February 7, 2008

# Summary of Quick Financial Announcement of Consolidated Financial Information for the Third Quarter of the fiscal year ending March 31, 2008

Company name : AUTOBACS SEVEN CO., LTD. Code number : 9832 (URL <u>http://www.autobacs.co.jp/</u>) Headquarters : Tokyo, Japan Company Representative : Koichi Sumino, Representative Director and Chief Executive Officer Contact for further information : Kozo Sumino, Officer Accounting Telephone : +81-3-6219-8728 Stock exchange listings : Osaka and Tokyo Adoption of accounting principles generally accepted in the U.S.A.: No

- 1. Results for the nine months ended December 31, 2007 (From April 1, 2007 to December 31, 2007). (Note: Amounts less than 1 million Yen have been rounded down. A figure in () indicates a loss or a negative figure.)
- (1) Results of operations:

(Unit: Millions of Yen except for per share information, and % information which indicates increase or decrease().)

	Net sales	;	Operating in	come	Ordinary inc	ome
Nine months ended December 31, 2007	212,444	% 8.3	8,289	% (32.3)	9,547	% (40.0)
Nine months ended December 31, 2006	196,178	1.6	12,241	(8.0)	15,911	(1.6)
Year ended March 31, 2007	242,532	-	12,219	-	16,323	-
	Net incom	e	Basic net inc per share (Y		Basic net inco share - diluted	
Nine months ended December 31, 2007	3,992	% (53.7)	104.44		104.15	
Nine months ended December 31, 2006	8,632	3.6	224.89		224.27	
Year ended March 31, 2007	9,165	-	239.01		238.34	

#### (2) Financial position:

(Unit: Millions of Yen except for per share information)

	Total assets	Total net assets	Equity ratio	Net assets per share (Yen)
Nine months ended			%	
December 31, 2007	267,749	168,362	62.5	4,380.35
Nine months ended				
December 31, 2006	262,134	167,594	63.8	4,373.17
Year ended March 31,				
2007	240,627	168,650	69.8	4,394.15

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#### (3) Statements of cash flows:

(Unit: Millions of Yen)

(Chit: Millions of Ten)	Operating activities	Investing activities	Financing activities	Ending balances of cash and cash equivalents
Nine months ended December 31, 2007	(1,125)	(9,841)	(414)	47,880
Nine months ended December 31, 2006	8,245	(5,763)	(4,244)	52,028
Year ended March 31, 2007	17,215	(7,102)	(4,698)	59,226

2. Forecast for the fiscal year 2008 (from April 1, 2007 to March 31, 2008) (Unit: Millions of Yen)

·	Net sales	Operating income	Ordinary income	Net income
Annual	270,600	6,000	6, 300	1,500

**3**. Notes concerning the preparation of the consolidated financial statements for the nine months ended December 31, 2007.

- (1) Significant changes in subsidiaries during the third quarter (changes in certain subsidiaries resulting in a change in the consolidation scope) : None
- (2) Whether the company has adopted simplified accounting procedures : None

(3) Accounting policies that differ from the fiscal year ended March 31, 2007 : Yes Changes in accounting methods from most recent consolidated fiscal year.

Pursuant to an amendment to the Corporation Tax Law (Partial Revision of Income Tax Law, Law No.6 of March 30, 2007; Partial Revision of Income Tax Law Enforcement Ordinance, Cabinet Order No.83 of March 30, 2007), the treatment of depreciation on property, plant and equipment acquired after April 1, 2007, has been changed.

As a result, "Operating income ", "Ordinary income" and "Net income" decrease 58 milloon yen compared with the previous policy respectively.

