

## Consolidated Financial Results for the Six Months Ended September 30, 2011 【Japanese Standards】

**Summary of Quick Financial Announcement of Consolidated Financial Information For the Second Quarter Ended September 30, 2011.**

Company name : AUTOBACS SEVEN CO., LTD.

Code number : 9832

(URL <http://www.autobacs.co.jp/>)

Headquarters : Tokyo, Japan

Company Representative : Setsuo Wakuda, Representative Director

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Telephone : +81-3-6219-8829

Stock exchange listings : Tokyo and Osaka

Submission of Quarterly Business Report : November 7, 2011.

Start of cash dividend payments : December 9, 2011.

Supplementary quarterly materials prepared : Yes

Quarterly results information meeting held : Yes (for investors and analysts, etc.)

### 1. Results for the Six months ended September 30, 2011 (From April 1, 2011 to September 30, 2011)

(Note: Amounts less than 1 million Yen have been rounded down. A figure in ( ) indicates a loss or a negative figure.)

#### (1) Results of operations:

(Unit: Millions of Yen except for per share information, and % information which indicates increase or decrease(.))

	Net sales		Operating income		Ordinary income	
		%		%		%
<b>Six months ended</b>		%		%		%
<b>September 30, 2011</b>	<b>114,731</b>	<b>(0.3)</b>	<b>6,166</b>	<b>49.1</b>	<b>7,259</b>	<b>65.2</b>
Six months ended						
September 30, 2010	115,034	0.4	4,136	(11.8)	4,393	(20.9)

Note: Comprehensive income : **3,816 million yen for the six months ended September 30, 2011: 171.0 %**  
1,408 million yen for the six months ended September 30, 2010: - %

	Net income		Basic net income per share (Yen)	Basic net income per share - diluted (Yen)
		%		
<b>Six months ended</b>		%		
<b>September 30, 2011</b>	<b>4,225</b>	<b>146.4</b>	<b>125.15</b>	-
Six months ended				
September 30, 2010	1,714	(36.3)	48.72	-

## (2) Financial position:

(Unit: Millions of Yen except for per share information)

	Total assets	Total net assets	Equity ratio	Net assets per share (Yen)
<b>Six months ended</b>			%	
<b>September 30, 2011</b>	<b>202,463</b>	<b>145,202</b>	<b>71.5</b>	<b>4,386.74</b>
Fiscal year ended				
March 31, 2011	207,794	147,962	71.0	4,307.43

(Reference) Equity : **Six months ended September 30, 2011 : 144,683 million Yen**

For the year ended March 31, 2011 : 147,504 million Yen

## 2.Dividends

	Dividends per share				(Yen)
	First Quarter	Second Quarter	Third Quarter	Year -end	Annual
Fiscal year ended					
March 31, 2011	-	65.00	-	70.00	135.00
<b>Fiscal year ended</b>					
<b>March 31, 2012</b>	-	<b>70.00</b>	-	-	-
Fiscal year ended					
March 31, 2012 (forecast)	-	-	-	70.00	140.00

Note : Changes in dividends forecast for fiscal year 2011 as of September 30, 2011 : None

## 3. Forecast for the fiscal year 2011 (from April 1, 2011 to March 31, 2012)

(Unit: Millions of Yen, percentage figures denote year-on-year change)

	Net sales		Operating income		Ordinary income	
		%		%		%
Annual	233,800	(1.1)	12,800	6.8	14,700	12.6

	Net income		Basic net income per share(Yen)	
		%		
Annual	8,300	34.3	251.65	

Note : Revision to the forecast of consolidated operating results since the latest announcement : None

#### 4.Other

- (1) Significant changes in scope of consolidation : None
- (2) Adoption of special accounting policies for quarterly financial statements : None
- (3) Changes in accounting policies, accounting estimation change and restatement
  - 1. Changes due to changes in accounting standard : None
  - 2. Changes due to changes in accounting standard except (3)-1. : None
  - 3. Changes due to accounting estimation change : None
  - 4. Restatement : None

#### (4) Shares outstanding (common stock)

1.Number of shares outstanding (including treasury stock)

**Six months ended September 30, 2011 : 34,251,605 shares**

Fiscal year ended March 31, 2011 : 37,454,204 shares

2. Number of treasury stock at the end of period

**Six months ended September 30, 2011 : 1,269,476 shares**

Fiscal year ended March 31, 2011 : 3,209,982 shares

3. Average shares outstanding over quarter

**Six months ended September 30, 2011 : 33,763,323 shares**

Six months ended September 30, 2010 : 35,198,346 shares

#### ※Indication regarding the situation of quarterly review procedures

These financial results are not subject to the quarterly review procedures pursuant to the Financial Instruments and Exchange Act. As of the disclosure of the financial results, the procedures for reviewing quarterly financial statements pursuant to the Financial Instruments and Exchange Act are in progress.

