October 31, 2012

Consolidated Financial Results for the Six Months Ended September 30, 2012 【Japanese Standards】

Summary of Quick Financial Announcement of Consolidated Financial Information For the Second Quarter Ended September 30, 2012.

Company name : AUTOBACS SEVEN CO., LTD.
Code number : 9832
(URL http://www.autobacs.co.jp/)
Headquarters : Tokyo, Japan
Company Representative : Setsuo Wakuda, Representative Director
Contact for further information : Masahiko Katsushima, Officer, Finance and Accounting
Telephone : +81-3-6219-8829
Stock exchange listings : Tokyo and Osaka
Submission of Quarterly Business Report : November 7, 2012.
Start of cash dividend payments : December 10, 2012.
Supplementary quarterly materials prepared : Yes
Quarterly results information meeting held : Yes (for investors and analysts, etc.)

1. Results for the Six months ended September 30, 2012 (From April 1, 2012 to September 30, 2012)
(Note: Amounts less than 1 million Yen have been rounded down. A figure in ( ) indicates a loss or a negative figure.)

(1) Results of operations:
(Unit: Millions of Yen except for per share information, and % information which indicates increase or decrease( ).)

	Net sales		Operating income		Ordinary income	
		%		%		%
Six months ended September 30, 2012	**110,797**	**(3.4)**	**4,214**	**(31.7)**	**4,947**	**(31.8)**
Six months ended September 30, 2011	114,731	(0.3)	6,166	49.1	7,259	65.2

Note: Comprehensive income : **1,702 million yen for the six months ended September 30, 2012: (55.4 %)**
3,816 million yen for the six months ended September 30,2011: 171.0 %

	Net income		Basic net income per share (Yen)	Basic net income per share - diluted (Yen)
		%		
Six months ended September 30, 2012	**2,250**	**(46.7)**	**71.53**	**-**
Six months ended September 30, 2011	4,225	146.4	125.15	-

(2) Financial position:
(Unit: Millions of Yen except for per share information)

	Total assets	Total net assets	Equity ratio	Net assets per share (Yen)
Six months ended September 30, 2012	**201,539**	**138,191**	**68.3** %	**4,465.65**
Fiscal year ended March 31, 2012	217,948	146,193	66.8	4,461.28

(Reference) Equity : **Six months ended September 30, 2012 : 137,727 million Yen**
For the year ended March 31, 2012 : 145,625 million Yen

2.Dividends

Dividends per share (Yen)

	First Quarter	Second Quarter	Third Quarter	Year -end	Annual
Fiscal year ended March 31, 2012	-	70.00	-	75.00	145.00
Fiscal year ended March 31, 2013	**-**	**75.00**	**-**	**-**	**-**
Fiscal year ended March 31, 2013 (forecast)	-	-	-	75.00	150.00

Note : Changes in dividends forecast for the fiscal year ending March 2013 as of September 30, 2012 : None

3. Forecast for the fiscal year ending March 2013 (from April 1, 2012 to March 31, 2013)

(Unit: Millions of Yen, percentage figures denote year-on-year change)

	Net sales	%	Operating income	%	Ordinary income	%
Annual	234,000	(1.4)	11,800	(14.0)	13,000	(15.1)

	Net income	%	Basic net income per share(Yen)
Annual	6,800	(19.1)	220.48

Note : Changes in forecast of consolidated operating results for the fiscal year ending March 2013 since the latest announcement : None

4.Other

(1) Significant changes in scope of consolidation : None

(2) Adoption of special accounting policies for quarterly financial statements : None

(3) Changes in accounting policies, accounting estimation change and restatement

1. Changes due to changes in accounting standard : Yes

(Change in accounting policy which is difficult to distinguish from change in accounting estimate)

In the first quarter ended June 30, 2012, the Company and its domestic consolidated subsidiaries changed the depreciation method for tangible fixed assets except store buildings and structures acquired on or after April 1, 2012 in line with the revision of the Corporate Tax Act. The effect of this change on operating income, ordinary income and income before income taxes and minority interests for the current quarter is minimal.

2. Changes due to changes in accounting standard except (3)-1. : None
3. Changes due to accounting estimation change : Yes
4. Restatement : None

Changes subject to Article 10(5) of the Ordinance on Terminology, Forms and Preparation Methods of Quarterly Consolidated Financial Statements.

