



# Monthly Retail Sales Report (August 2025)

5-Sep-25  
 AUTOBACS SEVEN CO., LTD.  
 PR and IR Department  
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## 《Groupwide Sales results (Domestic)》

# of weekends and holidays	YoY change (day)	+ 1	±0	+ 1	- 1	±0	+ 1	- 1	±0	+ 2	±0	±0	±0	- 1	+ 1	±0	±0	+ 2	- 1	±0	+ 1
YoY growth rate	Aug-24	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H	
<b>TOTAL SALES</b>	Total store basis	8.4	4.9	9.1	1.1	2.1	6.6							4.7	5.0						
	Same store basis	8.0	3.9	7.7	-0.1	0.8	5.4							3.5	3.8						
<b>TOTAL NUMBER OF PURCHASING CUSTOMERS</b>	Total store basis	4.4	-1.2	-0.1	-2.6	0.3	0.2							-0.7	-1.3						
	Same store basis	4.0	-2.0	-1.0	-3.1	-0.6	-0.5							-1.5	-2.1						
<b>AVERAGE PURCHASE PRICE PER CUSTOMER</b>	Total store basis	3.8	6.0	8.8	3.0	1.4	5.8							5.0	6.0						

## 《Groupwide Sales results (Domestic)》

SALES BREAKDOWN BY MERCHANDISE AND SERVICES		Aug-24	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
YoY growth rate in same store basis																					
<b>Automotive Goods</b>	Tires	10.7	3.6	19.9	-0.3	3.9	22.1								9.5	7.5					
	Car Electronics	-0.9	-4.6	0.1	-3.5	-13.4	-2.1								-5.3	-2.8					
	Oil	7.5	6.4	5.7	1.6	4.5	6.9								5.0	4.5					
	Batteries	17.2	11.6	6.7	7.6	9.4	4.8								7.7	8.6					
	Accessories	12.2	-0.9	-0.3	-0.4	2.7	-1.2								0.0	-0.6					
<b>Services</b>		7.8	8.6	10.5	6.0	4.5	7.5							7.4	8.4						
	Safety Inspection & Maintenance	3.0	17.2	11.6	5.7	7.8	7.2							9.6	11.2						
<b>Car Purchase and Sales</b>		7.9	2.2	3.6	-7.2	-0.4	-4.8							-1.4	-0.6						

<b>Number of Stores (Domestic)</b>	AUTOBACS	1													510	1					
	AUTOBACS GARAGE														1	0					
	Super AUTOBACS														71	0					
	A PIT AUTOBACS														2	0					
	AUTOBACS Secohan Ichiba (*1)			-1	1										18(15)	0					
	Smart+1 (*2)														14(11)	0					
	AUTOBACS Express														11	0					
	AUTOBACS CARS (*1)		12	1			1								408(405)	13					
	<b>TOTAL</b>		13	0	1		1								1,035	14					

<b>Number of Stores (Overseas)</b>					3										151	0					
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### < COMMENTS > (YoY figures are on same store basis for the entire chain)

In August 2025, same-store and total-store sales increased by 5.4% and 6.6% respectively from the same month in the previous year (LY). Factors of sales increase/decrease: 1) Tires increased due to strategic sales promotion. 2) Services were strong against the backdrop of maintenance demand for existing cars. 3) Number of weekends and national holidays, +1 from LY.

The data are preliminary for a quick release and are subject to revision.

\*\*\* Includes total store sales of AUTOBACS (includes Smart+1, AUTOBACS GARAGE), Super AUTOBACS(includes A PIT AUTOBACS), AUTOBACS Secohan Ichiba, and AUTOBACS CARS.

\*1: The number in parentheses is the number of attached stores. \*2: Number in parentheses is the number of in-shops.