

## Consolidated Financial Results for the Six Months Ended September 30, 2016 【Japanese Standards】

### Summary of Quick Financial Announcement of Consolidated Financial Information For the Second Quarter Ended September 30, 2016.

Company name : AUTOBACS SEVEN CO., LTD.

Code number : 9832

(URL <http://www.autobacs.co.jp/>)

Headquarters : Tokyo, Japan

Company Representative : Kiomi Kobayashi, Representative Director

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Telephone : +81-3-6219-8787

Stock exchange listing : Tokyo

Submission of Quarterly Business Report : November 7, 2016

Start of cash dividend payments : November 25, 2016

Supplementary quarterly materials prepared : Yes

Quarterly results information meeting held : Yes (for investors and analysts, etc.)

#### 1. Results for the Six months ended September 30, 2016 (From April 1, 2016 to September 30, 2016)

(Note: Amounts less than 1 million Yen have been rounded down. A figure in ( ) indicates a loss or a negative figure.)

##### (1) Results of operations:

(Unit: Millions of Yen except for per share information, and % information which indicates increase or decrease(.))

	Net sales		Operating income		Ordinary income	
Six months ended		%		%		%
<b>September 30, 2016</b>	<b>94,820</b>	<b>(3.9)</b>	<b>988</b>	<b>(60.4)</b>	<b>1,563</b>	<b>(50.0)</b>
Six months ended						
September 30, 2015	98,695	0.7	2,496	391.5	3,128	131.6

Note: Comprehensive income : **(61) million yen for the six months ended September 30, 2016** : - %  
795 million yen for the six months ended September 30, 2015 : (22.9) %

	Profit attributable to owners of parent		Basic net income per share (Yen)	Basic net income per share - diluted (Yen)
Six months ended		%		
<b>September 30, 2016</b>	<b>714</b>	<b>(56.0)</b>	<b>8.50</b>	-
Six months ended				
September 30, 2015	1,623	285.0	19.00	-

(2) Financial position:

(Unit: Millions of Yen except for per share information)

	Total assets	Total net assets	Equity ratio	Net assets per share (Yen)
<b>Six months ended</b>				
<b>September 30, 2016</b>	<b>173,148</b>	<b>129,172</b>	<b>74.5</b>	<b>1,534.47</b>
Fiscal year ended				
March 31, 2016	180,454	131,747	72.8	1,564.86

(Reference) Equity : **Six months ended September 30, 2016 : 128,915 million Yen**

For the year ended March 31, 2016 : 131,455 million Yen

## 2. Dividends

	Dividends per share				(Yen)
	First Quarter	Second Quarter	Third Quarter	Year -end	Annual
Fiscal year ended					
March 31, 2016	-	30.00	-	30.00	60.00
Fiscal year ended					
March 31, 2017	-	30.00	-	-	-
Fiscal year ended					
March 31, 2017 (forecast)	-	-	-	<b>30.00</b>	<b>60.00</b>

Note : Revisions to dividend forecasts published most recently : None

## 3. Forecast for the fiscal year ending March 2017 (from April 1, 2016 to March 31, 2017)

(Unit: Millions of Yen, percentage figures denote year-on-year change)

	Net sales		Operating income		Ordinary income	
		%		%		%
Annual	206,700	(0.7)	5,200	(22.4)	6,200	(20.3)

	Profit attributable to owners of parent		Basic net income per share(Yen)	
		%		
Annual	3,700	(15.4)	44.04	

Note : Revisions to financial forecasts published most recently : None

For further details, please refer to page 7, "Information on Future Forecasts Including Consolidated Financial Forecasts."

