

Results for the Three Months ended June 30, 2011



August 1, 2011

AUTOBACS SEVEN CO., LTD.

P/L for the First Three Months of FY 2012



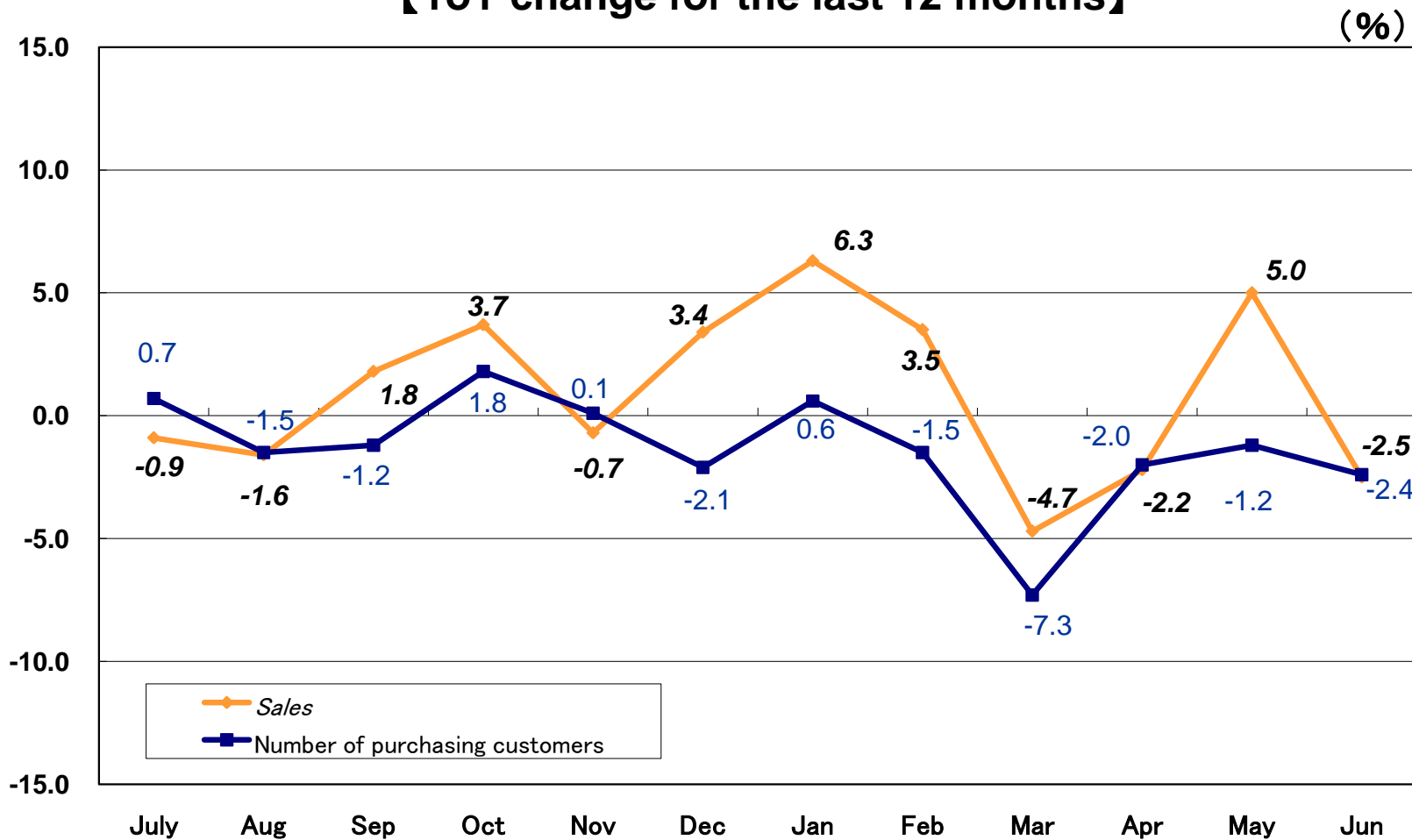
BOTH SALES & PROFIT RISING: Net sales and gross margin ratio increased due to smaller than expected impact of the earthquake, boosted sales of tires before the price hike, and strong sales of tuners for digital terrestrial broadcasting.