#### ※Statement regarding the proper use of financial forecasts and other special remarks

These forecast performance figures are based on the information currently available to the Company's Management and certain assumptions judged rational. Accordingly, there might be cases in which actual Results materially differ from forecasts of this report.

#### ※Autobacs Seven Co.,Ltd. will hold the Analysts Meeting on November 1,2011. The presentation material and video picture of the meeting will be uploaded as soon as possible on the Company's website.

## 5. Qualitative Information concerning Consolidated Business Results for the six months ended September 30, 2011

### (1) Qualitative Information Concerning Consolidated Business Results

#### 1. Business environment

Domestic consumption of automotive goods and services during the first half of the consolidated fiscal year under review remained uncertain, with both negative and positive factors. Negative factors include a decline in demand for car accessories associated with a decrease in the supply and unit sales of new automobiles caused by weak vehicle production after the Great East Japan Earthquake. Positive factors include a rise in demand for tuners for digital terrestrial broadcasting in association with a shift from analogue terrestrial TV broadcasting to digital broadcasting in July 2011, an increase in demand for goods for maintenance and used cars especially in the Tohoku region, and hikes in tire prices.

#### 2. Overview of the domestic retail business

Overall sales of the businesses of the AUTOBACS chain (including franchise outlets) in Japan decreased by 0.8% year on year on a same-store basis and by 0.5% on a total-store basis.

In the automobile-related goods segment, the Group promoted sales, especially of tires, using newspaper advertisements, TV commercials, and circulars. Sales of tires rose, reflecting a delay in the timing for changing snow tires to normal tires until April or later due to the effect of the weather and earthquake and hikes in the prices of national brand tires. Of car electronics, sales of tuners for digital terrestrial broadcasting and in-dash navigation devices were strong in association with a shift to digital terrestrial TV broadcasting in July 2011. Meanwhile, sales of interior accessories and interior items declined due to a fall in unit sales of new automobiles. Sales of batteries also fell in reaction to the extremely hot summer in the previous year. In the statutory safety inspections and maintenance segment, sales temporarily stalled, given the effects of the earthquake and restraints on sales promotion activities, but they recovered from June. As a result, the number of automobiles that received safety inspections rose by 8.0% from the same period of the previous fiscal year, to approximately 249,000. In the automobile purchase and sales segment, unit sales of new automobiles declined, but the used car market benefited from increasing demand for used cars in the areas affected by the disaster. Consequently, purchasing through nationwide stores and retail sales mainly in the Tohoku region were strong. As a result, the number of vehicles sold rose by 6.1% year on year, to approximately 8,500.

#### 3. Consolidated business results

The Group's consolidated sales for the first half of the fiscal year under review declined by 0.3% from a year earlier, to 114,731 million yen. The gross profit rose by 3.2% year on year, to 36,901 million yen. Selling, general, and administrative expenses slipped by 2.8%, to 30,734 million yen. As a result, consolidated operating income increased by 49.1% year on year, to 6,166 million yen. Non-operating income climbed from a year ago chiefly due to a decrease in foreign exchange losses. Consequently, consolidated ordinary income rose by 65.2% from a year earlier, to 7,259 million yen. The Group posted extraordinary losses of 59 million yen, including a loss on sales of fixed assets and a loss on the arrangement of stores associated with the relocation and closure of stores. As a result, net income for the first half of the fiscal year under review increased by 146.4% year on year, to 4,225 million yen.

Results by business segment are as shown below.

#### <Non-consolidated>

Sales increased by 0.9% from a year earlier, to 95,000 million yen. In wholesale operations for franchise outlets, sales increased by 1.3% year on year thanks to increases in sales of tires and goods and store fixtures to stores in association with renovations, which offset declines in sales of car electronics, car interior items, and motor sports goods. In retail operations, sales declined by 5.5% from a year earlier, reflecting the closure of directly managed second-hand automotive goods stores and the suspension of operation for renovation at certain stores.