#### 4. Other

- (1) Significant changes in scope of consolidation : None
- (2) Adoption of special accounting policies for quarterly financial statements : None
- (3) Changes in accounting policies, accounting estimation change and restatement
  - 1. Changes due to changes in accounting standard : None
  - 2. Changes due to changes in accounting standard except (3)-1. : None
  - 3. Changes due to accounting estimation change : None
  - 4. Restatement : None
- (4) Shares outstanding (common stock)
  - 1. Number of shares outstanding (including treasury stock)  
**Six months ended September 30, 2016 : 84,050,105 shares**  
Fiscal year ended March 31, 2016 : 86,950,105 shares
  - 2. Number of treasury stock at the end of period  
**Six months ended September 30, 2016 : 36,980shares**  
Fiscal year ended March 31, 2016 : 2,945,239 shares
  - 3. Average shares outstanding over quarter  
**Six months ended September 30, 2016 : 84,010,590 shares**  
Six months ended September 30, 2015 : 85,462,162 shares

※Indication regarding the situation of quarterly review procedures

These financial results are not subject to the quarterly review procedures pursuant to the Financial Instruments and Exchange Act. At the time of the disclosure of the financial results, the procedures for reviewing quarterly financial statements pursuant to the Financial Instruments and Exchange Act had not been completed.

※Statement regarding the proper use of financial forecasts and other special remarks

(Statement regarding the proper use of financial forecasts)

These forecast performance figures are based on the information currently available to the Company's management and certain assumptions judged rational. Accordingly, these might be cases in which actual results materially differ from forecasts of this report.

※Autobacs Seven Co.,Ltd. will be held the Analysts Meeting on November 1, 2016. The presentation material and video picture of the meeting will be uploaded as soon as possible on the Company's website afterwards.

## 5. Qualitative Information Concerning Consolidated Business Results for the Six Months Ended September 30, 2016

### (1) Qualitative Information Concerning Consolidated Business Results

#### (i) Business environment

During the first half of the consolidated fiscal year under review, the Japanese economy remained in a state of uncertainty due to weak consumer sentiment stemming from political and economic instability inside and outside Japan. As for domestic consumption of automotive goods and services, overall conditions remained harsh as sales of light motor vehicles were sluggish, mainly reflecting the impact of the issue of manipulating fuel consumption data, although the number of passenger cars sold was on a recovery track mainly driven by new types of automobiles introduced by the automobile manufacturers.

#### (ii) Overview of Each Business

##### [Domestic AUTOBACS Business]

For the first half of the consolidated fiscal year under review, total sales for domestic businesses in the AUTOBACS chain (including franchise outlets) declined by 4.2% year on year on a same-store basis, and by 2.6% year on year on an overall-store basis.

In the automotive goods and services segment in the domestic AUTOBACS chain, high-profile car video recorders, new models of car navigation systems, etc. were bolstered, and new products were added to private brand AQ. (Autobacs Quality). However, sales of wheels, vehicle interior accessories and car navigation systems decreased, affected by the sluggish sales of light motor vehicles. In addition, demand for switching back to normal tires decreased compared to usual years, partly because of the lackluster sales of winter tires in the previous fiscal year.

In the statutory safety inspection and maintenance services segment, a new service called “Three Star Compensation” was launched for customers who have commissioned the Company to perform statutory safety inspections, and TV commercials were aired on a nationwide scale to boost recognition of the new service. Partly reflecting the difficult period when the number of vehicles subject to statutory inspection is fewer than at other times of the year, the number of vehicles that underwent statutory safety inspection and maintenance services increased by 0.1% year on year, to approximately 295,000 units. In the automobile purchase and sales segment, sales to used car dealers by means such as auto auctions grew, owing to TV commercials broadcast nationally in the same manner as for the services relating to statutory safety inspection and strengthened initiatives for purchasing vehicles by each store. As a result, sales of both new and used cars to consumers came to approximately 13,600 units, representing a year-on-year increase of 6.1%.

In terms of the number of domestic store openings and closings, five new stores were opened, one store was opened as a result of relocation and seven stores were closed, resulting in a decrease of two stores, with the total number of stores falling from 599 as of the end of March 2016, to 597. The number of CARS franchise stores at the end of September 2016 increased from 480 as of the end of the previous fiscal year, to 495.

