retail of automotive goods, statutory safety inspections and maintenance, used car purchasing and sales, body repair and coating, etc.
Capital Stock	33,998 million yen (As of March 31, 2023)
Number of Employees (Consolidated)	4,477 (As of March 31, 2023)
Main Business Offices	Northern Japan Regional Headquarters (Sendai, Miyagi) Kanto Regional Headquarters (Ichikawa, Chiba) Chubu Regional Headquarters (Nagoya, Aichi) Kansai Regional Headquarters (Osaka, Osaka) Southern Japan Regional Headquarters (Fukuoka, Fukuoka) Eastern Japan Logistic Center (Ichikawa, Chiba) Western Japan Logistic Center (Miki, Hyogo)

Major Consolidated Subsidiaries (As of September 30, 2023)

■ Domestic AUTOBACS Business

AUTOBACS Higashi-Nihon Sales Ltd.
AUTOBACS Chubu Sales Ltd.
AUTOBACS Tsukuba Co., Ltd.
AUTOBACS Kansai Sales Ltd.
AUTOBACS Minami-Nihon Sales Ltd.
Chain Growth Co., Ltd
Shaken-Bankin DEPOT Inc.

■ Overseas Business

AUTOBACS VENTURE SINGAPORE PTE LTD
AUTOBACS CAR CARE (SINGAPORE) PTE. LTD.
AUTOBACS FRANCE S.A.S.
AUTOBACS CAR SERVICE MALAYSIA SDN. BHD.
AUTOBACS (CHINA) AUTOGOODES COMMERCE Co., Ltd.
AUTOBACS AUSTRALIA PTY LTD

■ Car Dealership, BtoB and Online Alliance Business

Seiwa Automobile Sales Co., Ltd.
Takamori Jidousha Seibi Kogyo Co., Ltd.
AUTOBACS DEALER GROUP HOLDINGS Co., Ltd.
BACS Advance Co., Ltd.
BACS e-Mobility Co., Ltd.
CAP Style Co., Ltd.
HOT STUFF CORPORATION
BACS Boots Co., Ltd.

■ Other Subsidiaries

AUTOBACS Financial Service Co., Ltd.
AUTOBACS Management Service Co., Ltd.
ABT Marketing Co., Ltd.
ADE Co., Ltd.
FATRASYLING Inc.
AUTOBACS Digital Initiative Co., Ltd.
VEEMO Inc.

AUTOBACS SEVEN CO., LTD.

<https://www.autobacs.co.jp/en/>

PR & IR Department, AUTOBACS SEVEN CO., LTD.

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Our Company Name

AUTOBACS is an acronym of "Appeal", "Unique", "Tire", "Oil", "Battery", "Accessories", "Car Electronics", "Service", each product and service the group provides. The word "SEVEN" was chosen to indicate our desire not to be limited to the six products and services listed in our name, but to always be searching for the 7th, or next, way that we can provide for our customers.

Our Corporate Color & Symbol

The corporate color for AUTOBACS is a shade of orange we call California Orange. It was chosen to display the frontier spirit of America's pioneers and represents the blazing sun casting an orange hue over California.

Meaning of the symbol mark

Our symbol features six lines that represent the products and services we offer to our customers. Each line connects in one place, representing how we bring together many products in one store. It is also reminiscent of a highway, linking us to our goal of creating an automotive society.

History

February 1947	The late Toshio Sumino founded Suehiro Shokai, a privately owned wholesaler of automobile parts in Osaka.
August 1948	Suehiro Shokai was reorganized into a joint-stock company named Fuji-Shokai Co.,Ltd. in Osaka.
November 1974	Opened AUTOBACS Higashi Osaka Store, the first one-stop specialty store for automotive goods and services in Japan.
April 1975	Started franchise business and opened AUTOBACS Hakodate Nakamichi store as the first franchise store.
November 1977	Released tires, oil and batteries under our own private brand.
August 1979	Opened AUTOBACS 100th store (AUTOBACS Yagi store).
March 1980	Changed the company name to AUTOBACS SEVEN Co., Ltd.
May 1991	Opened the first overseas store in Taiwan, marking AUTOBACS store expansion to the overseas markets.
January 1995	Established AUTOBACS VENTURE SINGAPORE PTE LTD.
March 1996	Opened AUTOBACS 500th store (AUTOBACS Hamada store).
March 1997	Opened the first Super AUTOBACS store in Chiba as a new store format.
August 1999	AUTOBACS SEVEN Europe S.A.S. (Present: AUTOBACS FRANCE S.A.S.) established a partnership with Renault.
June 2000	Opened the first AUTOBACS Secohan Ichiba for sales and purchases of used automotive goods.
December 2001	Released an original sports car named GARAIYA.
April 2002	Opened the first AUTOBACS EXPRESS store in Kanagawa.
June 2002	Introduced CARS system for used car sales.
October 2004	Moved the AUTOBACS SEVEN Co., Ltd. headquarters to Toyosu, Tokyo.
July 2014	Revamped the AUTOBACS Group private brands and launched "AQ."
March 2016	Opened the first AUTOBACS Used Car Purchase Store in Setagaya-ku, Tokyo.
February 2017	Established Chain Growth Co., Ltd., an organization dedicated to recruiting, supplying and retaining mechanic personnel. Opened the first Smart+1, a new store format focusing on hand washing and coating in Osaka.
March 2017	Established ABT Marketing Co., Ltd., a joint venture with CCC Marketing Co., Ltd.
July 2017	Began developing the original garage lifestyle brand GORDON MILLER.
November 2018	Opened A PIT AUTOBACS SHINONOME, the new concept store for AUTOBACS.
April 2019	Established AUTOBACS DEALER GROUP HOLDINGS CO., LTD.
September 2021	JOYFUL Shaken & Tire Center, which later became a wholly owned subsidiary, began operations as AUTO IN Shaken & Tire Center.
November 2021	Opened the first "GORDON MILLER" store (GORDON MILLER KURAMAE).
April 2022	Tokyo Stock Exchange Market segment changed from First Section to Prime Market.
April 2023	Acquired all shares of AB System Solutions Co., Ltd. and changed its trading name to AUTOBACS Digital Initiative Co., Ltd.