Gross profit increased by 5.5% year on year, to 19,859 million yen. The increase mainly reflected increases from a year ago in the ratios of sales of tires and tuners for digital terrestrial broadcasting, the posting of rebates associated with increased sales of tires before rises in their prices, and a review of the sales prices of car navigation systems. Selling, general, and administrative expenses were down by 6.6% from a year earlier, to 13,378 million yen, reflecting fewer sales promotional activities, power savings, and a decrease in fees paid, including attorneys' fees. As a result, operating income increased by 44.3% year on year, to 6,481 million yen.

#### **<Domestic store subsidiaries>**

Sales in this segment declined by 0.6% year on year, to 38,967 million yen, and the operating loss stood at 218 million yen, an improvement of 216 million yen from the same period in the previous fiscal year. The gross margin improved, reflecting a change in the sales composition due to strong sales of tires and wheels and tuners for digital terrestrial broadcasting and an increase in rebates associated with a rise in purchases of tires before rises in the prices. Selling, general, and administrative expenses declined from the previous fiscal year, mainly because of voluntary restraints on sales promotion in the wake of the earthquake.

#### **<Overseas subsidiaries>**

Sales rose by 6.0% year on year, to 4,860 million yen, and operating income stood at 113 million yen, improving 271 million yen from an operating loss in the same period of the previous fiscal year. Although the performance in France was adversely affected by economic instability in Europe in the second half of the first half, sales promotion primarily for tires contributed to improvements in sales and the gross margin at stores. Operating income improved, mainly reflecting the effects of cutbacks in selling, general, and administrative expenses. Sales at the first store in Shanghai directly managed by the local subsidiary rose. However, sales and the operating loss in China were roughly on a par with the year-ago level, attributable to costs associated with the opening in May of the second directly-managed store. In Singapore, operating income improved thanks to strong sales and cost control at stores. In Thailand, political uncertainty was mitigated compared with a year ago, but performance was adversely affected by bad weather, including heavy rain. As a result, earnings remained largely unchanged.

#### **<Subsidiaries for car goods supply and other>**

Sales decreased by 6.2% from the previous fiscal year, to 6,385 million yen, reflecting a decrease in wholesale sales of oil. Operating income declined by 27.3% year on year, to 123 million yen.

#### **<Subsidiaries for supporting functions>**

Sales decreased by 63.5% year on year, to 1,660 million yen, and operating income decreased by 37.8%, to 219 million yen. These declines primarily resulted from the August 2010 merger of BRAIN-ING Co., Ltd., the Company's subsidiary. Excluding the impact of this merger, sales and operating income in this segment were almost level with those in the previous fiscal year.

#### **4. Progress of the AUTOBACS 2010 Medium-Term Business Plan**

Looking at the progress of the principal initiatives described in the AUTOBACS 2010 Medium-Term Business Plan, of 215 stores planned to be renovated during the fiscal year under review, the Company renovated 103 stores in the AUTOBACS format as planned in the first half under review. The renovations produced certain results. Sales, numbers of customers, and gross margins at the renovated stores were higher than at stores that were not renovated, and sales of goods and services for maintenance increased after renovations as intended. Meanwhile, the Company opened six new stores, where sales exceeded the plan overall, although performance varied among stores. The number of new stores planned to be opened in the fiscal year under review has been reduced to around 25 from 31, chiefly because agreements will not be reached on places where stores are planned to be opened. As part of procurement reforms, the Company took steps to improve the gross margin through strategic initiatives with suppliers. To improve the way in which it deals with its customers, the Company continued training in customer service it held in the previous fiscal year. Approximately 64% of the employees of the entire AUTOBACS Chain have now completed this training.

#### **(2) Qualitative Information Concerning Consolidated Financial Position**

Assets at the end of the second quarter under review declined by 5,330 million yen, or 2.6%, from the end of the previous fiscal year, to 202,463 million yen, primarily reflecting an increase in investment securities and decreases in marketable securities and accounts receivable-other.

Liabilities fell by 2,570 million yen, or 4.3%, to 57,261 million yen, chiefly attributable to a rise in short-term borrowings and declines in long-term debt and accounts payable-other.

Net assets slipped by 2,760 million yen, or 1.9%, to 145,202 million yen, mainly as a result of the purchase of treasury stock and dividends from retained earnings.

#### **(3) Qualitative Information Concerning Consolidated Business Forecast**

The consolidated business forecast for the full year announced on May 11, 2011 has been revised. For details, please refer to "AUTOBACS SEVEN announces revision of financial forecast for the fiscal year ending March 31, 2012," released on October 27, 2011.