##### [Overseas Business]

In the overseas business, the Company is expanding its businesses with the aim of increasing profits in France and developing future key earnings drivers in the ASEAN region. Looking at the situation in major countries, the business environment in France remains challenging with several external factors including the stagnant economy and natural disasters. Under these circumstances, operating income in France declined year on year due to a decrease in sales, despite efforts to improve the gross margin by increasing the ratio of sales of services triggered by the start of tire sales. In Thailand, the Company opened AUTOBACS Jalan store and AUTOBACS Lat Phrao 101

store. In particular, since its opening, AUTOBACS Lat Phrao 101 store has been recording strong sales. The Company is working tirelessly to establish a business model for operating small stores that capitalize on customers' needs for maintenance in outlying areas. In Malaysia, it is experimenting with different types of operation, primarily through the maintenance services offered at the three stores that opened in the previous fiscal year. The Company's business in Singapore has been performing well and it closed AUTOBACS Loyang store to further increase asset efficiency.

As a result of two new store openings and one store closure, the total number of stores outside Japan stood at 34 compared to 33 as of the end of March 2016.

#### [New Businesses]

As for new businesses, profits improved year on year at the subsidiary that operates the imported car dealer business. This improvement was mainly attributable to expanded service revenues, the ongoing initiative of developing employees which started in the previous fiscal year, and the strengthening of target management. As a result, the imported car business achieved operating profitability.

#### (iii) Overview of consolidated business results

The Group's sales during the first half of the consolidated fiscal year under review decreased by 3.9% year on year, to 98,420 million yen, gross profit declined by 4.5%, to 30,653 million yen, and selling, general, and administrative expenses increased by 0.2% year on year, to 29,664 million yen, resulting in operating income of 988 million yen, a decrease of 60.4% from a year earlier. Ordinary income declined by 50.0% year on year, to 1,563 million yen. As a result, profit attributable to owners of parent declined by 56.0% year on year, to 714 million yen.

Results by business segment are as shown below.

##### <Non-consolidated>

Sales fell by 5.7% year on year, to 70,868 million yen, and operating income declined by 52.3% year on year, to 1,678 million yen. Wholesale sales of tires and wheels, vehicle interior accessories, and other items to stores shrank due to the decline in sales at domestic AUTOBACS chain stores. Meanwhile, the gross margin dropped to 20.3% from 21.0% recorded a year ago, due mainly to declines in the gross margin associated with these product groups. As for selling, general, and administrative expenses, efforts were made to reduce all expenses, while expenses associated with the replacement of facilities in the Eastern Japan and Western Japan Logistics Centers increased.

##### <Domestic Store Subsidiaries>

Sales decreased by 3.3%, to 31,263 million yen, while operating loss improved by 57 million yen from a year ago, to 1,129 million yen. The operating income/loss improved year on year as a result of enhanced inventory efficiency, improvement in the gross margin, and the efficient use of expenses, despite falling sales at stores.

##### <Overseas Subsidiaries>

Sales fell by 20.3% year on year, to 3,962 million yen, while operating loss of 28 million yen was recorded (compared to operating income of 11 million yen for the same period of the previous fiscal year). This mainly reflects the deterioration of revenue of the French subsidiary.

##### <Subsidiaries for Car Goods Supply and Other>

Sales increased 1.7% year on year, to 103,254 million yen, and operating loss came to 19 million yen,

representing an improvement of 47 million yen from a year ago. This is attributable to improvements in the profits of the subsidiary operating the imported car dealer business and the one undertaking the wholesale of oil, etc.

<Subsidiaries for Supporting Functions>

Sales decreased 11.6% year on year, to 1,469 million yen and operating income declined 12.3%, to 190 million yen.

