

Summary of Quick Financial Announcement of  
Consolidated Financial Information  
for the Six Months Ended September 30, 2002  
English translation from the original Japanese-language document

Company name: AUTOBACS SEVEN CO., LTD

(URL <http://www.autobacs-seven.com/>)

Stock Exchange Listings: First Section, both of Tokyo and Osaka.

Code Number: 9832

Headquarters: Tokyo, Japan

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Date of the Board of Directors' meeting for approval of interim accounts: November 15, 2002

Adoption of accounting principles generally accepted in the U.S.A: None

1. Results for the interim term (from April 1, 2002 to September 30, 2002)

(Note: Amounts less than Yen 1 million in this summary and attached financial information have been rounded down)

(1) Results of operations:

	Net sales		(Millions of Yen except for per share amounts)		Ordinary income	
	(% of increase)		Operating income (% of decrease)		(% of decrease)	
Six months ended September 30, 2002	109,052	1.4%	3,356	(25.1)%	4,659	(22.2)%
Six months ended September 30, 2001	107,545	0.5%	4,482	(3.6)%	5,986	(2.4)%
Year ended March 31, 2002	227,737		9,569		12,271	

  

	Net income		Net income per share		Net income per share diluted	
	% of increase or (decrease)					
Six months ended September 30, 2002	2,133	(35.5)%	Yen56.93		-	
Six months ended September 30, 2001	3,306	12.1%	Yen88.21		-	
Year ended March 31, 2002	5,520		Yen147.28		-	

Notes:1. Equity in profit (loss) of affiliates (Yen8) million

(For the 6 months ended September 30, 2001 (Yen27) million

For the year ended March 31, 2002 Yen32 million)

2. The weighted average number of shares used in computing net income per share: 37,475,996

(For the 6 months ended September 30, 2001: 37,481,416

For the year ended March 31, 2002: 37,481,289)

3. Changes of Accounting policies: None.

4. Regarding net sales, operating income, ordinary income and net income, percentages show changes from the previous interim.

(2) Financial position:

	(Millions of Yen except for per share amounts)			
	Total assets	Shareholders' equity	Equity ratio	Equity per share
Six months ended September 30,2002	188,986	146,783	77.7%	Yen3,916.97
Six months ended September 30,2001	191,659	143,537	74.9%	Yen3,829.55
Year ended March 31,2002	190,815	145,391	76.2%	Yen3,879.09

Note: The number of stocks issued: 37,473,679

(For the 6 months ended September 30, 2001: 37,481,466

For the year ended March 31, 2002: 37,480,850)

(3) Statements of cash flows:

	Provided by Operating activities	Used by Investing activities	Provided by Financing activities	(Millions of Yen) Balances at end of cash and cash equivalents
Six months ended September 30,2002	2,858	(1,154)	(2,744)	31,555
Six months ended September 30,2001	2,827	(4,696)	214	33,938
Year ended March 31,2002	11,795	(8,856)	(5,296)	32,835

(4) Scope of consolidation and application of equity method:

Number of consolidated subsidiaries	72 companies
Number of non-consolidated subsidiaries	None
Number of affiliated companies by the equity method	8 companies

(5) Change in scope of consolidation and application of equity method:

Consolidation	(increase) 10 companies	(decrease) 1 company
Equity method	(increase) 1 company	(decrease) -

2. Forecast for this fiscal year ( from April 1,2002 to March 31,2003 ):

	(Millions of Yen except for per share amounts)		
	Net sales	Ordinary income	Net income
Annual	237,000	12,600	6,200

Reference: The estimated net income per share for the year ending March 31,2003 will be Yen164.74

## Consolidated Balance Sheets

(Millions of Yen)

A s s e t s	(September 30,2002)		(September 30,2001)		(March 31,2002)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
<b>Current assets</b>						
Cash and deposits	31,879		12,157		33,198	
Trade notes and accounts receivable	10,862		11,422		12,859	
Marketable securities	3,100		29,971		3,760	
Inventories	18,528		17,204		15,918	
Deferred income taxes	2,599		2,929		2,832	
Other receivables	10,972		10,477		12,824	
Other current assets	3,701		4,079		2,825	
Allowance for doubtful receivables	(1,890)		(1,998)		(2,177)	
Total current assets	79,754	42.2	86,243	45.0	82,042	43.0
<b>Fixed assets</b>						
<b>Tangible fixed assets</b>						
Buildings and structures	22,418		22,233		22,646	
Land	25,011		19,198		23,762	
Other	8,216		10,225		7,538	
Total tangible fixed assets	55,647		51,657		53,948	
<b>Intangible assets</b>						
Goodwill	14		117		28	
Software	2,621		3,138		2,878	
Other	514		706		523	
Total intangible assets	3,150		3,962		3,430	
<b>Investments and other assets</b>						
Investment securities	17,485		15,617		16,779	
Long-term loans	4,353		5,621		5,841	
Deferred income taxes	2,841		2,469		2,886	
Long-term rental deposits	25,775		25,636		25,851	
Other	2,027		2,229		2,192	
Allowance for doubtful receivables	(2,049)		(1,777)		(2,156)	
Total investments and other assets	50,433		49,796		51,395	
Total fixed assets	109,231	57.8	105,415	55.0	108,773	57.0
<b>Total assets</b>	<b>188,986</b>	<b>100.0</b>	<b>191,659</b>	<b>100.0</b>	<b>190,815</b>	<b>100.0</b>
Note: Accumulated depreciation	30,799		26,735		28,859	

