

< APRIL 2010 > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in April decreased by 1.7% from last year's April results(LY). Factors of change are 1) sharp sales drop for ETC devices in contrast to the same month of last year when sales were bolstered by the government's expressway toll discount policies for vehicles installing ETC devices and the subsidy scheme for purchasing ETC devices. (Sales of ETC devices inclusive of installation fees decreased by 1,100MY from LY); 2) strong sales of tires and car navigation devices, which were pumped up by the Company's advertising and sales promotion initiatives including newspaper ads and TV commercials; 3) sales increase in summer tires according to the colder-than-usual March weather that pushed ahead the peak demand season for the switchback of snow tires into summer tires. As a result, although April sales fell short by 380 million yen (MY) from LY, the Company achieved its sales plan. By merchandise segments, sales increase were seen in Tires and Maintenance Parts where sales increased by 350 MY and 90 MY respectively from LY. Major sales falls were seen in Car electronics where sales decreased by 990MY from LY.	
< STORE INFORMATION >	April 2010: New store 1; Relocation, Scrap & build (including format changes) 1 ; Closed 0 Total number of domestic stores at the end of Apr 2010: Domestic 512 (AUTOBACS 397, Super AUTOBACS 76, AUTO HELLOES 8, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 25, AUTOBACS Express 6)
< MAY 2010 > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in May decreased by 2.2% from last year's May results(LY). Factors of change are 1) sharp sales drop for ETC devices from LY . (Sales of ETC devices inclusive of installation fees decreased by 800MY); 2) sales increase in Tires. The delay in switch-back activities of snow tires into summer tires due to colder than usual March weather, has consequently pushed up the sales in May; 3) sales increase in car washing items and long-driving goods thanks to the fine weather during the Golden Week holidays. As a result, May sales fell by 430 million yen(MY) from LY. By merchandise segments, sales increase were seen in Tires, Service and Car Repair Goods where sales increased by 240MY, 120MY and 50MY respectively from LY. Major sales falls were seen in Car Electronics and Motor Sports Goods where sales decreased by 760MY and 70MY from LY.	
< STORE INFORMATION >	May 2010: New store 0; Relocation, Scrap & build (including format changes) 2 ; Closed 1 Total number of domestic stores at the end of May 2010: Domestic 511 (AUTOBACS 399, Super AUTOBACS 76, AUTO HELLOES 6, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 6)
< JUNE 2010 > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in June decreased by 7.5% and 7.2% from last year's June results(LY). Factors of the changes are 1) decrease in number of customers from LY due to the heavy rain in Southern Japan in contrast to LY when the weather was generally fine. 2) sharp drop on sales of ETC devices and installations from LY. (sales of ETC devices inclusive of installation fees decreased by 1280MY.) As a result, June sales fell by 1,650 million yen(MY) from LY. By merchandise segments, sales increased only in Maintenance by 40MY. Major sales falls were seen in Car Electronics, Tires and Service where sales decreased by 1,250MY, 150MY and 70MY from LY.	
< STORE INFORMATION >	June 2010: New store 0; Relocation, Scrap & build 2 ; Closed 0 Total number of domestic stores at the end of Jun 2010: Domestic 511 (AUTOBACS 399, Super AUTOBACS 76, AUTO HELLOES 6, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 6)
< JULY 2010 > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in July decreased by 2.2% and 2.0% from last year's July results(LY). Factors of the changes are 1) sales increase in various car goods according to a growing number of new car sales, intense summer heat and heavy rains; 2) sharp drop on sales of ETC devices from LY; 3) sales increase due to big sales promotions mainly for tires and wheels. As a result, July sales fell by 530 million yen(MY) from LY. By merchandise segments, sales increase were seen in Accessories, Tires and Wheels where sales increased by 150MY, 130MY and 50MY respectively from LY. Major sales falls were seen in Car Electronics and Motor Sports Goods where sales decreased by 910MY (sales of ETC devices inclusive of installation fees decreased by 1450MY.) and 30MY from LY.	
< STORE INFORMATION >	July 2010: New store 0; Relocation, Scrap & build 1 ; Closed 1 Total number of domestic stores at the end of Jul 2010: Domestic 511 (AUTOBACS 399, Super AUTOBACS 76, AUTO HELLOES 6, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 6)
