Monthly Retail Sales Report（October 2026）

9-Nov-26
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PR and IR Department
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《Groupwide Sales results (Domestic)》

# of weekends and holidays	YoY change (day)	±0	±0	+ 2	- 1	±0	±0	+ 1	+ 1	- 1	±0	±0	±0	- 1	+ 3	+ 1	+ 1	±0	- 1	+ 2	- 1
YoY growth rate		Oct-25	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Sep-26	Oct-26	Nov-26	Dec-26	Jan-27	Feb-27	Mar-27	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
TOTAL SALES	Total store basis	4.1	2.4	6.1	2.2	3.8	8.4	1.1	4.3						**4.1**	3.6	4.5			4.0	
	Same store basis	3.0	1.6	5.4	1.7	3.6	8.2	1.5	3.7						**3.7**	2.9	4.5			3.7	
TOTAL NUMBER OF PURCHASING CUSTOMERS	Total store basis	-1.7	-4.4	4.3	-10.3	-2.7	-2.1	-3.4	-1.1						**-2.8**	-3.4	-2.7			-3.1	
	Same store basis	-2.5	-5.1	3.6	-10.7	-2.9	-2.3	-3.2	-1.8						**-3.2**	-4.0	-2.8			-3.4	
AVERAGE PURCHASE PRICE PER CUSTOMER	Total store basis	5.7	7.0	1.7	13.9	6.7	10.7	4.7	5.5						**7.0**	7.1	7.4			7.3	

《Groupwide Sales results (Domestic)》

SALES BREAKDOWN BY MERCHANDISE AND SERVICES YoY growth rate in same store basis		Oct-25	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Sep-26	Oct-26	Nov-26	Dec-26	Jan-27	Feb-27	Mar-27	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
Automotive Goods	Tires	9.9	0.9	4.5	0.0	1.5	13.1	-0.3	0.6						**3.0**	1.9	5.3			3.5	
	Car Electronics	-9.0	-3.2	0.5	-6.4	-7.7	4.5	-8.8	-1.2						**-3.3**	-3.1	-4.2			-3.6	
	Oil	1.8	13.7	27.4	22.9	30.4	30.7	35.3	39.6						**28.6**	21.3	32.0			26.8	
	Batteries	10.4	3.4	11.7	2.3	-0.3	4.8	-1.0	-4.7						**1.7**	5.8	1.4			3.2	
	Accessories	-3.7	-5.9	5.2	-14.4	-7.1	-5.7	-5.5	-2.6						**-5.4**	-5.3	-6.2			-5.8	
Services		4.6	2.9	4.5	-0.5	3.6	6.6	1.0	4.9						**3.3**	2.4	3.8			3.1	
	Safety Inspection & Maintenance	3.0	2.0	2.0	3.5	3.1	6.3	2.3	8.5						**4.0**	2.5	3.9			3.2	
Car Sales		0.4	6.2	0.5	14.8	9.6	9.4	-1.7	-4.0						**4.6**	7.0	5.4			6.2	

Number of Stores (Domestic)	AUTOBACS	4			1		1								**525**	4	2			6	
	AUTOBACS GARAGE														**1**	0	0			0	
	Super AUTOBACS														**71**	0	0			0	
	A PIT AUTOBACS			1											**4**	1	0			1	
	ASM（*）			+1/-1				1							**22**	0	0			0	
	Smart+1（*）	1			1			2							**22**	1	1			2	
	AUTOBACS Express														**11**	0	0			0	
	AUTOBACS CARS（*）	4		1	1		-1								**420**	5	0			5	
	TOTAL	9		2	3		0	3							**1,076**	11	3			14	

Number of Stores《Overseas》	-1				1		1							**150**	-1	1			0	

< COMMENTS >　(YoY figures are on same store basis for the entire chain)

In October 2026, same-store and total-store sales increased by 3.7% and 4.3% respectively from the same month in the previous year (LY). Factors of sales increase/decrease: 1) Batteries were sluggish as high temperatures nationwide softened replacement demand. 2) Safety Inspection & Maintenance performed well due to an increase in the number of vehicles subject to safety inspection. 3) Number of weekends and national holidays, +1 from LY.

The data are preliminary for a quick release and are subject to revision.

*** Includes total store sales of AUTOBACS (includes Smart＋1, AUTOBACS GARAGE), Super AUTOBACS(includes A PIT AUTOBACS), ASM, and AUTOBACS CARS.

*: Includes in-shops and attached stores.