July 30, 2015

# Consolidated Financial Results for the Three Months Ended June 30, 2015 【Japanese Standards】

**Summary of Quick Financial Announcement of Consolidated Financial Information For the First Quarter Ended June 30, 2015.**

Company name : AUTOBACS SEVEN CO., LTD.
Code number : 9832
(URL http://www.autobacs.co.jp/)
Headquarters : Tokyo, Japan
Company Representative : Setsuo Wakuda, Representative Director
Contact for further information : Noritaka Hiraga, General Manager, Finance and Accounting
Telephone : +81-3-6219-8787
Stock exchange listing : Tokyo
Submission of Quarterly Business Report : August 6, 2015
Start of cash dividend payments : -
Supplementary quarterly materials prepared : Yes
Quarterly results information meeting held : None

## 1. Results for the Three months ended June 30, 2015 (From April 1, 2015 to June 30, 2015)

(Note: Amounts less than 1 million Yen have been rounded down. A figure in ( ) indicates a loss or a negative figure.)

(1) Results of operations:

(Unit: Millions of Yen except for per share information, and % information which indicates increase or decrease( ).)

| | Net sales | | Operating income | | Ordinary income | |
|---|---|---|---|---|---|---|
| | | % | | % | | % |
| **Three months ended June 30, 2015** | **49,095** | **1.3** | **968** | **-** | **1,323** | **229.1** |
| Three months ended June 30, 2014 | 48,467 | (7.5) | (185) | - | 402 | (83.5) |

Note: Comprehensive income : **503 million yen for the three months ended June 30, 2015 : (34.0) %**
762 million yen for the three months ended June 30, 2014 : (48.4) %

| | Profit attributable to owners of parent | | Basic net income per share (Yen) | Basic net income per share - diluted (Yen) |
|---|---|---|---|---|
| | | % | | |
| **Three months ended June 30, 2015** | **582** | **272.1** | **6.75** | **-** |
| Three months ended June 30, 2014 | 156 | (87.6) | 1.76 | - |

(2) Financial position:

(Unit: Millions of Yen except for per share information)

| | Total assets | Total net assets | Equity ratio | Net assets per share (Yen) |
|---|---|---|---|---|
| **Three months ended June 30, 2015** | **183,030** | **134,305** | % **73.3** | **1,569.59** |
| Fiscal year ended March 31, 2015 | 186,531 | 138,553 | 74.2 | 1,598.97 |

(Reference) Equity : **Three months ended June 30, 2015 : 134,098 million Yen**

For the year ended March 31, 2015 : 138,337 million Yen

## 2. Dividends

Dividends per share (Yen)

| | First Quarter | Second Quarter | Third Quarter | Year -end | Annual |
|---|---|---|---|---|---|
| Fiscal year ended March 31, 2015 | - | 30.00 | - | 30.00 | 60.00 |
| Fiscal year ended March 31, 2016 | - | - | - | - | - |
| Fiscal year ended March 31, 2016 (forecast) | - | **30.00** | - | **30.00** | **60.00** |

Note : Revisions to dividend forecasts published most recently : None

## 3. Forecast for the fiscal year ending March 2016 (from April 1, 2015 to March 31, 2016)

(Unit: Millions of Yen, percentage figures denote year-on-year change)

| | Net sales | % | Operating income | % | Ordinary income | % |
|---|---|---|---|---|---|---|
| Semiannual | 102,800 | 4.9 | 2,200 | 333.1 | 2,800 | 107.3 |
| Annual | 221,700 | 5.8 | 10,000 | 56.2 | 11,100 | 34.5 |

| | Profit attributable to owners of parent | % | Basic net income per share(Yen) |
|---|---|---|---|
| Semiannual | 1,300 | 208.3 | 15.22 |
| Annual | 6,800 | 47.5 | 79.59 |

Note : Revisions to financial forecasts published most recently : None

## 4. Other

(1) Significant changes in scope of consolidation : None

(2) Adoption of special accounting policies for quarterly financial statements : None

(3) Changes in accounting policies, accounting estimation change and restatement
  1. Changes due to changes in accounting standard : Yes
  2. Changes due to changes in accounting standard except (3)-1. : Yes
  3. Changes due to accounting estimation change : Yes
  4. Restatement : None
  Note : For further details, please refer to page 6, "Matters Concerning Summary Information Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements."