< AUGUST > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in August decreased by 3.5% and 3.2% respectively from last year's August results(LY). Factors behind the % changes are 1) sales increase in batteries and sunshade items due to the intense summer heat that expanded during the month; 2) strong sales of car navigation systems in contrast to the plunging sales of ETC devices; 3) weak sales of tires especially before the Obon holidays in the middle of the Month. As a result, August sales fell by 810 million yen(MY) from LY. By merchandise segments, sales increase were seen in Batteries and Accessories where sales increased by 110MY and 60MY respectively from LY. Major sales falls were seen in Car Electronics, Tires, Car Repair Goods and Motor Sports Goods where sales decreased by 530MY(in which, ETC devices decreased by 990MY), 270MY, 60MY and 50MY from LY.	
< STORE INFORMATION >	Aug 2010: New store 0; Relocation, Scrap & build 0 ; Closed 0 Total number of domestic stores at the end of Aug 2010: Domestic 511 (AUTOBACS 399, Super AUTOBACS 76, AUTO HELLOES 6, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 6)
< SEPTEMBER > (yoy figures are on same store basis, except as cited as "total store")	
In September, total store sales decreased by 0.1% and same-store sales increased by 0.3% compared to the same month of last year(LY). Factors behind the % changes are; 1) sales increase in batteries and sunshade items, and decrease in car washing items, both due to the intense summer heat that continued from last month. 2) Strong sales of car navigation system and wheels according to a growing number of new car sales; 3) Smaller sales decline of ETC devices from the exceptionally strong figures of LY. As a result, September sales fell by 20 million yen(MY) from LY. By merchandise segments, major sales increase were seen in Services, Batteries and Wheels where sales increased by 200 MY, 120MY and 10MY respectively from LY. Major sales falls were seen in Oil, Car Repair goods, Car Electronics, Motor Sports Goods and Tires where sales decreased by 80MY, 70MY, 60MY (in which, ETC devices decreased by 330MY), 60MY and 40MY from LY.	
< STORE INFORMATION >	Sep 2010: New store 0; Relocation, Scrap & build 1 ; Closed 0 Total number of domestic stores at the end of Sep 2010: Domestic 511 (AUTOBACS 399, Super AUTOBACS 76, AUTO HELLOES 6, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 6)
< OCTOBER 2010 > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in October increased by 3.7% and 3.5% respectively from last year's October results(LY). Sales were generally strong and also pushed up by an one additional Sunday compared to LY. Factors behind the % changes are; 1) sales increase in tires including snow tires; 2) Strong sales of maintenance related goods somewhat due to the effect of snowfalls; 3) Smaller sales decline of ETC devices from the exceptionally strong figures of LY. As a result, October sales increased by 700 million yen (MY) from LY. By merchandise segments, major sales increase were seen in Tires, Services and Maintenance Goods where sales increased by 370MY, 280MY and 130MY respectively from LY. Major sales falls were seen in Car electronics where sales decreased by 250MY.	
< STORE INFORMATION >	October 2010: New store 1; Relocation, Scrap & build (including format changes) 4 ; Closed 0 Total number of domestic stores at the end of Oct 2010: Domestic 512 (AUTOBACS 400, Super AUTOBACS 76, AUTO HELLOES 5, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 7)
< NOVEMBER 2010 > (yoy figures are on same store basis, except as cited as "total store")	
Both total store and same-store sales in November decreased by 1.0% and 0.9% respectively from last year's November results(LY). Although the decline was primarily due to one less Sunday compared to LY, sales result was generally better than expected. Factors behind the % changes are; 1) Sales increase in tires and wheels inspired by newspaper advertisements. 2) Sales decrease of navigation devices and accessories, which was against the trend until September, occurring together with the decrease of new car sales. As a result, November sales decreased by 230 million yen(MY) from LY. By merchandise segments, major sales increase were seen in Tires, Wheels, Car Repair Goods and Maintenance Goods where sales increased by 630MY, 160MY, 70MY and 60MY respectively from LY. Major sales falls were seen in Car Electronics, Accessories and Motor Sports Goods where sales decreased by 1,000MY, 150MY and 100MY from LY.	
< STORE INFORMATION >	November 2010: New domestic store 0; Relocation, Scrap & build (including format changes) 0 ; Closed 0 Total number of domestic stores at the end of Nov 2010: Domestic 512 (AUTOBACS 400, Super AUTOBACS 76, AUTO HELLOES 5, AUTOBACS <i>Hashiriya Tengoku Secohan Ichiba</i> 24, AUTOBACS Express 7)