<Adjustments to Consolidated Operating Income>

The adjusted amount from the aggregate amount of the operating income of all segments to the consolidated operating income was an addition of 297 million yen. This was mainly attributable to a year-on-year change in unrealized profits.

(iv) Progress of the 2014 Medium-Term Business Plan

With respect to the progress of the measures set out in the 2014 Medium-Term Business Plan, in the Domestic AUTOBACS Business the Company added two items in maintenance member privileges to further convey their appeal to customers, and continued to promote business activities that would lead to sales of statutory safety inspection and maintenance services and to the sales of tires. In the statutory safety inspection and maintenance services segment, it began offering the Three Star Compensation to customers who have commissioned the Company to undertake statutory safety inspections, which has been received favorably by customers. In addition, it is working to obtain reservations for the next statutory safety inspection from customers who have commissioned the Company to undertake the current statutory safety inspection. Moreover, in the automobile purchase and sales segment, the number of CARS franchise stores increased, while a total of three AUTOBACS Used Car Purchase Stores, a business category for used car purchases, have opened since March 2016 to help bolster the purchase of vehicles in urban areas where the Company had not previously conducted such purchases.

As for the improvement of the profitability of domestic store subsidiaries, although the business environment remains challenging, it pursued initiatives to improve inventory efficiency and the gross margin, closing five unprofitable stores.

The Company launched a system to aggregate and feedback customers' comments received in questionnaires as areas for improvement at individual stores, for use in further improving store operations. It has also reached a basic agreement with Culture Convenience Club Co., Ltd. for the establishment of a joint venture with the objective of analyzing customer purchasing data, etc. in order to offer products and services better suited to customers, and integration of customers purchase point to T point program.

In the Overseas Business, the Company took steps to streamline the stores and sales floors in France, while it has been aggressively engaging in experiments mainly in relatively small stores in the ASEAN region. During the first half of the fiscal year under review, it agreed on a capital and business alliance with Kit Loong Group headquartered in Malaysia for the supply of products from the Kit Loong Group to AUTOBACS stores in Malaysia and the supply of vehicle interior accessories and auto parts-related products from the Company to the Kit Loong Group.

With respect to New Businesses, it has been reviewing the possibilities of alliances with other companies and M&A with the aim of expanding its businesses.

As announced in the Consolidated Financial Results dated May 10, 2016, a review of the management objectives, concrete strategies, and measures set out in the 2014 Medium-Term Business Plan is currently being conducted under the new management team. For details of the medium-term management policy and basic strategies going forward, please refer to the "Notice

concerning the Medium-Term Management Policy and Basic Strategies” issued on October 31, 2016.

(2) Qualitative Information Concerning Consolidated Financial Position

(3) Information on Future Forecasts Including Consolidated Financial Forecasts

The Group revised the earnings forecasts for the first half and full fiscal year which were announced on May 10, 2016. For details, please refer to the “Notice Concerning Revision of Earnings Forecast” released on October 28, 2016.

### **Matters Concerning Summary Information**

Additional Information:

(Application of “Guidance for Recoverability of deferred tax assets” )

“Guidance for Recoverability of deferred tax assets” (ASBJ Guidance No.26, March 28, 2016) applied from the first quarter ended June 30, 2016.