(4) Shares outstanding (common stock)
  1. Number of shares outstanding (including treasury stock)
  **Three months ended June 30, 2015 : 86,950,105 shares**
  Fiscal year ended March 31, 2015 : 89,950,105 shares

  2. Number of treasury stock at the end of period
  **Three months ended June 30, 2015 : 1,514,473 shares**
  Fiscal year ended March 31, 2015 : 3,433,108 shares

  3. Average shares outstanding over quarter
  **Three months ended June 30, 2015 : 86,204,537 shares**
  Three months ended June 30, 2014 : 88,813,424 shares

※Indication regarding the situation of quarterly review procedures
These financial results are not subject to the quarterly review procedures pursuant to the Financial Instruments and Exchange Act. At the time of the disclosure of the financial results, the procedures for reviewing quarterly financial statements pursuant to the Financial Instruments and Exchange Act had not been completed.

※Statement regarding the proper use of financial forecasts and other special remarks
These forecast performance figures are based on the information currently available to the Company's management and certain assumptions judged rational. Accordingly, these might be cases in which actual results materially differ from forecasts of this report.

## 5. Qualitative Information Concerning Consolidated Business Results for the Three Months Ended June 30, 2015

Qualitative Information Concerning Consolidated Business Results

(i) Business environment

During the first three months of the consolidated fiscal year under review, the Japanese economy continued its moderate recovery backed by the economic policies of the government and monetary policies of the Bank of Japan. The consumer spending lacked strength and its outlook remained uncertain. As for domestic automobile-related consumption, sluggish sales of new and used cars continued following a rise in the light motor vehicle tax in April 2015, despite the subsiding reactionary fall after the consumption tax hike. Overall, conditions remained harsh.

(ii) Overview of the domestic retail business

For the first three months of the consolidated fiscal year under review, total sales for domestic businesses in the AUTOBACS chain (including franchise outlets) increased by 5.0% year on year on a same-store basis, and by 5.7% year on year on an overall-store basis.

The domestic AUTOBACS chain expanded the line of the private brand AQ. (Autobacs Quality), which was launched last year in other categories such as oil. It also launched a nationwide advertising campaign to enhance recognition of automobile purchase and sales and other activities, with an aim of being more supported and trusted than ever by all drivers in the three segments of sales of automotive goods and services, statutory safety inspection and maintenance services, and automobile purchase and sales.

Sales of automotive goods and services increased due to growth in tire sales thanks to in-store promotional activities. Despite a fall in demand for car navigation devices, interior accessories, and other merchandise due to sluggish domestic sales of vehicles, there was a rebound from the decline after the consumption tax hike in the previous year.

In the statutory safety inspection and maintenance services segment, the number of vehicles that underwent statutory safety inspection and maintenance services increased by 18.5% year on year, to approximately 143,000. Unlike the conditions a year earlier, this increase was the result of a rise in the number of vehicles subject to the statutory safety inspection and in-store promotion of inspections and maintenance.

In the automobile purchase and sales segment, sales to used car dealers such as auto auctions grew, owing to a substantial increase in the number of appraised and contracted vehicles for purchase as a result of nationwide TV ads launched during the period, in addition to an increase in the number of stores engaging in this business and the improved activities conducted at each store. Sales of both new and used cars to consumers exceeded the results of the previous year, resulting in a year-on-year increase of 36.6% to approximately 5,800 units. The number of CARS franchise stores as of June 30, 2015, was 461, up from 451 as of the end of the previous fiscal year.

In terms of the number of domestic store openings and closings, five new stores were opened and one store was closed, resulting in an increase of four stores, with the total number of stores rising from 584 as of the end of March 2015 to 588.