The Group is closely examining the effect of the flooding in Thailand on its stores and sourcing of merchandises. If the flooding has a serious effect on the Group's results, the Group will report about its situation as soon as possible.

**6. Consolidated Financial Statements**  
**(1) Consolidated Balance Sheets**

(Unit: Millions of Yen)

<b>Assets</b>	March 31, 2011 Amount	September 30, 2011 Amount
<b>Current assets</b>		
Cash and deposits	43,767	43,696
Trade notes and accounts receivable	22,977	22,062
Marketable securities	13,348	9,307
Inventories	17,461	18,921
Other current assets	35,732	32,318
Allowance for doubtful receivables	(256)	(198)
Total current assets	133,031	126,108
<b>Fixed assets</b>		
<b>Tangible fixed assets</b>		
Land	21,695	22,365
Other tangible fixed assets(net)	15,236	15,880
Total tangible fixed assets	36,931	38,245
<b>Intangible fixed assets</b>		
Goodwill	913	797
Other intangible fixed assets	5,024	4,592
Total intangible fixed assets	5,938	5,389
<b>Investments</b>		
Rental deposits	19,997	19,564
Other investments	15,613	16,534
Allowance for doubtful receivables	(3,718)	(3,378)
Total investments	31,893	32,720
Total fixed assets	74,763	76,355
<hr/>		
<b>Total assets</b>	207,794	202,463
<hr/>		

(Unit: Millions of Yen)

<b>Liabilities and Net assets</b>	<b>March 31, 2011</b>	<b>September 30, 2011</b>
	<b>Amount</b>	<b>Amount</b>
<b>Current liabilities</b>		
Trade notes and accounts payable-trade	15,307	15,264
Short-term borrowings	3,164	4,644
Income taxes payable	3,505	2,919
Allowance for business restructuring	1,101	1,025
Other allowances	328	315
Other current liabilities	17,241	15,331
Total current liabilities	40,648	39,501
<b>Long-term liabilities</b>		
Bonds	205	170
Long-term debt	8,481	6,559
Allowances	381	379
Asset retirement obligations	1,731	1,771
Other long-term liabilities	8,383	8,880
Total long-term liabilities	19,183	17,759
Total liabilities	59,832	57,261
<b>Owners' equity</b>		
Shareholders' equity		
Common stock	33,998	33,998
Capital surplus	34,278	34,278
Retained earnings	89,984	81,205
Treasury stock at cost	(10,636)	(4,273)
Total owners' equity	147,624	145,209
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	21	(32)
Foreign currency translation adjustments	(141)	(493)
Total accumulated other comprehensive income	(120)	(525)
<b>Minority interests</b>		
Total net assets	147,962	145,202
<b>Total liabilities and net assets</b>		
	207,794	202,463

**(2) Consolidated Statements of Income and Comprehensive Income**  
(Unit: Millions of Yen)

	Six months ended September 30, 2010 Amount	Six months ended September 30, 2011 Amount
<b>Net sales</b>	115,034	114,731
Cost of goods sold	79,263	77,830
<b>Gross profit</b>	<u>35,770</u>	<u>36,901</u>
Selling, general and administrative expenses	31,634	30,734
<b>Operating income</b>	<u>4,136</u>	<u>6,166</u>
Non-operating income		
Interest income	86	78
Dividend income	20	21
Equity in income on affiliates	-	30
Lease revenue-system equipment	577	603
Other non-operating income	1,581	1,814
Total non-operating income	<u>2,266</u>	<u>2,548</u>
Non-operating expenses		
Interest expenses	100	85
Lease cost-system equipment	579	596
Foreign exchange losses	399	307
Other non-operating expenses	929	465
Total non-operating expenses	<u>2,009</u>	<u>1,455</u>
<b>Ordinary income</b>	<u>4,393</u>	<u>7,259</u>
Extraordinary gains		
Gain from sale of fixed assets	435	-
Reversal of allowance for doubtful accounts	409	-
Reversal of allowance for business restructuring	129	-
Total extraordinary gains	<u>974</u>	<u>-</u>
Extraordinary losses		
Loss on sales of fixed assets	-	29
Impairment losses on fixed assets	274	15
Loss on arrangement of stores	273	14
Special retirement expenses	460	-
Loss on adjustment for changes of accounting standard for asset retirement obligations	1,166	-
Total extraordinary losses	<u>2,174</u>	<u>59</u>
<b>Income before income taxes and minority interests</b>	<u>3,193</u>	<u>7,200</u>
Income taxes		
Current	211	2,805
Deferred	1,243	152
Total income taxes	<u>1,455</u>	<u>2,958</u>
Income before minority interests	1,738	4,242
Minority interests in net income	23	16
<b>Net income</b>	<u>1,714</u>	<u>4,225</u>



