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January 30, 2026

Consolidated Financial Results for the Nine Months Ended December 31, 2025 (Under Japanese GAAP)

Company name: AUTOBACS SEVEN CO., LTD.
 Listing: Tokyo Stock Exchange
 Securities code: 9832
 URL: <https://www.autobacs.co.jp/en>
 Representative: Yugo Horii, Representative Director & Chief Executive Officer
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 Scheduled date to commence dividend payments: —
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2025 (from April 1, 2025 to December 31, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-----------------|------|------------------|------|-----------------|------|---|--------|
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2025 | 211,961 | 12.6 | 12,449 | 25.2 | 13,421 | 24.6 | 8,716 | 14.1 |
| December 31, 2024 | 188,216 | 4.8 | 9,945 | 10.6 | 10,769 | 15.7 | 7,639 | (16.1) |

Note: Comprehensive income For the nine months ended December 31, 2025: ¥ 9,973 million[28.6%]
 For the nine months ended December 31, 2024: ¥ 7,753 million[(13.5)%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2025 | 111.02 | — |
| December 31, 2024 | 97.68 | — |

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio | Net assets per share |
|-------------------|-----------------|-----------------|-----------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| December 31, 2025 | 269,677 | 137,430 | 50.8 | 1,745.36 |
| March 31, 2025 | 228,170 | 131,963 | 57.8 | 1,679.29 |

(Reference): Equity

As of December 31, 2025: ¥137,062 million
 As of March 31, 2025: ¥131,808 million

2. Cash dividends

| | Annual dividends per share | | | | |
|--|----------------------------|--------------------|-------------------|-----------------|-------|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2025 | — | 30.00 | — | 30.00 | 60.00 |
| Fiscal year ending March 31, 2026 | — | 30.00 | — | | |
| Fiscal year ending March 31, 2026 (Forecast) | | | | 30.00 | 60.00 |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast for the fiscal year ending March 2026 (from April 1, 2025 to March 31, 2026)

(Unit: Millions of Yen, percentage figures denote year-on-year change)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|--------|-----------------|------|------------------|------|-----------------|-----|---|-----|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Annual | 276,000 | 10.6 | 13,500 | 11.3 | 13,500 | 7.9 | 8,200 | 0.8 | 104.42 |

Note: Revisions to financial forecasts published most recently: None

4. Notes

(1) Significant changes in the scope of consolidation during the period: None

Newly included: — companies

Excluded: — companies

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

| | |
|-------------------------|-------------------|
| As of December 31, 2025 | 82,050,105 shares |
| As of March 31, 2025 | 82,050,105 shares |

(ii) Number of treasury shares at the end of the period

| | |
|-------------------------|------------------|
| As of December 31, 2025 | 3,520,708 shares |
| As of March 31, 2025 | 3,559,799 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| | |
|-------------------------------------|-------------------|
| Nine months ended December 31, 2025 | 78,512,147 shares |
| Nine months ended December 31, 2024 | 78,207,187 shares |

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

(Statement regarding the proper use of financial forecasts)

These forecast performance figures are based on the information currently available to the Company's management and certain assumptions judged rational. Accordingly, these might be cases in which actual results materially differ from forecasts of this report.

5. Qualitative Information Concerning the Nine Months Ended December 31, 2025

(1) Overview of business results for the quarter under review

During the first nine months of the fiscal year under review, the Japanese economy continued its gradual recovery trend amid improvements in employment and income conditions, as well as an increase in inbound demand. However, the outlook remained uncertain due to concerns over the impact of persistent price increases on personal consumption, together with various external uncertainties, including changes in trade policies in different countries, heightened geopolitical risks, and fluctuations in foreign exchange rates and interest rates.

Regarding trends in the domestic automotive-related industry, the number of new car sales exceeded the level of the previous year, driven by the resumption of vehicle shipments by certain automakers that had previously suspended shipments. In the used car market, although procurement difficulties arose due to soaring used car auction prices, demand remained solid, and the number of used car registrations was at the same level as the previous year.