(iii) Consolidated business results

The Group's sales during the first three months of the consolidated fiscal year under review increased by 1.3% year on year, to 49,095 million yen, gross profit grew by 5.9 % year on year, to 15,703 million yen, and selling, general, and administrative expenses decreased by 1.8% year on year, to 14,735 million yen, resulting in operating income of 968 million yen, an increase of 1,153 million yen from a year earlier. Ordinary income rose by 229.1% year on year, to 1,323 million yen. As a result, profit attributable to owners of parent grew by 272.1% year on year, to 582 million yen.

Results by business segment are as shown below.

<Non-consolidated>

Sales fell by 3.2% year on year, to 38,072 million yen. Sales decreased due to a decline in wholesale sales as a result of rationalizing retail inventory, despite growth in the wholesale sales of tires and wheels owing to an overall increase in sales at franchise outlets. Gross profit declined by 0.5% year on year, to 7,547 million yen, reflecting a fall in gross profit from car interior items and oil and batteries that offset an increase in the gross profit margin from higher sales of tires and wheels, services, etc. Selling, general, and administrative expenses decreased by 5.9% year on year, to 5,847 million yen, as an effect of reviewing advertisements and sales promotions using mass media. As a result, operating income rose by 23.8% year on year, to 1,700 million yen.

<Domestic Store Subsidiaries>

Sales grew by 7.9% year on year, to 15,863 million yen, and operating loss fell by 749 million yen from a year earlier to 707 million yen. The increased sales were attributable to a rise in sales associated with the transfer of stores from franchise companies, growth in sales of automotive goods such as tires as a rebound from the reduced sales following the consumption tax hike in the previous year, and growth in sales from statutory safety inspection and maintenance services and automobile purchase and sales as a result of the improved promotional activities in these segments. Gross profit grew primarily as a result of an increased gross margin based on the improved sales composition ratios of services such as statutory safety inspection and maintenance services, in addition to higher sales of tires and other items. Selling, general, and administrative expenses were reduced through efforts to cut sales promotion expenses and other controllable expenses, which offset an increase in expenses associated with the transfer of stores from franchise companies.

<Overseas Subsidiaries>

Sales fell by 3.9% year on year, to 2,445 million yen, and operating income stood at 24 million yen (as opposed to an operating loss of 145 million yen a year earlier).

Looking at the state of each country on a local currency basis, in France, sales of high profit margin items such as oil and services improved, resulting in sales at a level largely equal to that of the previous year. The efforts to raise gross profit and revitalize inventory also contributed to an increased gross profit margin, which led to an operating surplus. In Thailand, sales decreased as a result of the closure of unprofitable stores in the previous year while one store was opened in April. Meanwhile, operating loss was reduced due to a higher gross profit margin attributable to a decrease in sales discounts and cost cutting efforts. In Singapore, operating income remained mostly unchanged from the previous year as a result of an increase in the gross profit margin based on higher sales of services and reduced expenses, which offset a decline in sales. In Malaysia, the first store was opened by the local subsidiary in May, which launched activities to enhance recognition of the store.

<Subsidiaries for Car Goods Supply and other>

Sales grew by 31.5% year on year, to 5,160 million yen, and operating loss stood at 42 million yen (as opposed to operating income of 39 million yen a year earlier). While sales increased at Autoplatz K.K., an authorized BMW dealership and Autoplatz Motors, an authorized MINI dealership, which were made subsidiaries of the Company in April, a decrease in the wholesale of automotive goods at Cores International, Inc. and an increase in expenses associated with the start of EC business resulted in operating loss.

<Subsidiaries for Supporting Functions>

Sales rose by 7.7% year on year, to 834 million yen, due primarily to an increase in sales from the lease of store equipment to franchise companies. The gross profit margin, however, declined and resulted in a year-on-year decrease of 10.8% in operating income to 108 million yen.

<Adjustments to Consolidated Operating Income>

The adjusted amount from the aggregate amount of the operating income of all segments to the consolidated operating income decreased by 2 million yen from the same period of the previous fiscal year, to 115 million yen.

(iv) Progress of the 2014 Medium-term Business Plan

In the AUTOBACS business, the Company launched the sale of car wash products, steering wheel covers, and engine oil under the private brand AQ. (Autobacs Quality).