(Billion Yen)

	Three months ended June 30, 2011			Three months ended June 30, 2010	
	Actual result	% of Sales	YoY change ratio	Actual result	YoY change ratio
Net Sales	59.3	100.0%	+0.5%	59.0	100.0%
Gross margin	18.6	31.3%	+3.2%	18.0	30.5%
SG&A	15.4	25.9%	-3.3%	15.9	26.9%
Operating income	3.2	5.4%	+52.3%	2.1	3.6%
Non-operating Income/expenses	0.7	1.2%	+528.4%	0.1	0.2%
Ordinary income	3.9	6.6%	+75.7%	2.2	3.8%
Extraordinary gains/ losses	0	—	—	-1.3	—
Net income	2.2	3.7%	+306.2%	0.5	0.9%

Amounts are rounded to the nearest hundred million yen.
% of Net Sales and YoY comparisons are calculated in million yen.

【YoY change for the last 12 months】



*Domestic retail sales including FCs: Major format stores (AB, SA, AH)
+ Used car goods + New & Used cars + Fuel

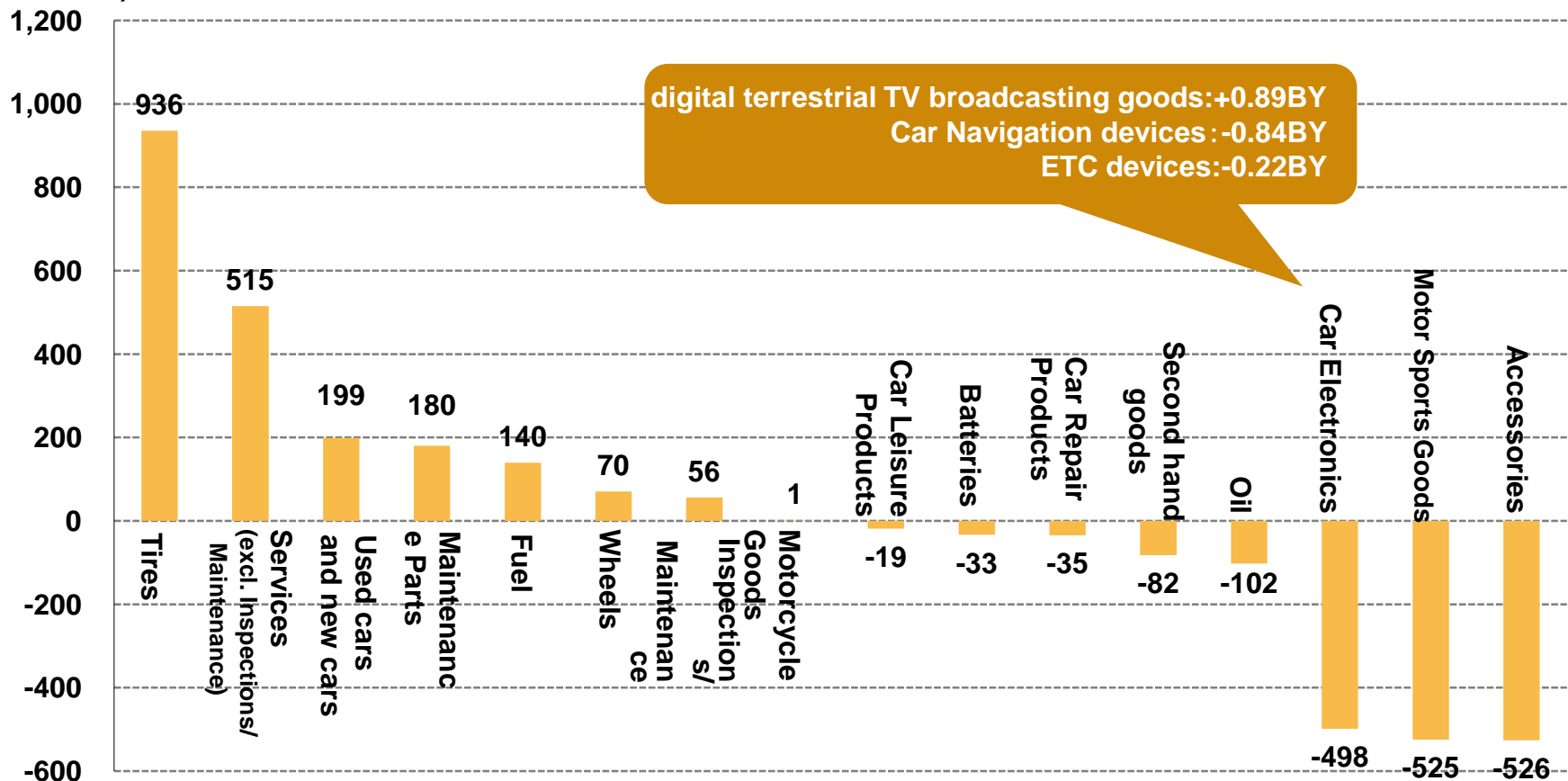
Sales Ups & Downs by Merchandise

【Same Store Basis】 Sales: - 0.1 % YoY, Number of customers: -1.9% YoY

