

February 13, 2004

Summary of Quick Financial Announcement of Consolidated Financial Information for the Third Quarter Ended December 31, 2003

Company name: AUTOBACS SEVEN CO., LTD.

Code Number: 9832

(URL <http://www.autobacs.co.jp/>)

Company Representative: Koichi Sumino, Representative Director

Contact for further information: Takashi Matsuo, Director

Telephone: +81-3-3454-0062

Stock Exchange Listings: First Section, both of Tokyo, Osaka and London

1. Notes concerning the preparation of the consolidated financial statements for the nine months ended:
  - (1) Standards applied in preparing the financial statements: The standards applied in preparing the interim consolidated financial statements
  - (2) Change in accounting policies: None  
Accounting policies that differ from the interim settlement of accounts: None
  - (3) Change in the scope of application of consolidation or the equity method:

Number of consolidated companies:	New: 3	Excluded: 5
Number of companies to which the equity method is applied:	New: 3	Excluded: 1
  - (4) Participation of a certified public accountant or audit corporation: None
2. Results for the nine months ended (from April 1, 2003 to December 31, 2003):  
(Note: Amounts less than 1 million Yen have been rounded down)

(1) Results of operations:

(Unit: Millions of Yen except for per share information)

	Net sales	Operating income	Ordinary income
Nine months ended December 31, 2003	182,461	6,864	10,335
Nine months ended December 31, 2002	-	-	-
(Reference) Fiscal year ended March 31, 2003	230,478	7,652	10,273

  

	Net income	Basic net income per share (Yen)	Basic net income per share - Diluted (Yen)
Nine months ended December 31, 2003	5,212	145.07	-
Nine months ended December 31, 2002	-	-	-
(Reference) Fiscal year ended March 31, 2003	4,003	106.76	-

Note: Financial figures for the nine months ended December 31, 2002 are not available because the Companies adopted the quarterly disclosure system on the third quarter consolidated financial information for the first time in fiscal year 2004.

(2) Financial position:

(Unit: Millions of Yen except for per share information)

	Total assets	Shareholders' equity	Shareholders' equity ratio	Shareholders' equity per share (Yen)
December 31, 2003	214,392	148,061	69.1%	4,140.65
December 31, 2002	-	-	-	-
(Reference) Fiscal year ended March 31, 2003	187,138	145,817	77.9%	3,979.01

Note: Financial figures for the nine months ended December 31, 2002 are not available because the Companies adopted the quarterly disclosure system on the third quarter consolidated financial information for the first time in fiscal year 2004.

(3) Statements of cash flows:

(Unit: Millions of Yen)

	Operating activities	Investing activities	Financing activities	Ending balances of cash and cash equivalents
Nine months ended December 31, 2003	4,898	(3,093)	5,429	30,644
Nine months ended December 31, 2002	-	-	-	-
(Reference) Fiscal year ended March 31, 2003	7,925	(8,002)	(9,098)	23,437

Note: Financial figures for the nine months ended December 31, 2002 are not available because the Companies adopted the quarterly disclosure system on the third quarter consolidated financial information for the first time in fiscal year 2004.

3. Forecast for the fiscal year 2004 (from April 1, 2003 to March 31, 2004)

(Unit: Millions of Yen except for per share information)

	Net sales	Ordinary income	Net income	Basic net income per share (Yen)
Fiscal year ending March 31, 2004	228,000	10,300	4,900	137.03

Note: At present, no revision was made on the interim and final results' forecast announced at the same time as publication of the interim results on November 14, 2003. This forecast is based on the assumptions, estimates, recognition of facts and projections, which are currently available to the management of the Company. The actual results may differ materially from the projected figures in this release due to differences in actual experience or changes in assumptions.

## Consolidated Balance Sheets

(Unit: Millions of Yen)