#### **Consolidated Balance Sheets**

(Unit: Millions of Yen)

Assets	December 31, 2007		December 31, 2006		March 31, 2007	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
Current assets						
Cash and deposits	36,378		31,126		34,020	
Trade notes and accounts receivable	38,296		34,947		15,833	
Marketable securities	15,764		26,062		30,005	
Inventories	27,981		23,468		19,654	
Deferred tax assets	1,890		2,299		2,325	
Accounts receivable-other	21,875		20,919		14,922	
Other current assets	3,417		3,238		2,862	
Allowance for doubtful receivables	(600)		(387)		(359)	
Total current assets	145,003	54.2	141,675	54.0	119,264	49.6
Fixed assets						
Tangible fixed assets						
Buildings and structures	21,601		21,623		21,334	
Land	25,451		22,421		23,512	
Other fixed assets	7,596		6,861		7,078	
Total tangible fixed assets	54,648		50,907		51,925	
Intangible fixed assets						
Goodwill	7,450		5,369		5,645	
Software	7,713		6,525		6,456	
Other intangible fixed assets	1,005		943		939	
Total intangible fixed assets	16,168		12,838		13,041	
Investments						
Investment securities	22,912		28,785		29,369	
Long-term loans	1,149		1,353		1,245	
Deferred tax assets	4,507		3,005		2,496	
Rental deposits	21,948		22,077		21,884	
Other investments	2,167		3,020		2,088	
Allowance for doubtful receivables	(756)		(1,530)		2,000 (690)	
Total investments	51,928		56,713		56,395	
Total fixed assets	122,745	45.8	120,459	46.0	121,362	50.4
	186,113	10.0	160,100	10.0	161,006	50.4
Total assets	267,749	100.0	262,134	100.0	240,627	100.0

(Unit: Millions of Yen)

Liabilities and Net assets	December	31, 2007	December	31, 2006	March 31,	2007
	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
Current liabilities						
Trade notes and accounts	47,499		47,002		95 407	
payable-trade Short-term borrowings	47,499 2,347		47,002		25,497 2,196	
Accounts payable other	2,347 13,290		1,845		2,190 10,964	
Income taxes payable	13,290		3,357		10,904 3,426	
Accrued bonuses for directors and corporate auditors	1,007		3,337		3,420	
Allowance for point card	- 875		115		430	
Other current liabilities	7,142		5,566		430 6,365	
Total current liabilities	72,962	27.2	70,821	27.0	48,881	20.3
Long-term liabilities						
Bonds	195		-		235	
Zero coupon convertible bonds	-		270		270	
Long-term debt	15,479		14,044		13,608	
Liability for retirement benefits	99		89		108	
Accrued retirement benefits for						
directors and corporate auditors	432		394		427	
Provision for business restructuring	252		585		274	
Other long-term liabilities	9,966		8,334		8,172	
Total long-term liabilities	26,424	9.9	23,718	9.1	23,095	9.6
Total liabilities	99,387	37.1	94,540	36.1	71,977	29.9
Owners' equity						
Common stock	33,998	12.7	33,998	13.0	33,998	14.1
Capital surplus	34,512	12.9	34,512	13.1	34,512	14.4
Retained earnings	104,773	39.1	102,542	39.1	103,075	42.8
Treasury stock at cost	(5,540)	(2.0)	(5,532)	(2.1)	(5,534)	(2.3)
Total owners' equity	167,744	62.7	165,521	63.1	166,052	69.0
Valuation and translation adjustments						
Net unrealized gain on available-for-sale securities	(297)	(0.1)	1,734	0.7	1,935	0.8
Foreign currency translation adjustments	11	0.0	(61)	(0.0)	6	0.0
Total valuation and translation adjustments	(285)	(0.1)	1,673	0.7	1,942	0.8
Minority interests	903	0.3	400	0.1	655	0.3
Total net assets	168,362	62.9	167,594	63.9	168,650	70.1
Total liabilities and net assets	267,749	100.0	262,134	100.0	240,627	100.0