Retail sales ups and downs by merchandise category

(for three months ended June 30 2011, YoY change in amount, total store basis)

(Million Yen)



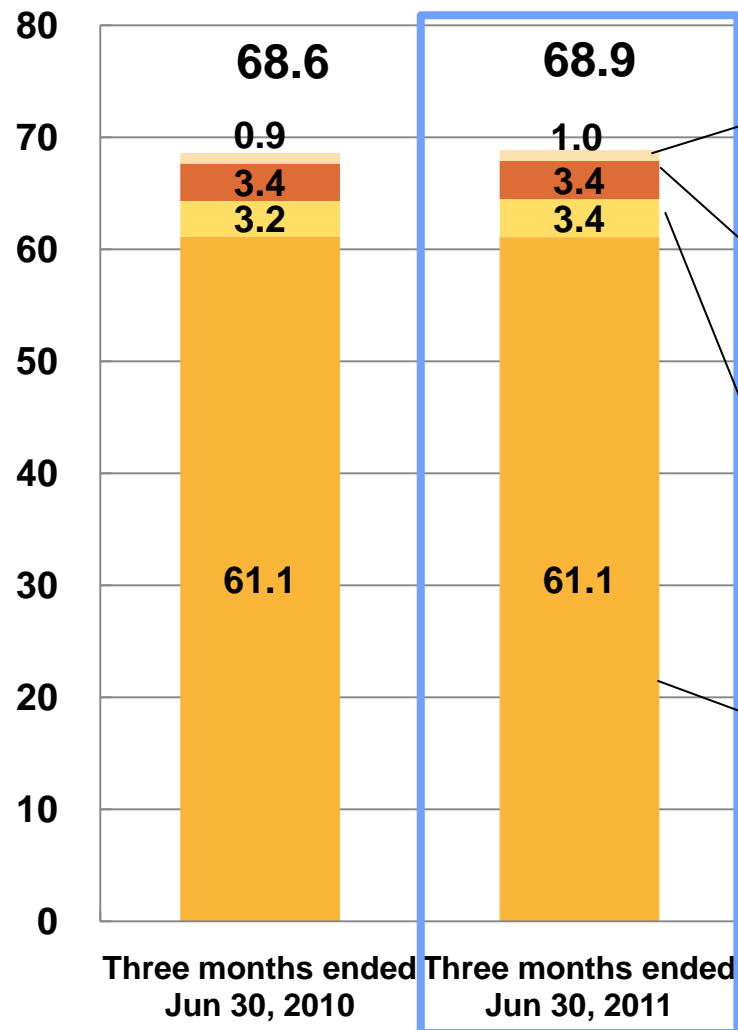
*Domestic retail sales including FCs: Major format stores (AB, SA, AH)
+ Used car goods + New & Used Cars + Fuel

Retail Sales Including Franchisees



RETAIL SALES INCLUDING FCs*: 68.9 billion yen (+0.4% YoY)

(Billion Yen)



Second hand goods & Fuel: 1.0 BY (+6.3% YoY)

Statutory safety inspection: 3.4 BY (+1.6% YoY)

Number of cars inspected: 118,000 cars (+6.8% YoY)
Number of fully certified & designated stores: 319 stores

Car purchase & sales: 3.4 BY (+6.2% YoY)

No. of cars sold: 3,878 cars (+6.1% YoY)

Car related goods & services: 61.1 BY (-0.1% YoY)

*Domestic retail sales including FCs: Major format stores (AB, SA, AH)
+ Used car goods + New & Used cars + Fuel