In the overseas business, the local subsidiary in Malaysia opened its first store in May 2015. As a new business, the Company began the operation of authorized BMW and MINI dealerships in April 2015.

In addition, the consolidated operating income target for the fiscal year ending March 31, 2018, has been revised from 18 billion yen to 15 billion yen. The consolidated ROE target of 8% and consolidated DOE target of 3% or higher have not been changed. In the AUTOBACS business, the Company aims to provide ultimate convenience and build a sustained relationship with customers, and make AUTOBACS where customers can comfortably and safely turn to at any time for their car maintenance needs.

Matters Concerning Summary Information

Changes in Accounting Principles, Changes in Accounting Estimates, and Retrospective Restatements:

(Changes in Accounting Principles)

(Application of "Revised Accounting Standard for Business Combinations," etc.)

The Company has applied the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, September 13, 2013), "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013) and "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013,) etc. from the first three months of the consolidated fiscal year under review. As a result, the method of recording the amount difference caused by changes in the Company's ownership interests in subsidiaries in the case of subsidiaries under continuing control of the Company was entered in capital surplus and costs associated with the acquisition of shares are now treated as expenses in the consolidated fiscal year in which they are incurred.

In addition, for business combinations carried out on or after the beginning of the first three months of the consolidated fiscal year under review, the allocation of the cost of acquisitions, as determined after review of provisional accounting treatment is reflected in the quarterly consolidated financial statements for the quarter in which the business combination took place.

Additionally, the Company has changed the method of presenting consolidated quarterly net income and moved "Minority interests" to "Non-controlling interests". To reflect these changes, the Company has reclassified its quarterly consolidated financial statements for the first quarter of the previous fiscal year and consolidated financial statements for the previous fiscal year.

The Company has applied these standards in accordance with the transitional treatment prescribed in Section 58-2 (4) of the Business Combinations Accounting Standard, Section 44-5 (4) of the Consolidated Financial Statements Accounting Standard, and Section 57-4 (4) of the Business Divestitures Accounting Standard, and will continue to apply these standards from the beginning of the first three months of the consolidated fiscal year into the future.

The effect of these changes in accounting standards on the quarterly consolidated financial statements for the first three months of the consolidated fiscal year under review was not material.

(Changes in Accounting Policies which are difficult to distinguish from changes in Accounting Estimates)

(Changes in the depreciation method of property, plant and equipment)

The Company and its domestic consolidated subsidiaries had formerly depreciated property, plant and equipment (exclude from lease assets) using the declining-balance method. However, starting from the first three months of the consolidated fiscal year under review, the Company and its domestic consolidated subsidiaries have changed the depreciation method to the straight-line method.

In the first year of our "2014 Medium-Term Business Plan", the Company has revised future usage of property, plant and equipment with taking the opportunity afforded by changing the style of launching a store coping with changes in the business environment and renovation the distribution facilities and etc.. In accordance with the result of this consideration, this change in the depreciation method that using straight-line method would better reflect the actual status of the usage of property, plant and equipment and allocate the acquisition cost to the useful life.

As a result, gross profit for the first three months of the consolidated fiscal year under review, increased by 46 million yen, and operating income, ordinary income and income before income taxes and minority interests increased by 196 million yen, respectively, as compared with the figures calculated using the previous method.

## 6. Consolidated Financial Statements

(1)Consolidated Balance Sheets

(Unit: Millions of Yen)