## **Consolidated Statements of Income**

(Unit: Millions of Yen)	Nine months ended December 31, 2007		Nine months ended December 31, 2006		Year ended March 31, 2007		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
		%		%		%	
Net sales	212,444	100.0	196,178	100.0	242,532	100.0	
Cost of goods sold	147,627	69.5	137,323	70.0	167,788	69.2	
Gross profit	64,816	30.5	58,854	30.0	74,743	30.8	
Selling, general and administrative							
expenses	56,527	26.6	46,613	23.8	62,524	25.8	
Operating income	8,289	3.9	12,241	6.2	12,219	5.0	
Non-operating income							
Interest income	383		276		395		
Rental income	57		29		47		
Commission income	488		516		684		
Lease revenue - system equipment	764		667		885		
Other non-operating income	3,109		3,524		4,048		
Total non-operating income	4,802	2.3	5,013	2.6	6,062	2.5	
Non-operating expenses							
Interest expenses	183		137		182		
Lease cost - system equipment	552		494		635		
Loss on disposal of fixed assets	53		116		153		
Write-down of investment securities	1,480		-		-		
Other non-operating expenses	1,273		594		987		
Total non-operating expenses	3,544	1.7	1,343	0.7	1,958	0.8	
Ordinary income	9,547	4.5	15,911	8.1	16,323	6.7	
Extraordinary gains							
Gain on sales of fixed assets	-		34		50		
Reversal of allowance for business							
restructuring	17		85		396		
Reversal of allowance for doubtful							
receivables	-		257		445		
Gain on change in equity of an affiliated company					~~		
	-		72	0.0	72	0.4	
Total extraordinary gains	17	0.0	449	0.2	965	0.4	
Extraordinary losses Loss on sale of fixed assets							
	-		62		64		
Impairment losses on fixed assets	109		362		222		
Provition for businesses restructuring Loss on sale of investment securities	-		190		216		
	576		-		-		
Loss on arrangement of stores	76		101		213		
Other extraordinary losses	-		-		22		
Total extraordinary losses	762	0.4	717	0.3	740	0.3	
Income before income taxes and							
minority interests	8,801	4.1	15,644	8.0	16,549	6.8	
Income taxes - current	4,810	2.2	6,275	3.2	6,314	2.6	
Income taxes - deferred	(76)	(0.0)	861	0.5	1,219	0.5	
Minority interests in net (income) loss	(74)	(0.0)	126	0.1	150	0.1	
Net income	3,992	1.9	8,632	4.4	9,165	3.8	

#### **Consolidated Statement of Changes in Net assets**

			Owners' equity	/		Valuation and translation adjustments				
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total owners' equity	Net unrealized gain on available-for -sale securities	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total net assets
Balance at the end of previous period	33,998	34,512	103,075	(5,534)	166,052	1,935	6	1,942	655	168,650
Change of items during the period										
Dividends from surplus			( 2,294 )		( 2,294 )					( 2,294 )
Net income			3,992		3,992					3,992
Purchase of treasury stock		-		(6)	(6)					(6)
Net changes of items other than owners' equity						(2,233)	5	(2,228)	247	(1,980)
Total change of items during the period	-	-	1,698	(6)	1,692	(2,233)	5	(2,228)	247	(287)
Balance at the end of the 3rd Quarter	33,998	34,512	104,773	(5,540)	167,744	(297)	11	(285)	903	168,362

## Nine months ended December 31, 2007(from April 1, 2007 to December 31, 2007) (Unit: Millions of Yen)

## **Consolidated Statements of Cash Flows**

(Unit: Millions of Yen)