Major Drivers of YoY changes

(Billion Yen)

	Three months ended June 30, 2011			Three months ended June 30, 2010
	Results % of Sales	YoY change	Major drivers of variance	
Net sales	59.3	+0.5% +0.29BY	Non-consolidated: +0.5BY Domestic store subsidiaries: +0.2BY Overseas store subsidiaries: +0.5BY	59.0
Gross margin	18.6 31.3%	+3.2% +0.57BY	Non-consolidated: +0.6BY Domestic store subsidiaries: +0.4BY Overseas store subsidiaries: Flat	18.0
SG&A	15.4	-3.3% -0.53BY	Selling expenses: Decrease due to the voluntary restraint after the earthquake Others: Decrease in legal fee and consulting cost	15.9
Non-operating income (expense)	0.7	+0.58BY	Non-operating income: +0.1BY of lawsuit related insurance fee Non-operating expenses: -0.1BY of exchange losses	1.1
Extraordinary gains (losses)	(0.0)	+1.27BY	Extraordinary losses: Impairment of fixed assets	(1.3)

Amounts are rounded to the nearest hundred million yen.

Note: Figures in parentheses are negative.

Decrease in Consolidation Adjustments



Consolidation Adjustments

(Million Yen)

	Three months ended June 30, 2011	Three months ended June 30, 2010
Operating Income for segment total	3,835	2,437
Inventories (Unearned income of subsidiary inventories, etc.)	(436)	(306)
Depreciation of Goodwill	(19)	(33)
Allowance for point card	8	56
Adjustment in fixed assets	(12)	65
Elimination of Intersegment transaction	(133)	(115)
Other	(40)	(0)
Consolidation adjustment	(633)	(335)
Consolidated operating income	3,202	2,102

Amounts are rounded off to the nearest million yen.

Note: Figures in parentheses are negative.

Performance Breakdown (Three months ended Jun 30, 2011)



Parental company (Non-consolidated)

Net Sales 50.5 BY <i>YoY: +0.48 BY</i>	Wholesale	+0.68 BY +1.5%	↑Tires & wheels, other equipments, fuel, new & used cars ↓Car electronics devices, motorsports goods
	Retail	-0.16 BY -7.4%	Store closures at direct-operating stores (↓internal items, motorsports goods, and used parts)
Gross Margin 10.2 BY <i>YoY: +0.59 BY</i>	Wholesale	+0.68 BY +7.8%	↑Tires & wheels, Car electronics devices, external items, other equipments ↓Oil, Batteries, motorsports goods
	Retail	-0.06 BY -8.7%	↓car electronics devices, Services, used parts
SG&A 6.6 BY <i>YoY: -0.51 BY</i>	Personnel: ↑executive remuneration (estimate)		
	Sales promotion costs: ↓news paper adds, sales incentive		
	Equipment costs: Flat		
	Others: ↓Legal fee and Consulting cost		

Domestic store subsidiaries

Net Sales: 19.2 BY <i>YoY: +0.23 BY</i>	Operating income improved reflecting higher gross margin as a result of boosted sales of tires before the price-hike, and flat SG&A level from the previous fiscal year.
Ordinary Income: (0.05 BY) <i>YoY: +0.42 BY</i>	

Segment Information



(Billion yen)

		Three months ended June 30, 2011	Three months ended June 30, 2010	YoY change
Non-consolidated	Net Sales	50.5	50.0	+1.0
	Ordinary Income	3.7	2.6	+43.3
Domestic store subsidiaries	Net Sales	19.3	19.0	+1.3
	Ordinary Income	(0.1)	(0.4)	—
Overseas subsidiaries	Net Sales	2.5	2.0	+23.3
	Ordinary Income	0	(0)	—
Subsidiaries for car goods supply and other	Net Sales	3.3	3.6	-7.6
	Ordinary Income	0.1	0.1	-24.0
Subsidiaries for supporting function	Net Sales	0.8	3.1	-73.0
	Ordinary Income	0.1	0.2	-43.9
Segment total	Net Sales	76.4	77.8	-1.7
	Ordinary Income	3.8	2.4	+63.2

Note: Figures in parentheses are negative.

Amounts are rounded down to the nearest ten million Yen.

% of Net Sales and YoY comparisons are calculated in million Yen.