Under these circumstances, the Group aims to provide “Mobility Lifestyle Infrastructure” for customers on a global scale and is advancing initiatives with strategic pillars including the creation of touch points, the development and supply of products and solutions, and the establishment of new business domains, based on its 2024 Medium-term Business Plan. As a result, the Group’s net sales during the first nine months of the consolidated fiscal year under review increased by 12.6% year-on-year, to 211,961 million yen. Gross profit increased by 14.8% year-on-year, to 75,678 million yen, selling, general, and administrative expenses increased by 13.0% year-on-year, to 63,228 million yen, resulting in operating income of 12,449 million yen, an increase of 25.2% year-on-year. Ordinary income increased by 24.6% year-on-year, to 13,421 million yen. As a result, profit attributable to owners of parent increased by 14.1% year-on-year, to 8,716 million yen.

Results by business segment are as follows.

[AUTOBACS Business]

In the AUTOBACS Business, net sales increased by 4.7% year-on-year, to 157,791 million yen, and segment profit increased by 5.0% year-on-year, to 17,787 million yen.

Domestic net sales of all formats within the domestic AUTOBACS chain (including franchise stores) increased 2.2% year-on-year on a same-store basis and 3.3% year-on-year on an overall basis.

In the domestic AUTOBACS chain, sales of winter-related products such as winter tires and tire chains were sluggish. Meanwhile, sales of summer tires performed well, driven by the expansion of exclusive tire sales and the enhancement of high-value-added tire lineups. In addition, maintenance-related products such as oil and batteries remained steady against the backdrop of continued vehicle maintenance demand. Improvements were also made to the pit service reservation functions via the mobile app and the website, and the lineup of oil sold by volume was expanded.

As for statutory safety inspection and maintenance services, initiatives aimed at improving repeat customer rates contributed to a steady increase in performance, and the number of vehicles serviced increased by 4.1% year-on-year, to approximately 493,000 vehicles.

As for automobile sales, although new car sales were sluggish, used car sales remained strong. As a result, the total number of vehicles sold in the domestic AUTOBACS chain increased by 1.1% year-on-year, to approximately 22,300 vehicles, and total sales amount increased by 1.7% year-on-year, to 27,322 million yen. In addition, efforts were made to expand vehicle inventories through collaboration with another company, enabling proposals across a wider range of vehicle models and price ranges.

As for domestic store openings and closures, 37 new stores were opened, and two stores were closed. As a result, the number of stores increased from 1,020 as of March 31, 2025, to 1,055 as of December 31, 2025.

Overseas retail sales in France decreased due to the impact of an economic slowdown, despite efforts to expand product lineups, while sales in Singapore increased as pit services remained strong by capturing vehicle maintenance demand. In Malaysia, the Group decided to withdraw from the operation of four AUTOBACS licensed stores by the end of March 2026 and to focus on the wholesale business.

As for overseas store openings and closures, five new stores were opened, and one store was closed. As a result, the number of overseas stores increased from 148 as of March 31, 2025, to 152 as of December 31, 2025.

[Consumer Business]

In the Consumer Business, the consolidation of Otoron Co., Ltd. in August 2024, Tokatsu Holdings Co., Ltd. in October 2024, and BEE LINE Corporation in January 2025 significantly boosted both sales and profits.

As a result, sales in the Consumer Business increased by 92.5% year-on-year, to 38,543 million yen, and segment profit was 567 million yen (compared to a segment loss of 827 million yen in the same period of the previous year).

As for car dealership, sales increased due to the introduction of new BYD models. Furthermore, in December 2025, the Group opened the authorized BYD dealership “BYD AUTO Tokyo Bay Shinonome.”

As for online store, sales increased due to the strong performance of the Company’s own e-commerce site, as well as the successful implementation of sales promotion initiatives on external e-commerce malls. Furthermore, beginning in August 2025, the Group introduced the “Rakuten Points Online” service on its own e-commerce site, allowing customers to earn Rakuten Points and improving customer convenience.