	Six months ended September 30, 2010 Amount	Six months ended September 30, 2011 Amount
<b>Minority interests in net income</b>	23	16
<b>Income before minority interests</b>	1,738	4,242
<b>Other comprehensive income</b>		
Valuation difference on available-for-sale securities	(75)	(54)
Foreign currency translation adjustment	(256)	(372)
Share of other comprehensive income of associates accounted for using equity method	2	1
Total other comprehensive income	(329)	(426)
<b>Comprehensive income</b>	1,408	3,816
Comprehensive income attributable to		
Owners of the parent	1,396	3,819
Minority interests	11	(3)

**(3) Consolidated Statements of Cash Flows**

(Unit: Millions of Yen)

	Six months ended September 30, 2010 Amount	Six months ended September 30, 2011 Amount
<b>Operating Activities:</b>		
Income before income taxes and minority interests	3,193	7,200
Depreciation and amortization	2,256	2,222
Impairment losses on fixed assets	274	15
Amortization of goodwill	147	52
Increase (decrease) in allowance for business restructuring	(215)	(76)
Increase (decrease) in allowance for doubtful accounts	(397)	(395)
Interest and dividend income	(107)	(99)
Interest expenses	100	85
Loss (gain) on foreign currency translation	2	3
Equity (income)loss on affiliates	3	(30)
Loss on adjustment for changes of accounting standard for asset retirement obligations	1,166	-
Decrease (increase) in trade notes and accounts receivable	4,417	4,606
Decrease (increase) in investments in lease	1,015	150
Decrease (increase) in inventories	(474)	(1,606)
Increase (decrease) in trade notes and accounts payable	(1,624)	97
Others	(1,647)	(1,769)
Subtotal	8,111	10,456
Interest and dividend received	131	120
Interest paid	(105)	(84)
Income taxes refund (paid)	(1,572)	(3,408)
Net cash provided by (used in) operating activities	6,566	7,083
<b>Investing Activities:</b>		
Decrease (increase) in time deposits	(1,365)	(9,412)
Purchase of short-term investment securities	(1,997)	(2,745)
Proceeds from sales and redemption of securities	-	3,090
Payment for tangible and intangible fixed assets	(1,224)	(3,316)
Proceeds from sales of tangible fixed assets and intangible fixed assets	1,426	59
Purchase of investment securities	(2,573)	(1,583)
Proceeds from sales and redemption of investment securities	2,049	11
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(257)	-
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation	(9)	-
Payment of loans receivable	-	(324)
Collection of loans receivable	158	572
Others	144	289
Net cash provided by (used in) investing activities	(3,648)	(13,357)

(Unit: Millions of Yen)	Six months ended September 30, 2010 Amount	Six months ended September 30, 2011 Amount
<b>Financing Activities:</b>		
Net increase (decrease) in short-term loans payable	(20)	(48)
Proceeds from long-term debt	180	250
Repayments of long-term debt	(1,948)	(644)
Purchase of treasury stock	(5,231)	(4,241)
Proceeds from stock issuance to minority shareholders	-	81
Dividends paid	(2,329)	(2,397)
Others	74	(62)
Net cash provided by (used in) financing activities	(9,274)	(7,061)
Effect of exchange rate changes on cash and cash equivalents	(83)	(145)
Net increase (decrease) in cash and cash equivalents	(6,440)	(13,481)
Cash and cash equivalents, beginning of the period/ year	53,785	52,316
<b>Cash and cash equivalents, end of the period</b>	<b>47,345</b>	<b>38,834</b>

## 7. Segment Information

### I Six months ended September 30, 2010

#### (1) Information about sales and profit (loss)

(Unit: Millions of Yen)

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Net sales						
Sales to outside customers	68,052	38,930	4,473	3,096	480	115,034
Intersegment sales or transfers	26,069	290	112	3,710	4,071	34,254
Total	94,121	39,220	4,585	6,807	4,552	149,288
Net income (loss)	4,492	(435)	(157)	170	352	4,422