Assets	December 31, 2003		December 31, 2002		March 31, 2003	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
<b>Current assets</b>						
Cash and deposits	30,801		-		23,681	
Trade notes and accounts receivable	23,540		-		12,272	
Marketable securities	6,258		-		5,721	
Inventories	23,003		-		17,549	
Deferred tax assets	2,583		-		2,240	
Accounts receivable-other	17,290		-		13,302	
Other current assets	3,074		-		3,159	
Allowance for doubtful receivables	(1,340)		-		(2,100)	
<b>Total current assets</b>	<b>105,211</b>	<b>49.1</b>	<b>-</b>	<b>-</b>	<b>75,828</b>	<b>40.5</b>
<b>Fixed assets</b>						
<b>Tangible fixed assets</b>						
Buildings and structures	26,598		-		26,370	
Land	25,981		-		25,014	
Other tangible fixed assets	8,307		-		8,079	
<b>Total tangible fixed assets</b>	<b>60,887</b>		<b>-</b>		<b>59,463</b>	
<b>Intangible fixed assets</b>						
Goodwill	344		-		-	
Software	2,151		-		2,327	
Other intangible fixed assets	405		-		468	
<b>Total intangible fixed assets</b>	<b>2,901</b>		<b>-</b>		<b>2,795</b>	
<b>Investments</b>						
Investment securities	14,373		-		16,128	
Long-term loans	3,708		-		3,614	
Deferred tax assets	3,483		-		3,182	
Rental deposits	24,852		-		25,375	
Other investments	1,705		-		2,069	
Allowance for investment losses	(800)		-		-	
Allowance for doubtful receivables	(1,931)		-		(1,319)	
<b>Total investments</b>	<b>45,391</b>		<b>-</b>		<b>49,051</b>	
<b>Total fixed assets</b>	<b>109,181</b>	<b>50.9</b>	<b>-</b>	<b>-</b>	<b>111,310</b>	<b>59.5</b>
<b>Total assets</b>	<b>214,392</b>	<b>100.0</b>	<b>-</b>	<b>-</b>	<b>187,138</b>	<b>100.0</b>

(Unit: Millions of Yen)

Liabilities and Shareholders' equity	December 31, 2003		December 31, 2002		March 31, 2003	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
<b>Current liabilities</b>						
Trade notes and accounts payable-trade	25,289		-		13,109	
Short-term borrowings	2,335		-		3,111	
Income taxes payable	3,218		-		2,342	
Other current liabilities	13,945		-		11,397	
<b>Total current liabilities</b>	<b>44,789</b>	<b>20.9</b>	<b>-</b>	<b>-</b>	<b>29,961</b>	<b>16.0</b>
<b>Long-term liabilities</b>						
Bonds	8				-	
Zero coupon convertible bonds	10,000				-	
Long-term debt	1,849		-		2,019	
Liability for retirement benefits	1,360		-		1,299	
Accrued retirement benefits for directors and corporate auditors	159		-		233	
Other long-term liabilities	7,633		-		7,281	
<b>Total long-term liabilities</b>	<b>21,010</b>	<b>9.8</b>	<b>-</b>	<b>-</b>	<b>10,834</b>	<b>5.8</b>
<b>Total liabilities</b>	<b>65,799</b>	<b>30.7</b>	<b>-</b>	<b>-</b>	<b>40,796</b>	<b>21.8</b>
<b>Minority interests</b>	<b>531</b>	<b>0.2</b>	<b>-</b>	<b>-</b>	<b>524</b>	<b>0.3</b>
<b>Shareholders' equity</b>						
Common stock	31,958	14.9	-	-	31,958	17.1
Capital surplus	32,241	15.0	-	-	32,241	17.2
Retained earnings	88,426	41.3	-	-	84,523	45.2
Net unrealized gain(loss) on available-for-sale securities	104	0.1	-	-	(126)	(0.1)
Foreign currency translation adjustments	(267)	(0.1)	-	-	(179)	(0.1)
Treasury stock, at cost	(4,402)	(2.1)	-	-	(2,601)	(1.4)
<b>Total shareholders' equity</b>	<b>148,061</b>	<b>69.1</b>	<b>-</b>	<b>-</b>	<b>145,817</b>	<b>77.9</b>
<b>Total liabilities, minority interests and shareholders' equity</b>	<b>214,392</b>	<b>100.0</b>	<b>-</b>	<b>-</b>	<b>187,138</b>	<b>100.0</b>