As for AUTO IN, the Group consolidated JCA Co., Ltd. in April 2025, which operates car accessory sales and automotive maintenance businesses at 70 locations nationwide, mainly at home improvement stores. Furthermore, in October 2025, the Group acquired the tire, oil, and battery sales business, as well as statutory safety inspection and maintenance services, at four home improvement stores from AYAHADIO Co., Ltd., and began operating these stores under the brand name “AUTO IN.

As for store openings and closures in the Consumer Business, 80 new stores were opened, and six stores were closed. As a result, the number of stores increased from 124 as of March 31, 2025, to 198 as of December 31, 2025.

[Wholesale Business]

In the Wholesale Business, net sales decreased by 5.0% year-on-year, to 25,870 million yen, while segment profit increased by 84.5% year-on-year, to 883 million yen.

Domestically, wholesale sales to Nissan Motor decreased, while wholesale sales to Seven-Eleven expanded. In addition, at the subsidiary engaged in the manufacture and sale of aluminum wheels, sales of wheels for winter tires remained sluggish.

Overseas, although various initiatives were implemented to acquire new customers, sales decreased due to a decline in exports from Japan. In China, exports to Japan expanded as a result of progress in new product development, leading to an increase in sales. In Australia, although a decline in consumer purchasing propensity continued amid inflation and rising interest rates, sales of private brand products performed well, resulting in sales remaining at the same level as the previous year.

[Expansion Business]

In the Expansion Business, net sales increased by 16.1% year-on-year, to 7,993 million yen, and segment profit increased by 70.6% year-on-year, to 696 million yen.

(2) Overview of financial condition for the quarter under review

Financial condition is as follows.

Total assets as of December 31, 2025, increased by 41,507 million yen from the end of the previous fiscal term to 269,677 million yen. This was mainly due to an increase in notes and accounts receivable-trade, merchandise and accounts receivable-other, despite a decrease in cash and deposits.

Liabilities increased by 36,040 million yen from the end of the previous fiscal term to 132,246 million yen. This was mainly due to an increase in notes and accounts payable-trade and long-term borrowings, despite a decrease in short-term borrowings.

Total net assets increased by 5,466 million yen from the end of the previous fiscal term to 137,430 million yen. This was mainly due to a decrease in profit attributable to owners of parent, despite an increase in retained earnings due to dividend payment.

6. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

| | As of March 31, 2025 | As of December 31, 2025 |
|---------------------------------------|----------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 31,292 | 30,727 |
| Notes and accounts receivable - trade | 29,602 | 43,178 |
| Merchandise | 27,649 | 31,083 |
| Accounts receivable - other | 27,902 | 36,300 |
| Other | 10,646 | 14,099 |
| Allowance for doubtful accounts | (64) | (80) |
| Total current assets | 127,028 | 155,308 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Land | 29,421 | 31,239 |
| Other, net | 27,336 | 34,022 |
| Total property, plant and equipment | 56,757 | 65,262 |
| Intangible assets | | |
| Goodwill | 8,694 | 8,389 |
| Other | 8,676 | 8,519 |
| Total intangible assets | 17,370 | 16,908 |
| Investments and other assets | | |
| Guarantee deposits | 11,998 | 12,876 |
| Other | 15,044 | 19,348 |
| Allowance for doubtful accounts | (28) | (27) |
| Total investments and other assets | 27,014 | 32,197 |
| Total non-current assets | 101,142 | 114,368 |
| Total assets | 228,170 | 269,677 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 16,157 | 37,563 |
| Short-term borrowings | 8,514 | 7,056 |
| Accounts payable - other | 18,015 | 22,196 |
| Income taxes payable | 2,781 | 3,409 |
| Other | 12,963 | 17,497 |
| Total current liabilities | 58,432 | 87,723 |
| Non-current liabilities | | |
| Bonds payable | 200 | 200 |
| Long-term borrowings | 26,263 | 33,072 |
| Provisions | 7 | 8 |
| Retirement benefit liability | 266 | 286 |
| Asset retirement obligations | 3,398 | 3,589 |
| Other | 7,638 | 7,366 |
| Total non-current liabilities | 37,774 | 44,523 |
| Total liabilities | 96,206 | 132,246 |