| Assets | March 31, 2015 Amount | June 30, 2015 Amount |
|---|---|---|
| **Current assets** | | |
| Cash and deposits | 42,744 | 41,138 |
| Notes and accounts receivable - trade | 18,665 | 20,173 |
| Inventories | 16,798 | 17,467 |
| Accounts receivable-other | 19,718 | 13,724 |
| Other | 15,582 | 16,008 |
| Allowance for doubtful accounts | (85) | (85) |
| Total current assets | 113,425 | 108,426 |
| **Non-current assets** | | |
| **Property, plant and equipment** | | |
| Land | 22,073 | 22,086 |
| Other, net | 17,732 | 19,587 |
| Total property, plant and equipment | 39,806 | 41,673 |
| **Intangible assets** | | |
| Goodwill | 740 | 994 |
| Other | 5,730 | 5,427 |
| Total intangible assets | 6,470 | 6,421 |
| **Investments and other assets** | | |
| Guarantee deposits | 17,015 | 17,004 |
| Other | 10,111 | 9,799 |
| Allowance for doubtful accounts | (296) | (296) |
| Total investments and other assets | 26,830 | 26,507 |
| Total non-current assets | 73,106 | 74,603 |
| **Total assets** | 186,531 | 183,030 |

| Liabilities and Net assets | March 31, 2015<br>Amount | **June 30, 2015**<br>**Amount** |
|---|---|---|
| **Current liabilities** | | |
| Notes and accounts payable - trade | 12,814 | **13,886** |
| Short-term loans payable | 2,927 | **3,511** |
| Accounts payable - other | 11,213 | **9,965** |
| Income taxes payable | 1,876 | **708** |
| Provision for business restructuring | 81 | **83** |
| Other provision | 521 | **525** |
| Other | 5,095 | **6,145** |
| Total current liabilities | 34,530 | **34,825** |
| **Non-current liabilities** | | |
| Long-term loans payable | 2,197 | **2,730** |
| Provision | 88 | **82** |
| Net defined benefit liability | 82 | **114** |
| Asset retirement obligations | 2,154 | **2,193** |
| Other | 8,924 | **8,778** |
| Total non-current liabilities | 13,447 | **13,899** |
| Total liabilities | 47,978 | **48,724** |
| **Shareholders' equity** | | |
| Capital stock | 33,998 | **33,998** |
| Capital surplus | 34,278 | **34,276** |
| Retained earnings | 72,859 | **65,857** |
| Treasury shares | (5,699) | **(2,863)** |
| Total shareholders' equity | 135,436 | **131,269** |
| **Accumulated other comprehensive income** | | |
| Valuation difference on available-for-sale securities | 2,224 | **2,006** |
| Foreign currency translation adjustment | 676 | **822** |
| Total accumulated other comprehensive income | 2,901 | **2,828** |
| **Non-controlling interests** | 215 | **206** |
| Total net assets | 138,553 | **134,305** |
| **Total liabilities and net assets** | 186,531 | **183,030** |

(2) Consolidated Statements of Income and Comprehensive Income

(Unit: Millions of Yen)

| | Three months ended June 30, 2014 Amount | Three months ended June 30, 2015 Amount |
|---|---|---|
| **Net sales** | 48,467 | **49,095** |
| Cost of sales | 33,640 | **33,391** |
| **Gross profit** | 14,826 | **15,703** |
| Selling, general and administrative expenses | 15,011 | **14,735** |
| **Operating income (loss)** | (185) | **968** |
| Non-operating income | | |
| Interest income | 20 | **19** |
| Dividend income | 35 | **31** |
| Lease revenue-system equipment | 341 | **315** |
| Other | 731 | **617** |
| Total non-operating income | 1,128 | **984** |
| Non-operating expenses | | |
| Interest expenses | 19 | **15** |
| Share of loss of entities accounted for using equity method | 38 | **14** |
| Lease cost-system equipment | 287 | **461** |
| Other | 196 | **138** |
| Total non-operating expenses | 541 | **629** |
| **Ordinary income** | 402 | **1,323** |
| Extraordinary income | | |
| Gain on sales of shares of subsidiaries and associates | 401 | **-** |
| Total extraordinary income | 401 | **-** |
| Extraordinary losses | | |
| Impairment loss | 19 | **-** |
| Total extraordinary losses | 19 | **-** |
| **Income before income taxes and minority interests** | 784 | **1,323** |
| Income taxes | | |
| Income taxes - current | 402 | **630** |
| Income taxes - deferred | 242 | **119** |
| Total income taxes | 645 | **749** |
| **Net income** | 138 | **573** |
| Profit attributable to | | |
| Profit attributable to owners of parent | 156 | **582** |
| Loss attributable to non-controlling interests | (17) | **(8)** |
| **Other comprehensive income** | | |
| Valuation difference on available-for-sale securities | 723 | **(221)** |
| Foreign currency translation adjustment | (102) | **148** |
| Share of other comprehensive income of entities accounted for using equity method | 2 | **3** |
| Total other comprehensive income | 623 | **(70)** |
| **Comprehensive income** | 762 | **503** |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 781 | **509** |
| Comprehensive income attributable to non-controlling interests | (19) | **(6)** |