Results of Overseas by Country



	FRANCE		CHINA		SINGAPORE		THAILAND	
Number of stores at June 30, 2011 --including FCs stores-	11		5		2		4	
Same store sales -including FC stores-	+6.5%		-6.7%		+12.4%		+12.4%	
Period	4/1/2011 through 6/30/2011	4/1/2010 through 6/30/2010	4/1/2011 through 6/30/2011	4/1/2010 through 6/30/2010	4/1/2011 through 6/30/2011	4/1/2010 through 6/30/2010	4/1/2011 through 6/30/2011	4/1/2010 through 6/30/2010
Net sales (Million Yen)	1,938	1,516	110	106	281	249	133	125
SG&A (Million Yen)	891	942	64	57	84	76	36	35
Operating income (Million Yen)	6	(47)	(9)	(14)	35	29	1	3
Business conditions	Sales were strong reflecting tire promotions. Operating income also increased due to cost-cutting efforts.		Sales improved in same-store basis (+9.7% in Chinese Yuan,) but SG&A increased due to new store openings.		Sales maintained strong under favorable economic condition and sales promotions in June & July.		Sales improved due to the recovery of political stability. Operating income remained flat due to higher cost of sales and SG&A.	

Note: Figures in parentheses are negative.

Balance Sheet / Assets

209.9BY

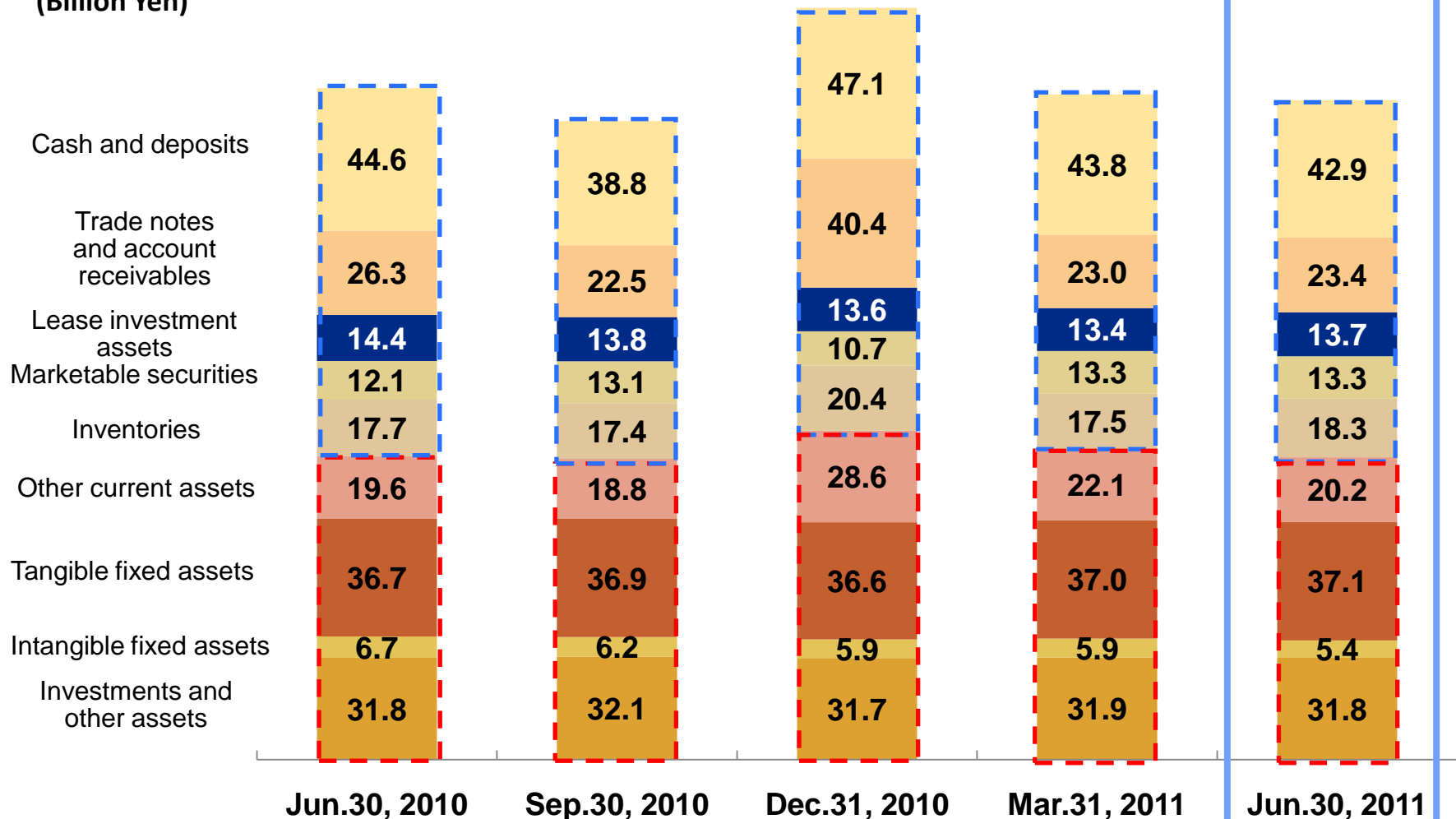
199.5BY

234.9BY

207.8BY

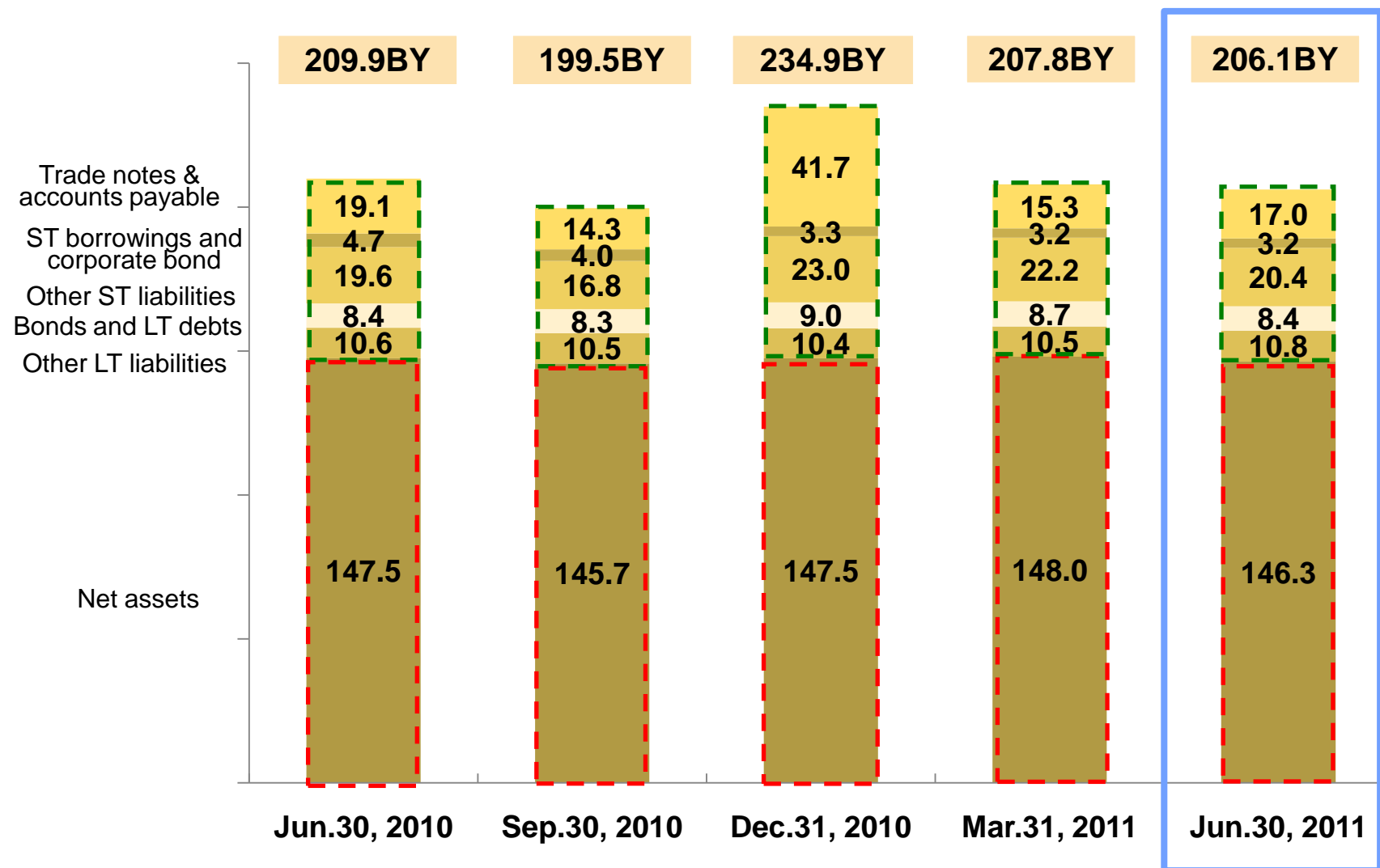
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(Billion Yen)