(4) Shares outstanding (common stock)

1. Number of shares outstanding (including treasury stock)

Six months ended September 30, 2012 : 32,650,035 shares
Fiscal year ended March 31, 2012 : 34,251,605 shares

2. Number of treasury stock at the end of period

Six months ended September 30, 2012 : 1,808,567 shares
Fiscal year ended March 31, 2012 : 1,609,485 shares

3. Average shares outstanding over quarter

Six months ended September 30, 2012 : 31,455,574 shares
Six months ended September 30, 2011 : 33,763,323 shares

※Indication regarding the situation of quarterly review procedures

These financial results are not subject to the quarterly review procedures pursuant to the Financial Instruments and Exchange Act. At the time of the disclosure of the financial results, the procedures for reviewing quarterly financial statements pursuant to the Financial Instruments and Exchange Act had not been completed.

※Statement regarding the proper use of financial forecasts and other special remarks

These forecast performance figures are based on the information currently available to the Company's management and certain assumptions judged rational. Accordingly, these might be cases in which actual results materially differ from forecasts of this report.

※Autobacs Seven Co.,Ltd. will be held the Analysts Meeting on November 1, 2012. The presentation material and video picture of the meeting will be uploaded as soon as possible on the Company's website afterwards.

5. Qualitative Information concerning Consolidated Business Results for the six months ended September 30, 2012

(1) Qualitative Information Concerning Consolidated Business Results

1. Business environment

Domestic consumption of automotive goods and services during the first half of the consolidated fiscal year under review witnessed a difficult business environment overall as, although there was growth in demand for automotive goods and number of customers visiting stores increased due to an increased number of new cars sold because of government subsidies for the purchase of fuel efficient cars, a large reactionary decline in sales of car navigation devices and tuners, contrary to previous year's strong sales associated with the transfer to the digital terrestrial TV broadcasting. Also, a fall in average sales price of car navigation devices had a significant impact.

2. Overview of the domestic retail business

Overall sales of the businesses of the AUTOBACS chain (including franchise outlets) in Japan decreased by 4.7% year on year on a same store basis and by 2.6% year on year on a total store basis. Nonetheless, the Group believes that store reform and advanced customer service training, which it had been working on as initiatives in the AUTOBACS 2010 Medium-Term Business Plan, were steadily taking effect, given that the number of customers visiting stores rose by 2.4% year on year on a same store basis.

In the automotive goods segment, sales of interior accessories, wheels, and car washing items remained stable as a result of robust new car sales due to the government subsidies for the purchase of fuel efficient cars, combined with enhanced promotional campaigns aimed at drivers who purchased either a new or used car. In car electronics, however, there was a drop in sales given a reactionary decline from last fiscal year's increase in demand for car navigation devices and in-car tuners because of the shift to digital terrestrial broadcasting, a lower price range for hot-selling navigation devices, and falling average sales price due to price competition with car dealers and others. As a result, sales of automotive goods declined significantly compared to last year.

In the statutory safety inspections and maintenance segment, sales for statutory safety inspections declined because of strong sales of new cars. Starting in April of this year, however, the statutory safety inspection contact center began full-scale operations, responding to telephone and Internet inquiries from customers, which resulted in statutory safety inspections being carried out on approximately 269,000 units, an 8.0% year on year increase. Sales of bodywork and painting services also increased, as an Auto Body Repair and Painting Center, which boasts sophisticated plating skills in addition to the bodywork and painting services to repair small scars and dents that the segment had been providing, was opened in two locations.

The automobile purchase and sales business segment saw steady sales of new cars associated with the government subsidies for the purchase of fuel efficient cars. However there was a decline in the number of cars sold to professional dealers due to a fall in used cars purchased in reaction to the increase in used car demand last year following the earthquake. As a result, the total number of vehicles sold declined by 0.4% compared to the same period last year, to 8,451 units. Further, the number of Cars franchise stores increased from 173 stores last September to 211 stores as of the end of September.

In domestic store openings and closings, 13 new stores were opened, one store opened through scrap and build, and three stores were closed. Moreover, in the AUTOBACS Secohan Ichiba, three stores were changed to in-shop facilities in other business categories, although these facilities, which numbered four at the end of the first half under review, were not included in the store count. As a result, domestic store openings and closings saw a net increase of seven stores, from 530 stores at the end of the previous fiscal year to 537 stores at the end of March 2012.