**7. Notes in case significant changes were made to the amount of shareholders' equity**

At the Board of Directors Meeting held on May 8, 2015, the Board approved the repurchase of common stock.

From May 13, 2015 to June 30, 2015, Autobacs Seven Co., Ltd. repurchased 1,080,000 shares of common stock for 2,149 million yen.

The Board also approved the cancellation 3,000,000 shares of treasury stock at the above Board of Directors and carried it out on May 15, 2015.

As a result, Retained earnings and Treasury stock at cost were decreased by 4,987 million yen.

**8. Segment Information**

I Three months ended June 30, 2014

(1) Information about sales and profit (loss)

(Unit: Millions of Yen)

| | The Company | Domestic Store Subsidiaries | Overseas Subsidiaries | Subsidiaries for Car Goods Supply and Other | Subsidiaries for Supporting Functions | Total |
|---|---|---|---|---|---|---|
| Net sales | | | | | | |
| Sales to outside customers | 29,271 | 14,465 | 2,455 | 2,051 | 223 | 48,467 |
| Intersegment sales or transfers | 10,041 | 234 | 90 | 1,873 | 551 | 12,792 |
| Total | 39,312 | 14,700 | 2,545 | 3,925 | 775 | 61,259 |
| Net income (loss) | 1,373 | (1,456) | (145) | 39 | 121 | (67) |

(2)Difference between operating income and Sum of operating income (loss) in reportable segments for the Three months ended June 30

(Unit: Millions of Yen)

| Income | Amount |
|---|---|
| Total reportable segments | (67) |
| Elimination of intersegment transaction | (104) |
| Inventories | (101) |
| Amortization of goodwill | (80) |
| Provision for point card certificates | 53 |
| Non-current assets | 96 |
| Others | 18 |
| Operating (loss) | (185) |

(3)Impairment losses of assets, goodwill, and others, by reporting segment

Not applicable.

Ⅱ Three months ended June 30, 2015

(1) Information about sales and profit (loss)

(Unit: Millions of Yen)

| | The Company | Domestic Store Subsidiaries | Overseas Subsidiaries | Subsidiaries for Car Goods Supply and Other | Subsidiaries for Supporting Functions | Total |
|---|---|---|---|---|---|---|
| Net sales | | | | | | |
| Sales to outside customers | 27,633 | 15,650 | 2,369 | 3,175 | 265 | 49,095 |
| Intersegment sales or transfers | 10,439 | 212 | 75 | 1,984 | 569 | 13,282 |
| Total | 38,072 | 15,863 | 2,445 | 5,160 | 834 | 62,378 |
| Net income (loss) | 1,700 | (707) | 24 | (42) | 108 | 1,083 |

(2)Difference between operating income and Sum of operating income (loss) in reportable segments for the Three months ended June 30

(Unit: Millions of Yen)

| Income | Amount |
|---|---|
| Total reportable segments | 1,083 |
| Elimination of intersegment transaction | (172) |
| Amortization of goodwill | (25) |
| Inventories | (8) |
| Provision for point card certificates | (1) |
| Non-current assets | 123 |
| Others | (31) |
| Operating income | 968 |

(3)Impairment losses of assets, goodwill, and others, by reporting segment

Not applicable.

(4) Changes in reporting segments

(Change in the deprecation method of property, plant and equipment)

As stated in “Changes in Accounting Policies which are difficult to distinguish from changes in Accounting Estimates”, the Company and its domestic consolidated subsidiaries, starting from the first three months of the consolidated fiscal year under review, changed their method of depreciating property, plant and equipment from the declining-balance method to the straight-line method.