(Millions of yen)

| | As of March 31, 2025 | As of December 31, 2025 |
|---|----------------------|-------------------------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 33,998 | 33,998 |
| Capital surplus | 34,138 | 34,092 |
| Retained earnings | 66,246 | 70,240 |
| Treasury shares | (6,060) | (5,988) |
| Total shareholders' equity | 128,323 | 132,343 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,736 | 2,345 |
| Foreign currency translation adjustment | 1,748 | 2,373 |
| Total accumulated other comprehensive income | 3,484 | 4,718 |
| Non-controlling interests | 155 | 368 |
| Total net assets | 131,963 | 137,430 |
| Total liabilities and net assets | 228,170 | 269,677 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

(Millions of yen)

| | Nine months ended December 31, 2024 | Nine months ended December 31, 2025 |
|---|--|--|
| Net sales | 188,216 | 211,961 |
| Cost of sales | 122,318 | 136,283 |
| Gross profit | 65,897 | 75,678 |
| Selling, general and administrative expenses | 55,952 | 63,228 |
| Operating profit | 9,945 | 12,449 |
| Non-operating income | | |
| Interest income | 84 | 65 |
| Dividend income | 133 | 123 |
| Share of profit of entities accounted for using equity method | 612 | 449 |
| Lease revenue-system equipment | 471 | 239 |
| Other | 771 | 1,141 |
| Total non-operating income | 2,074 | 2,019 |
| Non-operating expenses | | |
| Interest expenses | 95 | 294 |
| Lease cost-system equipment | 611 | 305 |
| Loss on retirement of non-current assets | 39 | 45 |
| Other | 503 | 401 |
| Total non-operating expenses | 1,249 | 1,046 |
| Ordinary profit | 10,769 | 13,421 |
| Extraordinary income | | |
| Gain on bargain purchase | 1,030 | — |
| Total extraordinary income | 1,030 | — |
| Extraordinary losses | | |
| Impairment losses | 74 | — |
| Loss on step acquisitions | 132 | — |
| Total extraordinary losses | 207 | — |
| Profit before income taxes | 11,592 | 13,421 |
| Income taxes - current | 3,117 | 5,214 |
| Income taxes - deferred | 811 | (522) |
| Total income taxes | 3,929 | 4,691 |
| Profit | 7,663 | 8,730 |
| Profit attributable to | | |
| Profit attributable to owners of parent | 7,639 | 8,716 |
| Profit attributable to non-controlling interests | 23 | 14 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (126) | 617 |
| Foreign currency translation adjustment | 150 | 375 |
| Share of other comprehensive income of entities accounted for using equity method | 66 | 250 |
| Total other comprehensive income | 90 | 1,243 |
| Comprehensive income | 7,753 | 9,973 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 7,729 | 9,949 |
| Comprehensive income attributable to non-controlling interests | 24 | 23 |

7. Notes on the quarterly consolidated financial statements

(Segment Information)

I Nine months ended December 31, 2024 (April 1, 2024 to December 31, 2024)

1. Information about sales and profit (loss) and breakdown of sales

(Millions of yen)

| | Reportable segments | | | | | Reconciling items (Note 1) | Per semi-annual consolidated financial statements (Note 2) |
|---------------------------------------|---------------------|-------------------|--------------------|--------------------|---------------------|-------------------------------|---|
| | AUTOBACS Business | Consumer Business | Wholesale Business | Expansion Business | Reportable segments | | |
| Sales | | | | | | | |
| Revenue from contracts with customers | 146,797 | 19,865 | 18,579 | 1,101 | 186,343 | — | 186,343 |
| Other revenue | — | — | — | 1,873 | 1,873 | — | 1,873 |
| Revenues from external customers | 146,797 | 19,865 | 18,579 | 2,974 | 188,216 | — | 188,216 |
| Transactions with other segments | 3,904 | 153 | 8,656 | 3,907 | 16,622 | (16,622) | — |
| Net sales | 150,702 | 20,018 | 27,235 | 6,882 | 204,839 | (16,622) | 188,216 |
| Operating profit (loss) | 16,944 | (827) | 478 | 408 | 17,003 | (7,058) | 9,945 |