3. Consolidated business results

Group sales during the first half of the fiscal year under review declined by 3.4%, to 110,797 million yen, gross profit fell by 4.3%, to 35,321 million yen and selling, general, and administrative expenses increased by 1.2%, to 31,107 million yen, resulting in operating income of

4,214 million yen, down by 31.7%. Net non-operating income declined because there was a decrease in non-operating income as, this fiscal year, there was no insurance benefit as occurred last fiscal year. As a result, ordinary income fell by 31.8%, to 4,947 million yen. In addition, an impairment loss on fixed assets of 76 million yen related to stores was recorded as an extraordinary loss. Net income fell by 46.7%, to 2,250 million yen, because of the higher burden ratio of income taxes associated with an increase in the valuation allowance on losses carried forward by subsidiaries.

Results by business segment are as shown below.

<Non-consolidated>

Sales decreased by 5.2% year on year, to 90,080 million yen. In wholesale operations for franchise outlets, sales of car interior merchandise and motor sports goods increased, while sales of car electronics declined significantly and sales of tires also decreased as a reaction to last-minute demand before the price hike last year. As a result, sales fell by 5.5% compared to the same period last year.

In retail operations, sales decreased by 1.4% year on year, mainly attributable to the decline in sales of car electronics and the decrease in sales from the closing of a used automotive goods store and the transfer of business to franchise outlets. Gross profit fell by 3.8%, to 19,100 million yen, due to the declining sales volumes of car electronics, although a rise in the gross profit of car interior items. Selling, general, and administrative expenses increased 1.5% year on year, to 13,574 million yen, as spending on advertising and sales promotions, which had been subject to self-restraint last year due to the impact of the earthquake, returned to normal and depreciation expenses of information systems and fees paid increased. As a result, operating income declined by 14.8% year on year, to 5,525 million yen.

<Domestic Store Subsidiaries>

Sales declined by 5.7% year on year, to 36,757 million yen, and the operating loss increased 1,104 million yen compared to the same period last year, to 1,323 million yen. Sales declined because of the effect of sluggish sales of car electronics, although sales of accessories for new cars and wheels were solid. Gross profit decreased in not only car electronics, but also other merchandise such as tires and car exterior items, sales of which were strong in the previous year. Selling, general, and administrative expenses were almost in line with the year-ago level, falling by 0.2%, as a result of efforts to reduce expenses in the second quarter, although expenses rose year on year in the first quarter because of a reaction to smaller expenses in the wake of the earthquake.

<Overseas Subsidiaries>

Sales fell by 11.9% year on year, to 4,284 million yen, and operating income decreased by 76.8%, to 26 million yen. In France, in addition to sluggish individual consumption because of the economic recession in Europe, sales declined because there was an increase in the number of stores that are not allowed to do business on Sunday. Despite efforts to control expenses, operating income declined from the same period last year. In China, sales declined because the local subsidiary closed its first directly managed store in Shanghai, although it opened its third directly managed store. Because of the cost of opening the new store and the loss associated with the closure, an operating loss was recorded. In Singapore, sales and gross profit increased from a year ago, partly due to sales at stores opened last year, but operating income decreased year on year, reflecting an increase in selling, general, and administrative expenses. In Thailand, although sales increased thanks to active sales promotion activities, especially for tires, an operating loss was posted mainly due to higher sales promotion expenses.

<Subsidiaries for Car Goods Supply and Other>

Although sales increased by 13.9% year on year as Yanaka Corporation, which operates auto body repair centers, became a consolidated subsidiary of the Group, operating income decreased by 48.2% year on year, to 64 million yen, on the strength of an increase in distribution and personnel expenses compared to last year.

<Subsidiaries for Supporting Functions>

Sales increased by 3.2% year on year, to 1,714 million yen, and operating income rose by 12.6% year on year, to 246 million yen, almost the same level as last year.

<Adjustment to consolidated operating income >

The adjustment to consolidated operating income that is deducted from the sum of the operating income for all segments changed by 227 million yen to 324 million yen. The main reason for the decrease in the consolidated adjustment from the previous fiscal year is a decline in unrealized profit on merchandise sold by the Company to its retail store subsidiaries, although the amortization of goodwill associated with making franchise outlets subsidiaries increased.