(Millions of Yen)

Liabilities and Shareholders' Equity	(September 30,2002)		(September 30,2001)		(March 31,2002)	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
<b>Current liabilities</b>						
Trade notes and accounts payable-trade	12,587		12,543		14,170	
Short-term borrowings	5,047		7,617		4,917	
Accrued income taxes	2,519		3,317		2,394	
Other	9,820		10,418		11,985	
Total current liabilities	29,975	15.9	33,896	17.7	33,468	17.5
<b>Long-term liabilities</b>						
Long-term borrowings	2,559		4,195		2,316	
Provision for pension and severance cost	1,379		1,415		1,385	
Accrued retirement benefits for directors and corporate auditors	214		247		261	
Other	6,881		6,805		6,735	
Total long-term liabilities	11,035	5.8	12,663	6.6	10,697	5.6
Total liabilities	41,010	21.7	46,560	24.3	44,166	23.1
<b>Minority interests</b>	1,192	0.6	1,561	0.8	1,257	0.7
<b>Shareholders' equity</b>						
Common stock	31,958	16.9	31,958	16.7	31,958	16.8
Additional paid-in capital	31,719	16.8	31,719	16.5	31,719	16.6
Retained earnings	83,328	44.1	80,329	41.9	81,901	42.9
Net unrealized loss on investment securities	(83)	(0.0)	(476)	(0.2)	(169)	(0.1)
Foreign currency translation adjustments	(102)	(0.1)	5	0.0	(16)	(0.0)
Treasury stock, at cost	(36)	(0.0)	(0)	(0.0)	(1)	(0.0)
Total shareholders' equity	146,783	77.7	143,537	74.9	145,391	76.2
<b>Total liabilities, minority interests and shareholders' equity</b>	188,986	100.0	191,659	100.0	190,815	100.0
Note: Number of treasury stock	7,814shares		27shares		643shares	

## Consolidated Statements of Income

(Millions of Yen)

	Six months ended September 30,2002		Six months ended September 30,2001		Year ended March 31,2002	
	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %
<b>Net sales</b>	109,052	100.0	107,545	100.0	227,737	100.0
Cost of goods sold	77,408	71.0	77,167	71.8	163,056	71.6
<b>Gross Profit</b>	31,643	29.0	30,377	28.2	64,680	28.4
Selling, general and administrative expenses	28,286	25.9	25,895	24.1	55,111	24.2
<b>Operating income</b>	3,356	3.1	4,482	4.1	9,569	4.2
Non-operating income						
Interest income	191		215		454	
Rental income	710		784		1,538	
Other	1,753		1,567		3,087	
Total non-operating income	2,655	2.4	2,567	2.4	5,081	2.2
Non-operating expenses						
Interest expenses	50		93		198	
Loss on disposal of fixed assets	135		156		253	
Other	1,167		812		1,928	
Total non-operating expenses	1,352	1.2	1,062	1.0	2,379	1.0
<b>Ordinary income</b>	4,659	4.3	5,986	5.5	12,271	5.4
Extraordinary gains						
Reversal of allowance for doubtful receivables	245		109		891	
Other	9		3		8	
Total Extraordinary gains	255	0.2	112	0.1	900	0.4
Extraordinary losses						
Loss on sale of investment securities	13		-		1,697	
Write down of investment securities	89		81		1,083	
Other	9		0		240	
Total Extraordinary losses	112	0.1	81	0.0	3,021	1.3
Income before income taxes and minority interests	4,802	4.4	6,017	5.6	10,149	4.5
Income taxes-current	2,629		3,339		6,058	
Income taxes-deferred	67		(593)		(1,181)	
Minority interests	(28)	0.0	(34)	0.0	(247)	0.1
<b>Net income</b>	2,133	2.0	3,306	3.0	5,520	2.4

## Consolidated Statements of Retained Earnings

(Millions of Yen)

	Six months ended September 30,2002	Six months ended September 30,2001	Year ended March 31,2002
<b>Retained earnings at beginning of year</b>	81,901	77,751	77,751
Increase from new application of equity method for an affiliated company	-	-	32
Cash dividends	(674)	(674)	(1,349)
Bonuses to directors and corporate auditors	(31)	(53)	(53)
Net income	2,133	3,306	5,520
<b>Retained earnings at end of period / year</b>	<b>83,328</b>	<b>80,329</b>	<b>81,901</b>

