



# Monthly Retail Sales Report (September 2025)

《Groupwide Sales results (Domestic)》

# of weekends and holidays		YoY change (day)	+ 1	±0	+ 1	- 1	±0	+ 1	- 1	±0	+ 2	±0	±0	±0	- 1	±0	±0	±0	+ 2	- 1	±0	+ 1
YoY growth rate		Sep-24	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H	
TOTAL SALES	Total store basis	5.7	4.9	9.1	1.1	2.1	6.6	1.4							4.2	5.0	3.4			4.2		
	Same store basis	5.3	3.9	7.7	-0.1	0.8	5.4	0.0							2.9	3.8	2.1			2.9		
TOTAL NUMBER OF PURCHASING CUSTOMERS	Total store basis	1.2	-1.2	-0.1	-2.6	0.3	0.2	-3.4							-1.1	-1.3	-0.9			-1.1		
	Same store basis	0.6	-2.0	-1.0	-3.1	-0.6	-0.5	-4.1							-1.8	-2.1	-1.6			-1.8		
AVERAGE PURCHASE PRICE PER CUSTOMER	Total store basis	4.6	6.0	8.8	3.0	1.4	5.8	4.2							4.8	6.0	3.7			4.8		

《Groupwide Sales results (Domestic)》

SALES BREAKDOWN BY MERCHANDISE AND SERVICES		YoY growth rate in same store basis	Sep-24	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
Automotive Goods	Tires		9.6	3.6	19.9	-0.3	3.9	22.1	7.2							9.2	7.5	11.0			9.2	
	Car Electronics		-5.3	-4.6	0.1	-3.5	-13.4	-2.1	-8.8							-5.9	-2.8	-8.6			-5.9	
	Oil		5.7	6.4	5.7	1.6	4.5	6.9	1.2							4.4	4.5	4.3			4.4	
	Batteries		13.8	11.6	6.7	7.6	9.4	4.8	7.3							7.6	8.6	6.9			7.6	
	Accessories		4.1	-0.9	-0.3	-0.4	2.7	-1.2	-5.5							-0.8	-0.6	-1.0			-0.8	
Services			7.2	8.6	10.5	6.0	4.5	7.5	1.2							6.4	8.4	4.4			6.4	
	Safety Inspection & Maintenance		6.5	17.2	11.6	5.7	7.8	7.2	0.0							7.9	11.2	4.9			7.9	
Car Purchase and Sales			6.4	2.2	3.6	-7.2	-0.4	-4.8	-3.0							-1.7	-0.6	-2.7			-1.7	

Number of Stores (Domestic)	AUTOBACS	1						2								512	1	2			3	
	AUTOBACS GARAGE															1	0	0			0	
	Super AUTOBACS															71	0	0			0	
	A PIT AUTOBACS															2	0	0			0	
	AUTOBACS Secohan Ichiba (*1)			-1	1											18(15)	0	0			0	
	Smart+1 (*2)															14(11)	0	0			0	
	AUTOBACS Express															11	0	0			0	
	AUTOBACS CARS (*1)		12	1				1	1							409(406)	13	2			15	
	TOTAL		13	0	1			1	3							1,038	14	4			18	

Number of Stores 《Overseas》						3										151	0	3			3	
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< COMMENTS > (YoY figures are on same store basis for the entire chain)

In September 2025, same-store and total-store sales increased by 0.0% and 1.4% respectively from the same month in the previous year (LY). Factors of sales increase/decrease: 1) Tires performed well due to an expanded product lineup. 2) Batteries were strong against the backdrop of maintenance demand for existing cars. 3) Number of weekends and national holidays, -1 from LY.

The data are preliminary for a quick release and are subject to revision.

\*\*\* Includes total store sales of AUTOBACS (includes Smart+1, AUTOBACS GARAGE), Super AUTOBACS(includes A PIT AUTOBACS), AUTOBACS Secohan Ichiba, and AUTOBACS CARS.

\*1: The number in parentheses is the number of attached stores. \*2: Number in parentheses is the number of in-shops.