## 6. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Unit: Millions of Yen)

	March 31, 2016 Amount	September 30, 2016 Amount
<b>Assets</b>		
Current assets		
Cash and deposits	37,052	34,302
Notes and accounts receivable - trade	19,655	20,753
Merchandise	17,213	17,116
Accounts receivable - other	19,039	14,662
Other	14,806	14,128
Allowance for doubtful accounts	(112)	(113)
<b>Total current assets</b>	<b>107,655</b>	<b>100,849</b>
Non-current assets		
Property, plant and equipment		
Land	22,449	22,449
Other, net	19,816	20,729
<b>Total property, plant and equipment</b>	<b>42,265</b>	<b>43,179</b>
Intangible assets		
Goodwill	852	730
Other	5,052	4,592
<b>Total intangible assets</b>	<b>5,904</b>	<b>5,322</b>
Investments and other assets		
Guarantee deposits	16,198	15,942
Other	8,720	8,142
Allowance for doubtful accounts	(290)	(288)
<b>Total investments and other assets</b>	<b>24,628</b>	<b>23,795</b>
<b>Total non-current assets</b>	<b>72,799</b>	<b>72,298</b>
<b>Total assets</b>	<b>180,454</b>	<b>173,148</b>
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	13,835	13,392
Short-term loans payable	2,432	3,089
Accounts payable - other	11,219	8,787
Income taxes payable	1,885	837
Provision for Business Restructuring	76	65
Other provision	532	535
Other	5,500	5,086
<b>Total current liabilities</b>	<b>35,482</b>	<b>31,795</b>
Non-current liabilities		
Long-term loans payable	2,343	1,506
Provision	87	88
Net defined benefit liability	121	126
Asset retirement obligations	2,269	2,311
Other	8,402	8,146
<b>Total non-current liabilities</b>	<b>13,224</b>	<b>12,180</b>
<b>Total liabilities</b>	<b>48,707</b>	<b>43,975</b>



	March 31, 2016 Amount	September 30, 2016 Amount
<b>Net assets</b>		
Shareholders' equity		
Capital stock	33,998	<b>33,998</b>
Capital surplus	34,299	<b>34,299</b>
Retained earnings	67,125	<b>59,408</b>
Treasury shares	(5,976)	<b>(55)</b>
<b>Total shareholders' equity</b>	<b>129,447</b>	<b>127,651</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,491	<b>1,142</b>
Foreign currency translation adjustment	516	<b>121</b>
<b>Total accumulated other comprehensive income</b>	<b>2,008</b>	<b>1,264</b>
Non-controlling interests	292	<b>256</b>
<b>Total net assets</b>	<b>131,747</b>	<b>129,172</b>
<b>Total liabilities and net assets</b>	<b>180,454</b>	<b>173,148</b>

(2) Consolidated Statements of Income and Comprehensive Income  
(Unit: Millions of Yen)

	Six months ended September 30, 2015 Amount	Six months ended September 30, 2016 Amount
Net sales	98,695	94,820
Cost of sales	66,587	64,167
Gross profit	32,107	30,653
Selling, general and administrative expenses	29,611	29,664
Operating income	2,496	988
Non-operating income		
Interest income	40	33
Dividend income	46	46
Lease revenue-system equipment	563	501
Other	1,041	870
Total non-operating income	1,692	1,451
Non-operating expenses		
Interest expenses	25	16
Share of loss of entities accounted for using equity method	27	49
Lease cost-system equipment	639	464
Other	368	345
Total non-operating expenses	1,060	876
Ordinary income	3,128	1,563
Profit before income taxes	3,128	1,563
Income taxes - current	1,470	627
Income taxes - deferred	49	239
Total income taxes	1,520	867
Profit	1,608	695
Profit attributable to		
Profit attributable to owners of parent	1,623	714
Loss attributable to non-controlling interests	(15)	(18)
Other comprehensive income		
Valuation difference on available-for-sale securities	(762)	(338)
Foreign currency translation adjustment	(51)	(386)
Share of other comprehensive income of entities accounted for using equity method	1	(31)
Total other comprehensive income	(812)	(756)
Comprehensive income	795	(61)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	819	(30)
Comprehensive income attributable to non-controlling interests	(23)	(31)

(3) Consolidated Statements of Cash Flows  
(Unit: Millions of Yen)