#### (2) Difference between operating income and Sum of operating income (loss) in reportable segments for the Six months ended September 30

(Unit: Millions of Yen)

Income	Amount
Total reportable segments	4,422
Inventories	(201)
Elimination of intersegment transaction	(146)
Amortization of goodwill	(134)
Allowance for point card	32
Fixed assets	111
Others	53
Operating income	4,136

#### (3) Impairment losses of assets, goodwill, and others, by reporting segment Not applicable

### II Six months ended September 30, 2011

(1) Information about sales and profit (loss)

(Unit: Millions of Yen)

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Net sales						
Sales to outside customers	68,050	38,472	4,735	2,999	474	114,731
Intersegment sales or transfers	26,950	495	125	3,385	1,186	32,144
Total	95,000	38,967	4,860	6,385	1,660	146,876
Net income (loss)	6,481	(218)	113	123	219	6,719

(2) Difference between operating income and Sum of operating income (loss) in reportable segments for the Six months ended September 30

(Unit: Millions of Yen)

Income	Amount
Total reportable segments	6,719
Inventories	(259)
Elimination of intersegment transaction	(202)
Amortization of goodwill	(41)
Fixed assets	(9)
Allowance for point card	15
Others	(55)
Operating income	6,166

(3) Measurement method for profit (loss) of Domestic Store Subsidiaries and Overseas Subsidiaries has been changed since April 1, 2011.

According to this method, Information about sales and profit (loss) was stated for the Six months ended September 30, 2010.

(4) Impairment losses of assets, goodwill, and others, by reporting segment  
Not applicable

## 8. Notes in case significant changes were made to the amount of shareholders' equity

At the Board of Directors held on May 11, 2011, the Board approved the repurchase of common stock. From May 12, 2011 to September 30, 2011, Autobacs Seven Co., Ltd. repurchased 1,261,000 shares of common stock for 4,239 millions of Yen.

The Board also approved the cancellation 3,202,599 shares of treasury stock at the above Board of Directors and carried it out on May 18, 2011.

As a result, Retained earnings and Treasury stock at cost were decreased by 10,606 millions of Yen, respectively.

## 9. Additional Information

### (1) Consolidated Sales Component and Percentage by Division

(Unit: Millions of Yen)

Six months ended September 30, 2011

Divisions	Amount	Ratio	Year-on-Year
			Increase/Decrease
			Ratio
		%	%
Wholesale	65,548	57.1	100.3
Retail	47,469	41.4	99.1
Others (letting and hiring fee of leased object)	1,713	1.5	97.0
Total	114,731	100.0	99.7

Note : Consumption taxes are excluded from the above amounts.

## (2) Consolidated Sales Component and Percentage by Product Category

(Unit: Millions of Yen)

Six months ended September 30, 2011

	Amount	Ratio	Year-on-Year Increase/Decrease
Products			
Wholesale		%	%
Tires and wheels	14,745	22.5	111.8
Car electronics	20,964	32.0	97.2
Oil and batteries	7,674	11.7	95.4
Car exterior items	5,413	8.3	100.2
Car interior items	6,054	9.2	93.8
Motor sports	3,504	5.3	89.2
Services	1,193	1.8	108.3
Others	5,997	9.2	105.9
Subtotal	65,548	100.0	100.3
Retail			
Tires and wheels	8,403	17.7	103.4
Car electronics	11,046	23.2	99.4
Oil and batteries	4,029	8.5	97.1
Car exterior items	4,975	10.5	102.3
Car interior items	4,687	9.9	93.7
Motor sports	2,836	6.0	89.8
Services	8,031	16.9	102.7
Others	3,458	7.3	93.9
Subtotal	47,469	100.0	99.1
Others (letting and hiring fee of leased object)	1,713	-	97.0
Total			
Tires and wheels	23,148	20.2	108.6
Car electronics	32,011	27.9	97.9
Oil and batteries	11,704	10.2	96.0
Car exterior items	10,389	9.1	101.2
Car interior items	10,741	9.4	93.7
Motor sports	6,341	5.5	89.5
Services	9,224	8.0	103.4
Others	11,169	9.7	100.5
Total	114,731	100.0	99.7

Notes : 1. Consumption taxes are excluded from the above amounts.

2. Others is consisted of revenue of Car sales, Used car goods sales and Royalty income .

3. The sales amount to application of equity method companies are in the wholesale.