	Nine months ended December 31, 2007 Amount	Nine months ended December 31, 2006 Amount	Year ended March 31, 2007 Amount
Operating Activities:			
Income before income taxes and minority	0.001	15 044	10 5 40
interests	8,801	15,644	16,549
Depreciation and amortization	4,877	3,621	5,874
Impairment losses on fixed assets	109	362	222
Increase in trade notes and accounts	(99, 400)	(00 500)	(0.000)
receivable	(29,408)	(28,538)	(2,888)
Increase in inventories	(5,813)	(6,058)	(1,942)
Increase in trade notes and accounts	90 709	00 757	0.051
payable	20,768	30,757	8,651
Others	5,279	(370)	(2,317)
Subtotal	4,614	15,417	24,149
Interest and dividend received	784	619	915
Interest paid	(171)	(131)	(173)
Taxes paid	(6,353)	(7,659)	(7,676)
Net cash (used in) provided by		0.045	170.04
operating activities	(1,125)	8,245	17,215
Investing Activities:			
Payment for marketable securities	(499)	(10,999)	(12,999)
Proceeds from sales of marketable	(100)	(10,000)	(12,000)
securities	1,000	17,300	20,300
Payment for tangible and intangible fixed	_,	_ , ,	,
assets other than software	(4,990)	(5,624)	(7,557)
Payment for software development	(2,743)	(2,852)	(2,798)
Payment for investment securities	(2,799)	(8,306)	(9,456)
Proceeds from sale of investment	()	(-,)	(-,,
securities	3,895	5,692	5,878
Cash of acquisition of business	(3,272)	-	-
Payment for loans	(391)	(914)	(1,136)
Collection of loans	673	925	1,100
Payment for rental deposits	(1,220)	(571)	(648)
Others	507	(412)	216
Net cash used in investing activities	(9,841)	(5,763)	(7,102)
Ũ	(0,0 )	(0,1,2,0)	(.,,
Financing Activities:			
Net increase (decrease) in short-term		<i>.</i>	~
borrowings	154	(2,007)	(2,054)
Proceeds from long-term debt	3,220	3,000	3,000
Repayments of long-term debt	(1,352)	(1,287)	(1,693)
Purchase of treasury stock	(4)	(1,931)	(1,932)
Dividends paid	(2,294)	(2,075)	(2,075)
Others	(137)	58	57
Net cash used in financing activities	(414)	(4,244)	(4,698)
Effect of exchange rate changes on cash and			
cash equivalents	35	167	189
Net (decrease) increase in cash and cash		101	100
equivalents	(11,346)	(1,594)	5,604
Cash and cash equivalents, beginning of	(11,010)	(1,001)	0,001
period / year	59,226	53,622	53,622
Cash and cash equivalents, end of period /			
year	47,880	52,028	59,226
	11,000	02,020	

# **Consolidated Sales Component and Percentage by Division** (Unit: Millions of Yen)

		Nine months ended December 31, 2007		Nine months ended December 31, 2006		nded 1, 2007
Divisions	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
Wholesale	119,737	56.4	116,433	59.4	138,586	57.1
Retail	89,565	42.1	76,904	39.2	100,151	41.3
Others	3,141	1.5	2,840	1.4	3,793	1.6
Total	212,444	100.0	196,178	100.0	242,532	100.0

Note: "Others" is consisted of revenue of Rent and Lease.

## **Consolidated Sales Component and Percentage by Product Category** (Unit: Millions of Yen)

		Nine months ended December 31, 2007		Nine months ended December 31, 2006		nded , 2007
Products	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%
Tires and wheels	42,998	20.2	42,843	21.8	50,878	21.0
Car electronics	55,619	26.2	56,612	28.9	68,903	28.4
Oil and batteries	19,860	9.4	13,925	7.1	17,686	7.3
Car exterior items	24,084	11.3	20,016	10.2	23,644	9.7
Car interior items	19,216	9.0	18,058	9.2	23,685	9.8
Motor sports goods	15,829	7.5	15,984	8.1	20,109	8.3
Service	13,526	6.4	10,976	5.6	14,343	5.9
Others	21,310	10.0	17,760	9.1	23,281	9.6
Total	212,444	100.0	196,178	100.0	242,532	100.0

Note: "Others" is consisted of revenue of Car sales, Rent and Lease.