	Six months ended September 30, 2015 Amount	Six months ended September 30, 2016 Amount
<b>Cash flows from operating activities</b>		
Profit before income taxes	3,128	1,563
Depreciation	1,888	2,055
Amortization of goodwill	69	89
Provision for business restructuring	(0)	(11)
Increase (decrease) in allowance for doubtful accounts	17	2
Interest and dividend income	(87)	(80)
Interest expenses	25	16
Share of (profit) loss of entities accounted for using equity method	27	49
Decrease (increase) in notes and accounts receivable - trade	2,782	3,181
Decrease (increase) in lease investment assets	189	647
Decrease (increase) in inventories	(646)	(85)
Increase (decrease) in notes and accounts payable - trade	1,319	(345)
Other, net	(2,809)	(2,566)
Subtotal	5,904	4,517
Interest and dividend income received	106	88
Interest expenses paid	(26)	(17)
Income taxes (paid) refund	(1,714)	(1,649)
Net cash provided by (used in) operating activities	4,270	2,938
<b>Cash flows from investing activities</b>		
Payments into time deposits	(368)	(191)
Proceeds from withdrawal of time deposits	541	345
Purchase of property, plant and equipment and intangible assets	(3,605)	(2,742)
Proceeds from sales of property, plant and equipment and intangible assets	11	21
Purchase of investment securities	(0)	(24)
Proceeds from sales and redemption of investment securities	22	—
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	29	—
Payments of loans receivable	(57)	—
Collection of loans receivable	37	38
Other, net	(51)	(75)
Net cash provided by (used in) investing activities	(3,440)	(2,628)

	Six months ended September 30, 2015 Amount	Six months ended September 30, 2016 Amount
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	910	(128)
Proceeds from long-term loans payable	830	140
Repayments of long-term loans payable	(2,241)	(190)
Purchase of treasury shares	(5,247)	(0)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	(3)	(1)
Proceeds from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	134	—
Cash dividends paid	(2,597)	(2,520)
Other, net	(25)	(3)
Net cash provided by (used in) financing activities	(8,240)	(2,705)
Effect of exchange rate change on cash and cash equivalents	(24)	(152)
Net increase (decrease) in cash and cash equivalents	(7,434)	(2,546)
Cash and cash equivalents at beginning of period	42,218	36,579
Cash and cash equivalents at end of period	34,783	34,032

## 7. Notes in case significant changes were made to the amount of shareholders' equity

At the Board of Directors Meeting held on May 10, 2016, the Board approved the cancellation 2,900,000 shares of treasury stock and carried it out on May 31, 2016.

As a result, Retained earnings and Treasury shares were decreased by 5,910 million yen.

## 8. Segment Information

I Six months ended September 30, 2015

(1) Information about sales and profit (loss)

(Unit: Millions of Yen)

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Net sales						
Sales to outside customers	55,060	31,780	4,796	6,523	534	98,695
Intersegment sales or transfers	20,084	534	176	3,627	1,128	25,550
Total	75,144	32,315	4,973	10,150	1,662	124,246
Profit(loss)	3,515	(1,186)	116	(66)	217	2,596

(2) Difference between operating income and Sum of operating income (loss) in reportable segments for the Six months ended September 30

(Unit: Millions of Yen)

Income	Amount
Total reportable segments	2,596
Elimination of intersegment transaction	(355)
Amortization of goodwill	(51)
Provision for point card certificates	(0)
Inventories	13
Non-current assets	254
Others	39
Operating income	2,496

(3) Impairment losses of assets, goodwill, and others, by reporting segment  
Not applicable.

II Six months ended September 30, 2016  
 (1) Information about sales and profit (loss)

(Unit: Millions of Yen)

	The Company	Domestic Store Subsidiaries	Overseas Subsidiaries	Subsidiaries for Car Goods Supply and Other	Subsidiaries for Supporting Functions	Total
Net sales						
Sales to outside customers	52,694	30,729	3,851	7,131	414	94,820
Intersegment sales or transfers	18,173	533	111	3,194	1,055	23,068
Total	70,868	31,263	3,962	10,325	1,469	117,889
Profit(loss)	1,678	(1,129)	(28)	(19)	190	691

(2) