

<April>
 In April, overall sales declined due to the weak consumer sentiment nationwide. Sales also slipped in reaction to the good results in March. Total store and comparable store sales declined by 6.9% and 8.0%, respectively from last year's same month (LY). Total store sales decreased 1,700 million yen (MY) from LY. Major sales growths were seen in Batteries and Services, where sales rose by 80MY and 40MY, respectively from LY. Major sales declines were seen in Car Electronics, Accessories and Motor Sports, where sales dropped by 1270MY, 190MY and 160MY, respectively from LY.
Tires and Wheels: the continuing switch-back-demand for snow tires into summer tires lifted the sales in the beginning of the month but the trend did not last long and sales began to turn down in mid-April. However, the Company expects its nationwide tire promotion, which started in late April, would charge up its future sales. **Car Electronics:** sales of car navigation systems have sharply fallen by 20.8% vs. LY. Sales drop was for four straight months due to the continuing demand shift toward the lower-priced portable navigation systems. The high sales of last year also lowered the growth rate of this year. **Batteries:** sales dropped by 12.6% in volume because of the relatively warm weather, but the price hike boosted sales revenue and its growth rate increased by 14.7%.
Accessories: the lack of new models in the high-priced items such as radar detectors and theft prevention products softened the sales of this category. **Motor Sports Goods:** sales continued to be affected by the Government's displace order for fuel-saving devices.
Services: the replacement order for car parts and accessories has declined but the strong demand for statutory safety inspection and maintenance pushed its sales upward.
Statutory Safety Inspection: increased slightly behind 15% in both sales revenue and volume. **Car Sales:** increased approximately 50% in sales revenue and volume.

< STORE INFORMATION > April 2008: New store 2; Opening and Closure due to store format change 0; Closure due to store format change 0; Relocation, Scrap & build 0; Closed 1
 Total number of domestic stores at the end of April 2008: Domestic: 523 (Super AUTOBACS 75, AUTOBACS 398, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 31, AUTOBACS Express 9) Overseas: 118

<May>
 May retail sales was weak as high gas price was back after the restoration of provisional gasoline tax rate, leading customers to cut back their consumption. Customer traffic slowed toward the end of the month especially at suburban areas in northern Japan, as they seemed to reduce the use of their cars to cope with rising gasoline and food prices. Rainy weather also reduced customer traffic. Total store and comparable store sales were down by 4.3% and 5.0%, respectively from last year's same month (LY). Total store sales declined by 860million yen (MY) vs. LY. Major falls were seen in Car Electronics, Motor Sports Goods, which sales dropped by 750MY and 140MY. Major growths were seen in Services and Batteries, which sales were up by 140MY and 90MY, respectively from LY.
Tires and Wheels: sales were relatively good during the Golden Week holidays that ran from April 29 through May 6, but then deteriorated by the end of the month. Sales were steady for the low-priced tires but were slow for the high-priced ones.
Car Electronics: sales of portable navigation devices (PND) were up both in sales revenue and volume due to added features and lower price points. On the other hand, sales of hard-disk navigation systems have slipped behind the year-earlier level.
Batteries: maintained growth in sales revenue owing to price hikes but volume dropped below LY as customers reduced their spending. **Accessories:** sales of the orange and yellow teardrop-shaped momiji mark and the child safety seat has increased as the revised Road Traffic Law that has become effective June 1, obliges people aged 75 or older to display the momiji mark on the rear of their cars, and requires all passengers (including those sitting on the backseat) to wear seat belts. Conversely, sales of radar detectors continued to slide by the lack of new models. **Services:** demand of tires, wheels, and car electronics replacements has declined but the increase in statutory safety inspection and maintenance requirement induced sales.
Safety Inspection: increased 27% in volume and 23% in sales revenue. **Car sales:** increased 21% in volume and 20% in sales revenue.

< STORE INFORMATION > May 2008: New store 0; Opening and Closure due to store format change 1; Relocation, Scrap & build 0; Closed 1
 Total number of domestic stores at the end of May 2008: Domestic: 522 (Super AUTOBACS 76, AUTOBACS 396, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 31, AUTOBACS Express 9) Overseas: 118

<June>
 Retail sales results were weak in June, declining 0.3% and 1.2%, respectively, in total and comparable store basis. Total store sales declined by 50 million yen(MY) from last year(LY). The continuing price hikes of gasoline, heavy rains and earthquake in Northern Japan have had somehow negative effects on the company's retail activities. Yet, its national advertising and sales promotion efforts for car navigation equipments and tires seem to have attracted price-conscious customers. Major falls were seen in Car Electronics and Motor Sports Goods where sales dropped by 250MY and 160MY, respectively from LY. Major improvements were seen in Tires, Services and Batteries where sales were up by 320MY, 160MY and 90MY, respectively from LY.
Tires and Wheels: sales dramatically improved due to sales promotion toward membership customers and special discount sales advertisement on nationwide newspapers at the end of June.
Car Electronics: sales of portable navigation devices (PND) have jumped up by 31.3% from LY, mostly benefited by the nationwide TV commercial broadcasting and new model launching in the month.
Batteries: sales revenue continued to grow in parallel with price hikes. **Accessories:** although sales of radar detectors continued to slide down, the aged drivers' sign plates and child safety seats have increased along with the implementation of revised Road Traffic Law.
Services: though the numbers of car electronics replacement orders continued to decrease, statutory safety inspection and maintenance services showed strong demand and induced its sales. Also, the company's original quick and cheap maintenance service pack called "one-coin pit services" is gaining popularity among customers.
Safety Inspection: sales increased 16% in volume and 13.3% in revenue. **Car sales:** sales increased 27.9% in volume and 15.4% in revenue.

< STORE INFORMATION > June 2008: New store 4; Opening and Closure due to store format change 0; Relocation, Scrap & build 2; Closed 1
 Total number of domestic stores at the end of June 2008: Domestic: 523 (Super AUTOBACS 76, AUTOBACS 395, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 32, AUTOBACS Express 10) Overseas: 120

In July, household expenses increased due to the price hike of gasoline that jumped to over 180 yen per liter and the continuing food price rise. Due to these factors, consumers tend to spend less time and money for driving especially for leisure purpose. In this circumstance, total sales in July declined by 1,660 million yen (MY), or 6.5%, from the same month of last year (LY). Same store sales declined by 7.4%. Major falls were seen in Car Electronics and Motor Sports Goods where sales dropped by 1,010MY and 210MY, respectively from LY. Major improvements were seen in Batteries and Services where sales increased by 170MY and 60MY, respectively.
Tires and Wheels: the promotion-driven strong sales continued until mid-July, although from then, sales stepped back. Especially sales of the high performance and high-priced tires have been stalled.
Car Electronics: sales of portable navigation devices (PND) have doubled, increasing by 228% in volume and 217% in revenue, mainly in virtue of launching upgraded new models. On the other hand, sales of the higher-priced in-dash type navigation devices have dropped.
Batteries: sales revenue continued to grow in parallel with price hikes but sales volume have decreased. **Accessories:** child safety seats continued its strong growth momentum, driven by the implementation of revised Road Traffic Law. According to the nationwide heat wave, sales of car wash parts and supplies were sluggish but sunshade goods and accessories were in strong shape. **Services:** car electronics replacement works decreased, but statutory safety inspection and maintenance services kept its uptrend. The quick and cheap maintenance service pack called "one-coin pit services" also maintained strong sales growth.
Safety Inspection: sales increased 14.1% in volume and 14.5% in revenue. **Car sales:** sales increased 28.4% in volume and 23.8% in revenue.

< STORE INFORMATION > July 2008: New store 2; Opening and Closure due to store format change 0; Relocation, Scrap & build 0; Closed 0
 Total number of domestic stores at the end of July 2008: Domestic: 524 (Super AUTOBACS 76, AUTOBACS 396, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 32, AUTOBACS Express 10) Overseas: 121

<August>
 In August, we continued to face difficult business conditions as consumers have been reining in their spending. In this situation, our stores are strengthening their merchandise lineup of eco-friendly goods and fuel saving devices. The total sales in August increased by 3,700 million yen (MY) or 1.6% from the same month of last year (LY). Same store sales increased by 0.5% from LY. These sales gains were largely attributable to this year's calendar shift, in which the numbers of Saturdays and Sundays are one more lot compared to last year. Major improvements were seen in Tires, Batteries and Services where sales increased by 6,200MY, 1,800MY and 1,000MY, respectively from LY. Major falls were seen in Car Electronics and Motor Sports Goods where sales dropped by 2,800MY and 1100MY, respectively from LY.
Tires and Wheels: sales increased due to the mid-August announcement of price increase of tires, which is starting in September. **Car Electronics:** sales of the new type PNDs that provide affordable high-end features increased by 48.5% in numbers and 31.8% in revenue. On the other hand, sales of Car audios and ETC devices posted another sharp declines.
Oil and Batteries: sales revenue of batteries continues to be strong along with price hikes but sales numbers have been decreasing for the past few months. For Oil, both sales numbers and revenue declined. Customers seem to lengthen their replacement cycles for these merchandises. **Accessories:** sales of child safety seats continued to show strong growth momentum, driven by the implementation of revised Road Traffic Law. Conversely, sales of radar detectors continued to slide down.
Maintenance and Car Repair Goods: sales of windshield wiper blades grew significantly according to the numerous thunderstorms that hit across the nation. However, sales of car washing items were soft due to the weather. **Services:** although car electronics replacement works showed continuous drop on demand, statutory safety inspection and maintenance services is keeping its uptrend. Tire replacement services also overcame LY's level in August.
Safety Inspection: sales increased by 15.8% in numbers and 11.1% in revenue. **Car sales:** sales increased by 23.2% in numbers and 15.3% in revenue.

< STORE INFORMATION > August 2008: New store 1; Opening and Closure due to store format change 0; Relocation, Scrap & build 0; Closed 1
 Total number of domestic stores at the end of August 2008: Domestic: 525 (Super AUTOBACS 76, AUTOBACS 397, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 32, AUTOBACS Express 10) Overseas: 120

<September>
 Consumer sentiment continued to drop in September, as prices for certain basic consumer goods have increased reflecting higher raw material prices. In this downward consumer trend, and due to two days less Saturdays and Sundays compared to September 2007, our total sales and same store sales dropped by 8.1% and 8.2% respectively from the same month of last year (LY). Major falls were seen in Car Electronics, Accessories, Motor Sports and Tires, where sales dropped by 510 million yen (MY), 330MY, 250MY and 230MY respectively from LY.
Tires and Wheels: most sales of tires (except the low-priced ones) declined as customers advanced their purchase before the price increase that started in September 1st. However, sales of snow tires increased by more than 20% both in number and revenue according to the earlier than usual advertising and sales initiatives in northern Japan. **Car Electronics:** for navigation systems, sales of PNDs increased by 33.6% in number and 15.2% in revenue but sales of in-dash type dropped in revenue though almost equal in number compared to LY. For other electronics goods, rear-seat video DVDs and rear-view cameras sold well. However the serious loss of sales for car audios pulled back the sales of overall Car Electronics segment. **Batteries:** sales of batteries turned lower than LY as the yearlong benefit from the price hike has ended. **Accessories:** sales of high-end radar detectors continued to decline due to the lack of new model with high value added, and the shift in consumer spending toward lower-end goods. **Maintenance:** sales of oil filters and windshield wiper blades were sluggish but the sales of car safety hammer for emergency escape grew dramatically according to the accidents of cars in floods that occurred during the thunderstorms that hit across the nation. **Services:** sales of statutory safety inspection and maintenance services continued to rise but were not enough to cover the depressed demand for installations of automobile goods. **Safety Inspection:** sales increased by 9.1% in number and 7.0% in revenue. **Car sales:** sales decreased by 0.7% in number and 10.5% in revenue.

< STORE INFORMATION > September 2008: New store 2; Opening and Closure due to store format change 0; Relocation, Scrap & build 0; Closed 1
 Total number of domestic stores at the end of September 2008: Domestic: 524 (Super AUTOBACS 76, AUTOBACS 397, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 31, AUTOBACS Express 10) Overseas: 122

<October>

In October, consumers continued to cut on spending as fears grow against worldwide recession and the environment of domestic employment have deteriorated. To minimize the impact of this influence, the Company has run a series of TV and newspaper ads featuring merchandises at special low prices. The decline of total sales and same store sales was smaller than last month, each dropping by 2.8% and 2.3% respectively from the same month of last year (LY). Major falls were seen in the segments of Motor Sports, Tires, and Accessories where sales dropped by 210 million yen (MY), 200MY, and 130MY respectively from LY. Major gains were seen in the Service segment where sales increased by 100MY from LY.

Tires and Wheels: although sales of national brand tires are declining due to its price increase in September, private brand tires are selling well partially due to the Company's marketing effort focusing on its lower price-points. Sales of snow tires ended below LY's level in the midst of unseasonably warm October weather. **Car Electronics:** sales of portable navigation devices have jumped up by 91.4% in number and 53.2% in revenue thanks to the TV advertisement aired in the end of the month. Furthermore, sales of ETC devices sharply increased towards the end of the month, bolstered by the government's emergency economic plan that includes expressway toll discount policies for vehicles installing ETC devices. **Oil:** sales increased in revenue but declined in number due to the price rise in October.

Batteries: sales ended below LY, both in number and revenue as the yearlong benefit from the price hike has ended. Nonetheless, some stores that applied discount for batteries preceding the Group-wide implementation starting in November 2008, posted strong battery sales growth in numbers. **Maintenance:** sales of winter windshield wiper blades were lower than LY due to the late first snowfall of the year. **Accessories:** sales of the child safety seats were strong but fell below LY in number as low-priced types were the most selling items. Sales of radar detectors continued to drop. **Motor Sports Goods:** sales of the luxury and the high-performance motor sports goods were weak reflecting consumers' preference for fuel efficient environment-friendly merchandises and their recent money saving behavior.

Services: car electronics replacement works showed continuous drop on demand but statutory safety inspection and maintenance work have increased. In addition, maintenance services that improves engine efficiency, such as engine flushing service, were in high demand. **Safety Inspection:** sales increased by 11.2% in number and 9.3% in revenue. **Car sales:** sales decreased by 0.1% in number and 2.6% in revenue.

< STORE INFORMATION > October 2008: New store0; Opening and Closure due to store format change 0; Relocation, Scrap & build 2; Closed 2

Total number of domestic stores at the end of October 2008: Domestic: 523 (Super AUTOBACS 76, AUTOBACS 397, AUTO HELLOES 10, AUTOBACS Hashiriya Tengoku Secohan Ichiba 31, AUTOBACS Express 9) Overseas: 121

<November>

Although difficult business environment extended from weak consumer spending and deteriorating employment conditions has lasted, November sales ended generally positive as the number of Saturdays, Sundays and Holidays increased by three days compared to the same month of last year (LY). Total store and same store sales increased by 3.5% and 3.8% respectively from LY. Major gains were seen in the segments of Car electronics, Tires and Services where sales increased by 350 million yen(MY), 290MY and 250MY. Major falls were seen in the segments of Motor Sports and Accessories where sales dropped by 90 MY and 20MY respectively from LY.

Tires and Wheels: sales increased after two months' declines. Sales were strong for the competitive priced private brand tires and snow tires. Snow tires sales jumped by 6% owing to snowfalls in the Japan Sea side and Southern Japan regions. **Car Electronics:** sales increased for two consecutive months. Sales hiked up by 154.5% in number and 91.2% in revenue from LY for the portable navigation devices through Company's focused sales and marketing approach coupled with TV advertisement. Sales of ETC devices also soared by 65.6% in number and 80.7% in revenue from LY, boosted by the government's new economic plan. **Oil:** sales increased due to price rises in October.

Batteries: sales increased after declining for two consecutive months. The Group-wide discount program that started this month triggered customers' long-postponed replacing demand and battery sales were driven up by 10.9% in number from LY. **Maintenance:** sales have increased for the second time since April 2008 after declining for the previous two months. Winter windshield wiper blades, head-light bulbs and safety goods pushed up sales. **Accessories:** child safety seats sold well, increasing by over 60% both in revenue and number. Sales of snow floor mats were also strong at snowing areas. Sales of radar detectors continued to be weak. **Services:** year-over-year sales posted largest increase in this fiscal year. Merchandise replacement works (except motor sports) and the number of ETC device installation have risen.

Safety Inspection: sales increased by 12.4% in number and 9.1% in revenue. **Car sales:** sales decreased by 4.9% in number and 10.0% in revenue.

< STORE INFORMATION > November 2008: New store2; Opening and Closure due to store format change 0; Relocation, Scrap & build 1; Closed 2

Total number of domestic stores at the end of November 2008: Domestic: 523 (Super AUTOBACS 76, AUTOBACS 398, AUTO HELLOES 9, AUTOBACS Hashiriya Tengoku Secohan Ichiba 31, AUTOBACS Express 9) Overseas: 121

<December>

Both total store and same-store sales fell in December, down 3.3% and 3.2% respectively from the same month of last year (LY). Sales were potentially affected by two days less number of Saturdays and Sundays, but if this negative effect could be excluded, overall sales should have posted higher results reflecting the Group-wide sales enhancement efforts. Snowfalls were lighter than that of last year, which had some influences in the overall sales. Major sales gains were seen in the segments of Services and Batteries where sales increased by 80 million yen(MY) and 60MY. Major falls were seen in the segments of Motor Sports, Maintenance and Accessories where sales dropped by 350MY, 290MY and 250MY respectively from LY.

Tires and Wheels: sales of normal tires were good according to sales and marketing effort combined with TV advertisement. Sales of snow tires were slightly behind LY due to fewer snowfalls except in the so-called snowing regions.

Car Electronics: overall sales were below LY but sales of the portable navigation devices(PND) exceeded LY significantly as the Group enhanced its merchandise line-up and increased advertisement to gain the share in the end-of-year sales event. Sales growth rates of PND were 110.5% in number and 56.3% in revenue. Sales of ETC devices also increased by 37.4% in number and 33.3% in revenue.

Batteries: sales increased by 12.6% in number owing to the decline in temperature and the Group-wide discount program. **Maintenance:** sales of tire chains and winter windshield wiper blades declined due to less snowfall compared to LY. **Car Repairs:** sales of car wash parts and supplies increased thanks to fewer snowfalls along the nation.

Motor Sport Goods: sales of the HID light bulbs and lamps are maintaining its growing momentum due to Group-wide merchandising effort. However, sales of the overall tuning and performance parts were weak.

Safety Inspection: sales increased by 10.3% in number and 8.2% in revenue. **Car sales:** sales decreased by 9.5% in number and 15.0% in revenue.

< STORE INFORMATION > December 2008: New store 0; Opening and Closure due to store format change 0; Relocation, Scrap & build 0; Closed 1

Total number of domestic stores at the end of December 2008: Domestic: 522 (Super AUTOBACS 76, AUTOBACS 398, AUTO HELLOES 9, AUTOBACS Hashiriya Tengoku Secohan Ichiba 31, AUTOBACS Express 8) Overseas: 121

<January>

Both total store and same-store sales fell in January, down by 2.8% and 2.5% respectively from the same month of last year (LY). Sales started favorably until the middle of the month owing to heavy snowfalls in the Japan Sea area. However, overall sales weakened toward the end of the month, due to continuing money saving behavior of households and decreased snowfalls. Major sales gains were seen in the segments of Services and Oil, where sales increased by 260 million yen (MY) and 30MY respectively. Major falls were seen in Motor Sports, Maintenance and Accessories where sales dropped by 240MY, 180MY and 130MY respectively from LY.

Tires and Wheels: sales had been improving till the middle of the month but after then slowed down due to decreased snowfalls. However, summer tires and low-priced private brand tires were in good demand through the month.

Car Electronics: sales of portable navigation devices (PND) and ETC devices continued to improve while overall electronics ended below the level of LY. Sales of PND increased by 79.0% in number and 24.7% in revenue, and ETC devices increased by 49.6% in number and 40.0% in revenue. As to ETC, sales mainly increased at the countryside where installation rates were comparatively low.

Oil: sales improved in revenue but decreased in number due to the price raise in October 2007. **Batteries:** sales had been exceeding the level of LY till the middle of the month but after then declined as cold weather loosened up toward the end of the month. Despite the group-wide discount program, sales declined by 3.3%, and also in number. **Maintenance:** sales of tire chains declined due to little snowfalls in metropolitan areas. Sales of wiper blades moved up owing to heavy rains in some areas.

Motor Sport Goods: sales of HID light bulbs and lamps continued to move up but overall tuning and performance parts ended below the level of LY.

Safety Inspection: sales increased by 23.4% in number and 18.5% in revenue. **Car sales:** sales decreased by 19.4% in number and 20.7% in revenue.

< STORE INFORMATION > January 2009: New store 0; Opening and Closure due to store format change 0; Relocation, Scrap & build 0; Closed 2

Total number of domestic stores at the end of January 2009: Domestic: 521 (Super AUTOBACS 76, AUTOBACS 398, AUTO HELLOES 9, AUTOBACS Hashiriya Tengoku Secohan Ichiba 30, AUTOBACS Express 8) Overseas: 120

<February>

Both total store and same-store sales in February plunged by 12.9% and 13.1% from the year-ago result (LY), due to warmer weather and fewer snowfalls than usual, combined with a tough comparison against February 2008, when sales soared according to heavy snowfalls and one added business day in the month of a leap year. Major sales gains were seen in the segments of Services and Oil, where sales increased by 210 million yen (MY) and 20MY respectively. Major falls were seen in Maintenance, Tires and Wheels, where sales dropped by 990MY, 980MY and 260MY respectively from LY.

Tires and Wheels: tire sales have depressed by approximately 30% in revenue from LY, in contrast to the outstanding sales performance of February 2008. Especially snow tire sales were weak in the month. Although in this circumstance, sales of the low-priced private brand tires and exclusively sold tires at AUTOBACS stores were solid. **Car Electronics:** sales of portable navigation devices (PND) and ETC devices continued to improve while overall electronics sales ended below LY's level. Sales of PND increased by 82.1% in number and 39.3% in revenue, and ETC devices increased by 121.7% in number and 96.7% in revenue. **Oil:** sales improved in revenue due to the price raise in October 2008. **Batteries:** sales dropped from the LY's level due to seasonal factors stated above. Last February's battery sales were strong due to the demand growth under cold climate. **Maintenance:** sales have sharply declined from that of LY, as LY's sales of tire chains had jumped three times over the prior year owing to the heavy nationwide snowfalls.

Safety Inspection: sales increased by 18.5% in number and 13.1% in revenue. **Car sale:** sales decreased by 21.1% in number and 23.9% in revenue.

< STORE INFORMATION > February 2009: New store 0; Opening and Closure due to store format change 1; Relocation, Scrap & build 0; Closed 2

Total number of domestic stores at the end of February 2009: Domestic 519 (Super AUTOBACS 76, AUTOBACS 398, AUTO HELLOES 9, AUTOBACS Hashiriya Tengoku Secohan Ichiba 30, AUTOBACS Express 6); Overseas 33 (exclude US stores)