< DECEMBER 2010 > (yoy figures are on same store basis, except as cited as "total store")

Both total store and same-store sales in December increased by 3.3% from last year's December results(LY). Factors behind the % changes are; 1) increase in sales of seasonal items, such as snow tires, wheels and tire chains, thanks to the heavy snowfall in the Japan Sea area; 2) lower sales of navigation devices impacted by the deteriorating new car sales as well as change in demand toward lower-priced models, and soft sales trend of ETC devices derived from the exceptionally strong figures of LY; 3) decrease in sales of Accessories resulting from the drop in new car sales. As a result, December sales increased by 1,140 million yen(MY) from LY. By merchandise segments, major increases were seen in Tires, Maintenance Parts, Wheels and Services where sales increased by 1,610MY, 740MY, 330MY and 180MY respectively from LY. Major falls were seen in Car Electronics and Accessories where sales decreased by 1,190MY and 250MY from LY.

< STORE INFORMATION >

December 2010: New domestic store 0; Relocation, Scrap & build (including format changes) 0 ; Closed 0, Overseas ; Autobacs Sriracha store (Thailand)

Total number of domestic stores at the end of Dec 2010: Domestic 512 (AUTOBACS 400, Super AUTOBACS 76, AUTO HELLOES 5, AUTOBACS *Hashiriya Tengoku Secohan Ichiba* 24, AUTOBACS Express 7)

< JANUARY 2011 > (yoy figures are on same store basis, except as cited as "total store")

Both total store and same-store sales in January increased by 6.2% from last year's January results(LY). Factors behind the % changes are; 1) increase in sales of seasonal items, such as snow tires & wheels, batteries and tire chains, according to the heavy snowfall in several regions of Japan. Also increase in sales of Services due to the strong demand for tire changing services; 2) decreasing sales of navigation devices and Accessories resulting from the drop in new car sales; 3) strong sales of digital terrestrial TV broadcasting(DTTB) goods enhanced toward the full transition in July 2011. Meanwhile, on January 21st, we announced a research report that reveals the slow conversion rate to DTTB, especially for those installed in vehicles.

As a result, January sales increased by 1,350 million yen(MY) from LY. By merchandise segments, major increases were seen in Tires, Maintenance Parts, Services and Wheels where sales increased by 790MY, 620MY, 210MY and 190MY respectively from LY. Major falls were seen in Car Electronics, Accessories and Motor Sports Goods where sales decreased by 360MY, 140MY and 130MY from LY.

< STORE INFORMATION >

January 2011: New domestic store 0; Relocation, Scrap & build (including format changes) 0 ; Closed 2

Total number of domestic stores at the end of Jan 2011: Domestic 510 (AUTOBACS 400, Super AUTOBACS 76, AUTO HELLOES 5, AUTOBACS *Hashiriya Tengoku Secohan Ichiba* 22, AUTOBACS Express 7)

< FEBRUARY 2011 > (yoy figures are on same store basis, except as cited as "total store")

Both total store and same-store sales in February increased by 2.7% and 2.3% respectively from last year's February results(LY). Factors behind the % changes are; 1) increase in sales of snow tires and tire chains according to the snowfall in Kanto regions; 2) increase in sales of summer tires according to the demand of the switchback of snow tires into summer tires in southern Japan; 3) decrease in sales of car electronics with decline of selling price ranges of car navigation devices.

As a result, February sales increased by 500 million yen (MY) from LY. By merchandise segments, major increases were seen in Maintenance Parts, Tires and Services where sales increased by 420MY, 280MY and 190MY respectively from LY. Major falls were seen in Car Electronics, Motor Sports Goods and Accessories where sales decreased by 190MY, 130MY and 80MY from LY.

< STORE INFORMATION >

February 2011: New domestic store 0; Relocation, Scrap & build (including format changes) 0 ; Closed 0

Total number of domestic stores at the end of Feb 2011: Domestic 510 (AUTOBACS 400, Super AUTOBACS 76, AUTO HELLOES 5, AUTOBACS *Hashiriya Tengoku Secohan Ichiba* 22, AUTOBACS Express 7)