4. Progress of the AUTOBACS 2010 Medium-Term Business Plan

With respect to the AUTOBACS 2010 Medium-Term Business Plan, the Group believes that it is important to execute the plan steadily, even though the current business environment is difficult. Looking at the progress of major policies, in the reform of existing stores, the Group was taking steps to correct variations among stores in terms of the effect of the sales floor remodeling and to revamp customer service training on an ongoing basis. The Group also continued to focus on educating store management and improving store staff service ability. These efforts produced some positive effects, such as increases in the number of customers visiting stores and the number of new AUTOBACS members. In addition, the remodeling of the sales floor at Super AUTOBACS has begun this fiscal year, leveraging the know-how in reforming AUTOBACS stores, and five stores had already been remodeled by the end of the first half. The Group plans to complete the remodeling of all Super AUTOBACS stores at the end of the next fiscal year. As for new stores, 30 new stores are planned for this fiscal year, of which 11 have already been opened. In the development of multi-channels and the service business, a store was opened in the Rakuten Ichiba, an Internet shopping mall, and tablet terminals were introduced to improve convenience for customers and the operational efficiency of store staff. In addition, as a plan to improve profitability at store subsidiaries, stores were transferred to other store subsidiaries and franchise outlets, and subsidiaries were merged with other subsidiaries. Also, measures to improve business efficiency at subsidiary stores are constantly explored.

(2) Qualitative Information Concerning Consolidated Financial Position

Assets at the end of the second quarter under review decreased by 16,409 million yen, or 7.5% to 201,539 million yen, primarily reflecting increases in trade notes and accounts receivable and decreases in cash and deposits and accounts receivable-other.

Liabilities decreased by 8,407 million yen, or 11.7%, to 63,347 million yen, chiefly attributable to a decline in income taxes payable.

Net assets slipped by 8,001 million yen, or 5.5%, to 138,191 million yen, mainly as a result of the purchase of treasury stock and dividend payments from retained earnings.

6.Consolidated Financial Statements

(1)Consolidated Balance Sheets

(Unit: Millions of Yen)

Assets	March 31, 2012 Amount	September 30, 2012 Amount
Current assets		
Cash and deposits	50,959	42,926
Trade notes and accounts receivable	26,776	28,385
Marketable securities	8,922	5,751
Inventories	17,083	17,636
Other current assets	37,987	32,679
Allowance for doubtful receivables	(118)	(122)
Total current assets	141,611	127,257
Fixed assets		
Tangible fixed assets		
Land	22,793	22,765
Other tangible fixed assets(net)	16,730	17,662
Total tangible fixed assets	39,523	40,428
Intangible fixed assets		
Goodwill	764	804
Other intangible fixed assets	5,489	5,180
Total intangible fixed assets	6,253	5,985
Investments		
Rental deposits	19,221	18,777
Other investments	15,021	12,583
Allowance for doubtful receivables	(3,683)	(3,492)
Total investments	30,559	27,868
Total fixed assets	76,337	74,281
Total assets	217,948	201,539

Liabilities and Net assets	March 31, 2012 Amount	**September 30, 2012** **Amount**
Current liabilities		
Trade notes and accounts payable-trade	24,342	**24,413**
Short-term borrowings	5,087	**3,704**
Income taxes payable	4,957	**1,956**
Allowance for business restructuring	1,089	**1,036**
Other Allowances	426	**413**
Other current liabilities	19,746	**14,897**
Total current liabilities	55,649	**46,421**
Long-term liabilities		
Bonds	135	**100**
Long-term debt	5,160	**5,899**
Allowances	324	**360**
Asset retirement obligations	1,801	**1,872**
Other long-term liabilities	8,683	**8,693**
Total long-term liabilities	16,105	**16,925**
Total liabilities	71,755	**63,347**
Shareholders' equity		
Common stock	33,998	**33,998**
Capital surplus	34,278	**34,278**
Retained earnings	83,074	**77,413**
Treasury stock at cost	(5,496)	**(7,227)**
Total shareholders' equity	145,854	**138,462**
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	51	**(234)**
Foreign currency translation adjustments	(281)	**(500)**
Total accumulated other comprehensive income	(229)	**(735)**
Minority interests	567	**464**
Total net assets	146,193	**138,191**
Total liabilities and net assets	217,948	**201,539**

(2) Consolidated Statements of Income and Comprehensive Income
(Unit: Millions of Yen)

