



Monthly Retail Sales Report (January 2026)

6-Feb-26
AUTOBACS SEVEN CO., LTD.
PR and IR Department
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《Groupwide Sales results (Domestic)》

# of weekends and holidays		YoY change (day)	±0	±0	+ 1	- 1	±0	+ 1	- 1	±0	+ 2	±0	±0	±0	- 1	+ 2	±0	±0	+ 2	- 1	±0	+ 1
YoY growth rate		Jan-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H	
TOTAL SALES	Total store basis	7.0	4.9	9.1	1.1	2.1	6.6	1.4	4.1	7.2	-3.5	9.1			3.8	5.0	3.4	2.1		4.2		
	Same store basis	5.7	3.9	7.7	-0.1	0.8	5.4	0.0	3.0	6.2	-4.4	8.1			2.7	3.8	2.1	1.1		2.9		
TOTAL NUMBER OF PURCHASING CUSTOMERS	Total store basis	-2.1	-1.2	-0.1	-2.6	0.3	0.2	-3.4	-1.7	2.4	-5.8	4.6			-0.9	-1.3	-0.9	-2.0		-1.1		
	Same store basis	-2.9	-2.0	-1.0	-3.1	-0.6	-0.5	-4.1	-2.5	1.6	-6.6	3.6			-1.7	-2.1	-1.6	-2.8		-1.8		
AVERAGE PURCHASE PRICE PER CUSTOMER	Total store basis	8.8	6.0	8.8	3.0	1.4	5.8	4.2	5.7	4.5	2.4	4.3			4.4	6.0	3.7	4.0		4.8		

《Groupwide Sales results (Domestic)》

SALES BREAKDOWN BY MERCHANDISE AND SERVICES		YoY growth rate in same store basis	Jan-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
Automotive Goods	Tires	12.3	3.6	19.9	-0.3	3.9	22.1	7.2	9.9	12.1	-9.3	17.9				6.5	7.5	11.0	2.1		9.2	
	Car Electronics	-5.1	-4.6	0.1	-3.5	-13.4	-2.1	-8.8	-9.0	-4.3	-5.6	-9.8				-6.3	-2.8	-8.6	-6.2		-5.9	
	Oil	4.7	6.4	5.7	1.6	4.5	6.9	1.2	1.8	3.1	3.3	5.6				4.0	4.5	4.3	2.8		4.4	
	Batteries	9.0	11.6	6.7	7.6	9.4	4.8	7.3	10.4	8.7	0.2	15.5				7.8	8.6	6.9	5.8		7.6	
	Accessories	-5.3	-0.9	-0.3	-0.4	2.7	-1.2	-5.5	-3.7	-1.2	-6.4	1.5				-1.5	-0.6	-1.0	-3.9		-0.8	
Services		5.4	8.6	10.5	6.0	4.5	7.5	1.2	4.6	7.3	1.4	7.3				5.8	8.4	4.4	4.3		6.4	
	Safety Inspection & Maintenance	5.3	17.2	11.6	5.7	7.8	7.2	0.0	3.0	4.3	9.0	5.6				6.9	11.2	4.9	5.4		7.9	
Car Purchase and Sales		9.7	2.2	3.6	-7.2	-0.4	-4.8	-3.0	0.4	-2.7	8.9	6.0				0.1	-0.6	-2.7	1.9		-1.7	

Number of Stores (Domestic)	AUTOBACS	1						2	2	4						518	1	2	6		3	
	AUTOBACS GARAGE															1	0	0	0		0	
	Super AUTOBACS															71	0	0	0		0	
	A PIT AUTOBACS									1						3	0	0	1		0	
	AUTOBACS Secohan Ichiba (*1)			-1	1					1	1	1				21(18)	0	0	3		0	
	Smart+1 (*2)									1	1					16(13)	0	0	2		0	
	AUTOBACS Express															11	0	0	0		0	
	AUTOBACS CARS (*1)	12	1				1	1	3	+2/-1	1	1				415(411)	13	2	5		15	
	TOTAL	13	0	1			1	3	7	8	2	1				1,056	14	4	17		18	

Number of Stores 《Overseas》					3						+2/-1					152	0	3	1		3	
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< COMMENTS > (YoY figures are on same store basis for the entire chain)

In January 2026, same-store and total-store sales increased by 8.1% and 9.1% respectively from the same month in the previous year (LY). Factors of sales increase/decrease: 1) Tires, tire chains, and batteries were strong amid the cold snap and snowfall. 2) Car Purchase & Sales performed well. 3) Number of weekends and national holidays, ± 0 from LY.

The data are preliminary for a quick release and are subject to revision.

*** Includes total store sales of AUTOBACS (includes Smart+1, AUTOBACS GARAGE), Super AUTOBACS(includes A PIT AUTOBACS), AUTOBACS Secohan Ichiba, and AUTOBACS CARS.

*1: The number in parentheses is the number of attached stores. *2: Number in parentheses is the number of in-shops.