



Monthly Retail Sales Report (March 2026)

《Groupwide Sales results (Domestic)》

# of weekends and holidays	YoY change (day)	±0	±0	+ 1	- 1	±0	+ 1	- 1	±0	+ 2	±0	±0	±0	- 1	+ 1	±0	±0	+ 2	- 1	±0	+ 1
YoY growth rate	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H	
TOTAL SALES	Total store basis	5.1	4.9	9.1	1.1	2.1	6.6	1.4	4.1	7.2	-3.5	9.1	1.2	-0.2	3.3	5.0	3.4	2.1	3.2	4.2	2.5
	Same store basis	3.7	3.9	7.7	-0.1	0.8	5.4	0.0	3.0	6.2	-4.4	8.1	0.2	-1.0	2.2	3.8	2.1	1.1	2.3	2.9	1.6
TOTAL NUMBER OF PURCHASING CUSTOMERS	Total store basis	-2.1	-1.2	-0.1	-2.6	0.3	0.2	-3.4	-1.7	2.4	-5.8	4.6	-2.4	-4.6	-1.3	-1.3	-0.9	-2.0	-0.9	-1.1	-1.5
	Same store basis	-3.1	-2.0	-1.0	-3.1	-0.6	-0.5	-4.1	-2.5	1.6	-6.6	3.6	-3.2	-5.3	-2.1	-2.1	-1.6	-2.8	-1.8	-1.8	-2.3
AVERAGE PURCHASE PRICE PER CUSTOMER	Total store basis	7.0	6.0	8.8	3.0	1.4	5.8	4.2	5.7	4.5	2.4	4.3	3.5	4.5	4.3	6.0	3.7	4.0	4.1	4.8	4.0

《Groupwide Sales results (Domestic)》

SALES BREAKDOWN BY MERCHANDISE AND SERVICES		Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
YoY growth rate in same store basis																					
Automotive Goods	Tires	14.8	3.6	19.9	-0.3	3.9	22.1	7.2	9.9	12.1	-9.3	17.9	1.6	4.6	6.1	7.5	11.0	2.1	8.4	9.2	4.1
	Car Electronics	-11.9	-4.6	0.1	-3.5	-13.4	-2.1	-8.8	-9.0	-4.3	-5.6	-9.8	-3.7	-9.8	-6.5	-2.8	-8.6	-6.2	-8.0	-5.9	-7.1
	Oil	4.3	6.4	5.7	1.6	4.5	6.9	1.2	1.8	3.1	3.3	5.6	4.6	2.9	4.0	4.5	4.3	2.8	4.3	4.4	3.5
	Batteries	1.0	11.6	6.7	7.6	9.4	4.8	7.3	10.4	8.7	0.2	15.5	-3.2	3.4	6.6	8.6	6.9	5.8	5.9	7.6	5.8
	Accessories	-3.1	-0.9	-0.3	-0.4	2.7	-1.2	-5.5	-3.7	-1.2	-6.4	1.5	-1.1	-7.1	-1.9	-0.6	-1.0	-3.9	-2.6	-0.8	-3.3
Services	6.7	8.6	10.5	6.0	4.5	7.5	1.2	4.6	7.3	1.4	7.3	5.0	2.8	5.4	8.4	4.4	4.3	4.8	6.4	4.5	
	Safety Inspection & Maintenance	8.7	17.2	11.6	5.7	7.8	7.2	0.0	3.0	4.3	9.0	5.6	4.4	-4.0	5.5	11.2	4.9	5.4	1.5	7.9	3.3
Car Purchase and Sales		1.5	2.2	3.6	-7.2	-0.4	-4.8	-3.0	0.4	-2.7	8.9	6.0	4.3	-4.6	-0.1	-0.6	-2.7	1.9	1.0	-1.7	1.4

Number of Stores (Domestic)	AUTOBACS	1						2	2	4				1	519	1	2	6	1	3	7
	AUTOBACS GARAGE														1	0	0	0	0	0	0
	Super AUTOBACS														71	0	0	0	0	0	0
	A PIT AUTOBACS									1					3	0	0	1	0	0	1
	AUTOBACS Secohan Ichiba (*1)			-1	1					1	1	1			21(18)	0	0	3	0	0	3
	Smart+1 (*2)									1	1				18(14)	0	0	2	2	0	4
	AUTOBACS Express														11	0	0	0	0	0	0
	AUTOBACS CARS (*1)	12	1				1	1	3	+2/-1	1	1			415(411)	13	2	5	1	15	6
	TOTAL	13	0	1		1	3	7	8	2	1		3		1,059	14	4	17	4	18	21

Number of Stores 《Overseas》					3						+2/-1			-3	149	0	3	1	-3	3	-2
-----------------------------	--	--	--	--	---	--	--	--	--	--	-------	--	--	----	-----	---	---	---	----	---	----

< COMMENTS > (YoY figures are on same store basis for the entire chain)

In March 2026, same-store and total-store sales decreased by 1.0% and 0.2% respectively from the same month in the previous year (LY). Factors of sales increase/decrease: 1) Tires, oil, and batteries remained steady. 2) Accessories decreased due to the decline in new car sales. 3) Number of weekends and national holidays, -1 from LY.

The data are preliminary for a quick release and are subject to revision.

*** Includes total store sales of AUTOBACS (includes Smart+1, AUTOBACS GARAGE), Super AUTOBACS(includes A PIT AUTOBACS), AUTOBACS Secohan Ichiba, and AUTOBACS CARS.

*1: The number in parentheses is the number of attached stores. *2: Number in parentheses is the number of in-shops.