# Consolidated Statements of Cash Flows

	Six months ended 30,2002	Six months ended 30,2001	(Millions of Yen) Year ended March 31,2002
	Amount	Amount	Amount
<b>Operating Activities:</b>			
Net income before income taxes and minority interests	4,802	6,017	10,149
Depreciation and amortization	2,545	2,584	5,409
Amortization of goodwill	144	109	238
Provision for (Reversal of) for doubtful accounts	(224)	(144)	440
Provision for (Reversal of) pension and severance costs	(36)	80	39
Increase (Decrease) in retirement benefit to directors and corporate auditors	(46)	13	27
Interest and dividend income	(202)	(243)	(494)
Interest expenses	50	93	198
Equity (income) loss on affiliates	8	27	(32)
Lease revenue	(804)	(1,003)	(1,943)
Decrease (Increase) in trade notes and accounts receivable	3,546	3,492	(71)
Increase in inventories	(2,046)	(2,440)	(1,087)
Increase (Decrease) in trade notes and accounts payable	(1,713)	(453)	925
Others	(982)	(886)	5,714
Subtotal	5,041	7,245	19,514
Interest and dividend received	365	417	858
Interest paid	(52)	(93)	(196)
Taxes paid	(2,496)	(4,742)	(8,380)
Net cash provided by operating activities	2,858	2,827	11,795
<b>Investing Activities:</b>			
Payment for purchase of marketable securities	(99)	(4,187)	(5,187)
Proceeds from redemption and sales of marketable securities	1,599	3,404	6,153
Payment for tangible and intangible fixed assets other than software	(2,842)	(2,424)	(7,927)
Payment for software development	(402)	(576)	(842)
Payment for investment securities	(4,714)	(5,493)	(9,760)
Proceeds from sale of investment securities	3,226	3,019	6,295
Net cash from acquisition of subsidiaries	242	209	441
Increase in loans	(200)	(335)	(947)
Collection of loans	947	1,285	2,411
Payment for rental deposits	(683)	(665)	(1,840)
Collection of rental deposits	319	183	481
Lease revenue	638	783	1,549
Others	814	101	317
Net cash used for investing activities	(1,154)	(4,696)	(8,856)
<b>Financing Activities:</b>			
Net increase (Decrease) in short-term borrowings	(365)	804	(2,286)
Proceeds from long-term borrowings	573	613	1,153
Repayment of long-term borrowings	(2,357)	(523)	(2,951)
Dividends paid	(674)	(674)	(1,349)
Others	79	(4)	137
Net cash provided by (used for) financing activities	(2,744)	214	(5,296)
Effect of exchange rate changes on cash and cash equivalents	(42)	8	73
Net decrease in cash and cash equivalents	(1,082)	(1,645)	(2,284)
Cash and cash equivalents, beginning of period / year	32,835	35,575	35,575
Net increase in cash and cash equivalents from merger	-	8	8
Decrease in cash and cash equivalents exclusion of a consolidated subsidiary	(197)	-	(464)
<b>Cash and cash equivalents, end of period / year</b>	<b>31,555</b>	<b>33,938</b>	<b>32,835</b>

## Consolidated Sales Component and Percentage by Division

(Millions of Yen)

Divisions	Six months ended September 30,2002		Six months ended September 30,2001		Increase		Year ended March 31,2002	
	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %
Wholesale	65,621	60.2	65,482	60.9	138	0.2	138,366	60.8
Retail	43,430	39.8	42,062	39.1	1,368	3.3	89,370	39.2
<b>Total</b>	<b>109,052</b>	<b>100.0</b>	<b>107,545</b>	<b>100.0</b>	<b>1,506</b>	<b>1.4</b>	<b>227,737</b>	<b>100.0</b>

## Consolidated Sales Component and Percentage by Product Category

(Millions of Yen)

Products	Six months ended September 30,2002		Six months ended September 30,2001		Increase or (decrease)		Year ended March 31,2002	
	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %	Amount	Ratio %
Tires and wheels	19,388	17.8	19,735	18.4	(347)	(1.8)	48,340	21.3
Car electronics	35,598	32.6	34,804	32.4	794	2.3	67,880	29.8
Oil and batteries	9,639	8.8	10,147	9.4	(508)	(5.0)	20,295	8.9
Car exterior items	10,850	10.0	11,130	10.3	(279)	(2.5)	27,364	12.0
Car interior items	10,987	10.1	10,479	9.7	508	4.9	19,853	8.7
Motor sports goods and others	22,587	20.7	21,247	19.8	1,340	6.3	44,002	19.3
<b>Total</b>	<b>109,052</b>	<b>100.0</b>	<b>107,545</b>	<b>100.0</b>	<b>1,506</b>	<b>1.4</b>	<b>227,737</b>	<b>100.0</b>