Notes:

1. The amount (7,058) million yen of "Reconciling items" of Operating profit (loss) is the corporate administrative expense which is not allocable to each reportable segment.
2. Operating profit (loss) corresponds to Operating profit in the Consolidated Statements of Income and Comprehensive Income.

2. Impairment losses of assets, goodwill, and others, by reporting segment

(Significant changes in the amount of goodwill)

In the "Consumer Business" segment, the Company has included Otoron Co., Ltd. and PCT Holdings Co., Ltd. in the scope of consolidation due to the new acquisition of both companies' shares. The increase in goodwill resulting from the share acquisition was 2,127 million yen and 785 million yen, respectively, for the nine months ended December 31, 2024.

(Gain on bargain purchase)

In the "Autobacs Business" segment, Puma Ltd., which was an equity method affiliate, was included in the scope of consolidation due to the additional acquisition of shares. The amount of gain on bargain purchase arising from this event was 461 million yen for the nine months ended December 31, 2024.

In the "Consumer Business" segment, Tokatsu Holdings Co., Ltd has been included in the scope of consolidation due to the acquisition of shares. The amount of gain on bargain purchase recorded was 568 million yen for the nine months ended December 31, 2024.

In addition, gain on bargain purchase recorded as extraordinary income is not included in the above segment profit (loss).

II Nine months ended December 31, 2025 (April 1, 2025 to December 31, 2025)

1. Information about sales and profit (loss) and breakdown of sales

(Millions of yen)

| | Reportable segments | | | | | Reconciling items (Note 1) | Per quarterly consolidated financial statements (Note 2) |
|---------------------------------------|---------------------|-------------------|--------------------|--------------------|---------------------|-------------------------------|---|
| | AUTOBACS Business | Consumer Business | Wholesale Business | Expansion Business | Reportable segments | | |
| Sales | | | | | | | |
| Revenue from contracts with customers | 152,109 | 38,381 | 17,935 | 1,758 | 210,184 | — | 210,184 |
| Other revenue | — | — | — | 1,777 | 1,777 | — | 1,777 |
| Revenues from external customers | 152,109 | 38,381 | 17,935 | 3,535 | 211,961 | — | 211,961 |
| Transactions with other segments | 5,682 | 162 | 7,935 | 4,457 | 18,237 | (18,237) | — |
| Net sales | 157,791 | 38,543 | 25,870 | 7,993 | 230,199 | (18,237) | 211,961 |
| Operating profit | 17,787 | 567 | 883 | 696 | 19,934 | (7,484) | 12,449 |

Notes:

1. The amount (7,484) million yen of "Reconciling items" of Operating profit is the corporate administrative expense which is not allocable to each reportable segment.
2. Operating profit corresponds to Operating profit in the Consolidated Statements of Income and Comprehensive Income.

2. Impairment losses of assets, goodwill, and others, by reporting segment

Not applicable.

(Notes in case significant changes were made to the amount of shareholders' equity)

Not applicable.

(Notes on the Going-concern Assumption)

Not applicable.

(Notes on the quarterly consolidated cash flow statement)

The Company has not prepared the quarterly consolidated cash flow statement for the nine months ended December 31, 2025. Depreciation (including depreciation of intangible assets excluding goodwill) and amortization of goodwill for the nine months ended December 31, 2025, are as follows.

(Millions of yen)

| | Nine months ended December 31, 2024 | Nine months ended December 31, 2025 |
|--------------------------|--|--|
| Depreciation | 4,158 | 4,642 |
| Amortization of goodwill | 256 | 670 |