As a result of this change, for the fiscal year under review, segment income of “The Company” and “Subsidiaries for Supporting Functions” have increased by 140 million yen, 0 million yen, respectively, while segment loss of “Domestic Store Subsidiaries” and “Subsidiaries for Car Goods Supply and Other” have decreases by 20 million yen, 0 million yen, respectively, as compared with the figures calculated using the previous method.

“Non-current assets” for the difference between Operating income and Sum of operating income (loss) in reportable segments have increased by 35 million yen.

## 9. Subsequent Events

At the Board of Directors' meeting held on May 8, 2015, the Board approved the repurchase of common stock. The Company acquired its common stock, based on the provisions of Article 156 of the Japanese Corporation Law ("the Law"), applied pursuant to Article 165, Paragraph 3 of the Law.

(1) Acquisition period : from July 1, 2015 to July 30, 2015
(2) Total number of shares acquired : 420,000 shares
(3) Total cost of acquisition : 863 million yen.

## 10. Additional Information

(1)Consolidated Sales Component and Percentage by Division

(Unit: Millions of Yen)

| | Three months ended June 30, 2015 | | |
|---|---|---|---|
| Divisions | Amount | Ratio | Year-on-Year Increase/Decrease Ratio |
| | | % | % |
| Wholesale | 27,731 | 56.5 | 94.0 |
| Retail | 20,595 | 41.9 | 113.5 |
| Others (letting and hiring fee of leased object) | 768 | 1.6 | 95.2 |
| Total | 49,095 | 100.0 | 101.3 |

Note : Consumption taxes are excluded from the above amounts.

(2)Consolidated Sales Component and Percentage by Product Category

(Unit: Millions of Yen)

| Products | Three months ended June 30, 2015 Amount | Ratio | Year-on-Year Increase/Decrease Ratio |
|---|---|---|---|
| Wholesale | | % | % |
| Tires and wheels | 6,452 | 23.3 | 100.0 |
| Car electronics | 6,341 | 22.9 | 96.7 |
| Oil and batteries | 3,999 | 14.4 | 94.5 |
| Car exterior items | 2,850 | 10.3 | 100.5 |
| Car interior items | 2,382 | 8.6 | 72.8 |
| Motor sports | 1,705 | 6.1 | 94.0 |
| Services | 985 | 3.5 | 125.1 |
| Others | 3,013 | 10.9 | 84.8 |
| Subtotal | 27,731 | 100.0 | 94.0 |
| Retail | | | |
| Tires and wheels | 3,724 | 18.1 | 110.0 |
| Car electronics | 2,780 | 13.5 | 109.8 |
| Oil and batteries | 1,696 | 8.2 | 104.4 |
| Car exterior items | 2,426 | 11.8 | 108.3 |
| Car interior items | 1,720 | 8.3 | 81.1 |
| Motor sports | 1,273 | 6.2 | 115.8 |
| Services | 3,988 | 19.4 | 114.1 |
| Others | 2,986 | 14.5 | 181.1 |
| Subtotal | 20,595 | 100.0 | 113.5 |
| Others (letting and hiring fee of leased object) | 768 | - | 95.2 |
| Total | | | |
| Tires and wheels | 10,176 | 20.7 | 103.4 |
| Car electronics | 9,121 | 18.6 | 100.3 |
| Oil and batteries | 5,696 | 11.6 | 97.3 |
| Car exterior items | 5,276 | 10.7 | 104.0 |
| Car interior items | 4,102 | 8.4 | 76.0 |
| Motor sports | 2,978 | 6.1 | 102.2 |
| Services | 4,974 | 10.1 | 116.2 |
| Others | 6,768 | 13.8 | 112.6 |
| Total | 49,095 | 100.0 | 101.3 |

Notes : 1.Consumption taxes are excluded from the above amounts.

2.Others is consisted of revenue of Car sales, Used car goods sales and Royalty income .

3.The sales amount to application of equity method companies are in the wholesale.