**Consolidated Statements of Income**  
(Unit: Millions of Yen)

	Nine months ended December 31, 2003		Nine months ended December 31, 2002		Year ended March 31, 2003	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
Net sales	182,461	100.0	-	-	230,478	100.0
Cost of goods sold	129,325	70.9	-	-	163,457	70.9
Gross profit	53,136	29.1	-	-	67,021	29.1
Selling, general and administrative expenses	46,271	25.3	-	-	59,369	25.8
Operating income	6,864	3.8	-	-	7,652	3.3
Non-operating income						
Interest income	162		-		378	
Rental income	1,813		-		1,778	
Other income	3,529		-		4,052	
Total non-operating income	5,504	3.0	-	-	6,210	2.7
Non-operating expenses						
Interest expenses	123		-		152	
Other expenses	1,910		-		3,437	
Total non-operating expenses	2,033	1.1	-	-	3,589	1.5
Ordinary income	10,335	5.7	-	-	10,273	4.5
Extraordinary gains	579	0.3	-	-	480	0.2
Extraordinary losses	903	0.5	-	-	1,137	0.5
Income before income taxes and minority interests	10,011	5.5	-	-	9,616	4.2
Income taxes - current	5,606	3.0	-	-	5,392	2.4
Income taxes - deferred	(817)	(0.4)	-	-	300	0.1
Minority interests	9	0.0	-	-	(80)	(0.0)
Net income	5,212	2.9	-	-	4,003	1.7

## Consolidated Statements of Cash Flows

(Unit: Millions of Yen)

	Nine months ended December 31, 2003 Amount	Nine months ended December 31, 2002 Amount	Year ended March 31, 2003 Amount
<b>Operating Activities:</b>			
Income before income taxes and minority interests	10,011	-	9,616
Depreciation and amortization	4,246	-	5,394
Lease revenue	(1,504)	-	(1,818)
Increase in trade notes and accounts receivable	(15,198)	-	(130)
Increase in inventories	(5,311)	-	(842)
Increase (Decrease) in trade notes and accounts payable	11,931	-	(1,480)
Others	4,966	-	1,979
Subtotal	<u>9,142</u>	-	<u>12,718</u>
Interest and dividend received	614	-	806
Interest paid	(126)	-	(154)
Taxes paid	(4,730)	-	(5,445)
Net cash provided by operating activities	<u>4,898</u>	-	<u>7,925</u>
<b>Investing Activities:</b>			
Payment for tangible and intangible fixed assets other than software	(5,293)	-	(9,728)
Payment for investment securities	(4,117)	-	(10,235)
Proceeds from sale of investment securities	5,758	-	7,182
Collection of loans	1,867	-	1,996
Proceeds from loans	(1,196)	-	(549)
Lease revenue	1,175	-	1,459
Others	(1,288)	-	1,872
Net cash used in investing activities	<u>(3,093)</u>	-	<u>(8,002)</u>
<b>Financing Activities:</b>			
Repayments of long-term debt	(1,256)	-	(3,467)
Proceeds from issuance of zero coupon convertible bonds	10,000	-	-
Purchase of treasury stock	(1,793)	-	(2,575)
Dividends paid	(1,297)	-	(1,349)
Others	(222)	-	(1,705)
Net cash provided by (used in) financing activities	<u>5,429</u>	-	<u>(9,098)</u>
Effect of exchange rate changes on cash and cash equivalents	(16)	-	(25)
Net increase(decrease) in cash and cash equivalents	7,218	-	(9,200)
Cash and cash equivalents, beginning of the period / year	23,437	-	32,835
Decrease in cash and cash equivalents exclusion of consolidated subsidiary	(12)	-	(197)
Cash and cash equivalents, end of the period / year	<u>30,644</u>	-	<u>23,437</u>

### Consolidated Sales Component and Percentage by Division

(Unit: Millions of Yen)

Divisions	Nine months ended December 31, 2003		Nine months ended December 31, 2002		Year ended March 31, 2003	
	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %
Wholesale	112,312	61.6	-	-	137,267	59.6
Retail	70,149	38.4	-	-	93,211	40.4
<b>Total</b>	<b>182,461</b>	<b>100.0</b>	<b>-</b>	<b>-</b>	<b>230,478</b>	<b>100.0</b>

### Consolidated Sales Component and Percentage by Product Category

(Unit: Millions of Yen)

Products	Nine months ended December 31, 2003		Nine months ended December 31, 2002		Year ended March 31, 2003	
	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %
Tires and wheels	38,313	21.0	-	-	47,243	20.5
Car electronics	55,343	30.3	-	-	68,672	29.8
Oil and batteries	13,949	7.7	-	-	19,253	8.3
Car exterior item	19,268	10.6	-	-	25,969	11.3
Car interior items	15,747	8.6	-	-	20,776	9.0
Motor sports goods and others	39,839	21.8	-	-	48,564	21.1
<b>Total</b>	<b>182,461</b>	<b>100.0</b>	<b>-</b>	<b>-</b>	<b>230,478</b>	<b>100.0</b>