Balance Sheet / Liabilities & Net Assets

(Billion Yen)



Store Openings and Closings (Results & Forecasts)

< Domestic stores >

	No. of stores as of March 31, 2011	Fiscal year ending March 31, 2012							No. of stores as of March 31, 2012
		4/1/2011 through 6/30/2001 (result)			No. of stores as of June 30, 2011	7/1/2011 through 3/31/2012 (forecast)			
		New	S/B · R/L	Close		New	S/B · R/L	Close	
AUTOBACS	404	+2	+4 / -2		408	+30	+5 / -3	-1	439
Super AUTOBACS	76				76				76
AUTO HELLOES	5		-2		3		-2		1
<i>Secohan Ichiba</i>	21				21		+1 / -1	-1	20
AUTOBACS EXPRESS	7				7			-2	5
Domestic total	513	+2	0	0	515	+30	0	-4	541

S/B=Scrap & Build, R/L=Relocation

< Overseas stores >

	No. of stores as of March 31, 2011	FY March 2012(Results & Forecasts)			No. of stores as of Mar 31, 2012
		4/1/2011 through 6/30/2011 (result)	No. of stores as of June 30, 2011	7/1/2011 through 3/31/2012 (forecast)	
France	11		11		11
China	4	+1	5		5
Thailand	4		4		4
Singapore	2		2		2
Taiwan	4	+1	5		5
Total	25	+2	27	0	27

Progress of AUTOBACS 2010 Business Plan



Measures	Progress of individual measure
1. Improving store profitability	
1) Store reform	<ul style="list-style-type: none"> ▪ Completed reform at 32 stores
2) Merchandise/ purchase reform	<ul style="list-style-type: none"> ▪ Continued negotiation with suppliers to improve rebate income for both stores and headquarters ▪ Recorded higher Gross Margin for maintenance goods at stores that completed sales floor reform
3) Human resources/ store operation reform	<ul style="list-style-type: none"> ▪ Applied training program for comfortable customer service to approximately 1,800 employees
2. Increasing market share	
1) New store opening	<ul style="list-style-type: none"> ▪ Sales of two new stores have been almost in line with plans
2) Development of service formats/ multi- channel strategy	<ul style="list-style-type: none"> ▪ Considering e-commerce business expansion
3. Overseas operation	<ul style="list-style-type: none"> ▪ Opened two subsidiary-owned stores in China, both focusing on service pit operation

Achievements for the first three months ended June 30, 2011

	Stores before reform (283 stores) -YoY change ratio-	After-reform stores (126 stores*) - YoY change ratio -	Difference
Retail sales	98.5%	102.0%	+3.5pt
Number of customers	97.0%	99.1%	+2.1pt
Sales of automotive goods	98.3%	101.4%	+3.1pt
Number of items purchased from central shelves	95.4%	99.0%	+3.6pt
Sales of maintenance items	97.7%	98.9%	+1.2pt
Sales of maintenance related services	101.5%	103.8%	+2.3pt

Stores Opened on and after April 2011



AUTOBACS OBIHIRO 21-JO Store
(Opened on April 14, 2011)



AUTOBACS MATSUYAMA HOMEN Store
(Opened on April 21, 2011)



AUTOBACS TOKAMACHI Store
(Opened on April 22, 2011)



AUTOBACS ISHIKARI HANAKAWA Store
(Opened on May 27, 2011)



AUTOBACS ENIWA Store
(Opened on June 9, 2011)



AUTOBACS BUSSHOZAN Store
(Opened on June 16, 2011)



Forward-Looking Statements

These materials include forecasts regarding the Company's future plans, strategies, and performance. This information is based on judgments and estimates made in accordance with information currently available. Actual results may differ materially from forecasts due to such factors as changes in operating circumstances.