	Six months ended September 30, 2011 Amount	**Six months ended September 30, 2012 Amount**
Net sales	114,731	**110,797**
Cost of goods sold	77,830	**75,475**
Gross profit	36,901	**35,321**
Selling, general and administrative expenses	30,734	**31,107**
Operating income	6,166	**4,214**
Non-operating income		
Interest income	78	**73**
Dividend income	21	**26**
Equity in income on affiliates	30	**-**
Lease revenue-system equipment	603	**581**
Other non-operating income	1,814	**1,434**
Total non-operating income	2,548	**2,116**
Non-operating expenses		
Interest expenses	85	**69**
Equity in loss of affiliates	-	**9**
Lease cost-system equipment	596	**571**
Foreign exchange losses	307	**198**
Other non-operating expenses	465	**534**
Total non-operating expenses	1,455	**1,383**
Ordinary income	7,259	**4,947**
Extraordinary losses		
Loss on sales of fixed assets	29	**-**
Impairment losses on fixed assets	15	**76**
Loss on arrangement of stores	14	**-**
Total extraordinary losses	59	**76**
Income before income taxes and minority interests	7,200	**4,871**
Income taxes		
Current	2,805	**1,910**
Deferred	152	**739**
Total income taxes	2,958	**2,649**
Income before minority interests	4,242	**2,221**
Minority interests in net income (losses)	16	**(28)**
Net income	4,225	**2,250**
Minority interests in net income (losses)	16	**(28)**
Income before minority interests	4,242	**2,221**
Other comprehensive income		
Valuation difference on available-for-sale securities	(54)	**(284)**
Foreign currency translation adjustment	(372)	**(231)**
Share of other comprehensive income of associates accounted for using equity method	1	**(2)**
Total other comprehensive income	(426)	**(518)**
Comprehensive income	3,816	**1,702**
Comprehensive income attributable to		
Owners of the parent	3,819	**1,743**
Minority interests	(3)	**(41)**

(3)Consolidated Statements of Cash Flows

(Unit: Millions of Yen)

	Six months ended September 30, 2011 Amount	**Six months ended September 30, 2012 Amount**
Operating Activities:		
Income before income taxes and minority interests	7,200	**4,871**
Depreciation and amortization	2,222	**2,302**
Impairment losses on fixed assets	15	**76**
Amortization of goodwill	52	**127**
Increase (decrease) in allowance for business restructuring	(76)	**(53)**
Increase (decrease) in allowance for doubtful accounts	(395)	**(186)**
Interest and dividend income	(99)	**(99)**
Interest expenses	85	**69**
Equity (income) loss on affiliates	(30)	**9**
Loss (gain) on revaluation of investment securities	-	**64**
Loss (gain) on sales of investment in securities	(5)	**24**
Decrease (increase) in trade notes and accounts receivable	4,606	**3,619**
Decrease (increase) in investments in lease	150	**317**
Decrease (increase) in inventories	(1,606)	**(818)**
Increase (decrease) in trade notes and accounts payable	97	**144**
Others	(1,760)	**(4,134)**
Subtotal	10,456	**6,333**
Interest and dividend received	120	**125**
Interest paid	(84)	**(73)**
Income taxes refund (paid)	(3,408)	**(4,747)**
Net cash provided by (used in) operating activities	7,083	**1,637**
Investing Activities:		
Payments into time deposits	(10,815)	**(12,205)**
Proceeds from withdrawal of time deposits	1,403	**5,066**
Purchase of short-term investment securities	(2,745)	**(499)**
Proceeds from sales and redemption of securities	3,090	**500**
Payment for tangible and intangible fixed assets	(3,316)	**(3,773)**
Proceeds from sales of tangible fixed assets and intangible fixed assets	59	**32**
Purchase of investment securities	(1,583)	**(0)**
Proceeds from sales and redemption of investment securities	11	**356**
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	**(37)**
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	-	**140**
Payment of loans receivable	(324)	**-**
Collection of loans receivable	572	**137**
Others	289	**(42)**
Net cash provided by (used in) investing activities	(13,357)	**(10,324)**

	Six months ended September 30, 2011 Amount	**Six months ended September 30, 2012 Amount**
Financing Activities:		
Net increase (decrease) in short-term loans payable	(48)	**180**
Proceeds from long-term debt	250	**1,300**
Repayments of long-term debt	(644)	**(2,496)**
Purchase of treasury stock	(4,241)	**(7,194)**
Proceeds from stock issuance to minority shareholders	81	**-**
Dividends paid	(2,397)	**(2,447)**
Others	(62)	**(232)**
Net cash provided by (used in) financing activities	(7,061)	**(10,890)**
Effect of exchange rate changes on cash and cash equivalents	(145)	**(102)**
Net increase (decrease) in cash and cash equivalents	(13,481)	**(19,680)**
Cash and cash equivalents, beginning of the period/ year	52,316	**51,401**
Cash and cash equivalents, end of the period	38,834	**31,721**

7. Notes in case significant changes were made to the amount of shareholders' equity

At the Board of Directors held on May 10, 2012, the Board approved the repurchase of common stock. From May 11, 2012 to August 8, 2012, Autobacs Seven Co., Ltd. repurchased 1,800,000 shares of common stock for 7,193 millions of Yen.

The Board also approved the cancelation 1,601,570 shares of treasury stock at the above Board of Directors and carried it out on May 17, 2012.

As a result, Retained earnings and Treasury stock at cost were decreased by 5,463 millions of Yen.

8. Segment Information

I Six months ended September 30, 2011

(1) Information about sales and profit (loss)

(Unit: Millions of Yen)

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Net sales						
Sales to outside customers	68,050	38,472	4,735	2,999	474	114,731
Intersegment sales or transfers	26,950	495	125	3,385	1,186	32,144
Total	95,000	38,967	4,860	6,385	1,660	146,876
Net income (loss)	6,481	(218)	113	123	219	6,719

(2)Difference between operating income and Sum of operating income (loss) in reportable segments for the Six months ended September 30

(Unit: Millions of Yen)

Income	Amount
Total reportable segments	6,719
Inventories	(259)
Elimination of intersegment transaction	(202)
Amortization of goodwill	(41)
Fixed assets	(9)
Allowance for point card	15
Others	(55)
Operating income	6,166

(3)Impairment losses of assets, goodwill, and others, by reporting segment

Not applicable.

II Six months ended September 30, 2012

(1) Information about sales and profit (loss)

(Unit: Millions of Yen)

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Net sales						
Sales to outside customers	66,035	36,440	4,163	3,653	503	110,797
Intersegment sales or transfers	24,044	316	120	3,620	1,210	29,313
Total	90,080	36,757	4,284	7,274	1,714	140,110
Net income (loss)	5,525	(1,323)	26	64	246	4,539

(2)Difference between operating income and Sum of operating income (loss) in reportable segments for the Six months ended September 30

(Unit: Millions of Yen)

Income	Amount
Total reportable segments	4,539
Elimination of intersegment transaction	(218)
Inventories	(155)
Amortization of goodwill	(116)
Allowance for point card	10
Fixed assets	117
Others	37
Operating income	4,214

(3)Impairment losses of assets, goodwill, and others, by reporting segment

Not applicable.

9. Additional Information

(1)Consolidated Sales Component and Percentage by Division

(Unit: Millions of Yen)

	Six months ended September 30, 2012		
Divisions	Amount	Ratio	Year-on-Year Increase/Decrease Ratio
		%	%
Wholesale	63,999	57.8	97.6
Retail	45,003	40.6	94.8
Others (letting and hiring fee of leased object)	1,794	1.6	104.7
Total	110,797	100.0	96.6

Note : Consumption taxes are excluded from the above amounts.

(2)Consolidated Sales Component and Percentage by Product Category

(Unit: Millions of Yen)

Products	Amount	Ratio	Year-on-Year Increase/Decrease Ratio
	Six months ended September 30, 2012		
Wholesale		%	%
Tires and wheels	14,983	23.4	101.6
Car electronics	17,075	26.7	81.4
Oil and batteries	8,252	12.9	107.5
Car exterior items	5,533	8.6	102.2
Car interior items	7,115	11.1	117.5
Motor sports	3,807	5.9	108.6
Services	1,311	2.1	109.9
Others	5,920	9.3	98.7
Subtotal	63,999	100.0	97.6
Retail			
Tires and wheels	8,362	18.6	99.5
Car electronics	8,471	18.8	76.7
Oil and batteries	3,879	8.6	96.3
Car exterior items	4,785	10.6	96.2
Car interior items	5,078	11.3	108.3
Motor sports	2,911	6.5	102.6
Services	8,125	18.1	101.2
Others	3,388	7.5	98.0
Subtotal	45,003	100.0	94.8
Others (letting and hiring fee of leased object)	1,794	-	104.7
Total			
Tires and wheels	23,345	21.1	100.9
Car electronics	25,547	23.1	79.8
Oil and batteries	12,132	10.9	103.7
Car exterior items	10,319	9.3	99.3
Car interior items	12,193	11.0	113.5
Motor sports	6,718	6.1	106.0
Services	9,436	8.5	102.3
Others	11,103	10.0	99.4
Total	110,797	100.0	96.6

Notes : 1.Consumption taxes are excluded from the above amounts.

2.Others is consisted of revenue of Car sales, Used car goods sales and Royalty income .

3.The sales amount to application of equity method companies are in the wholesale.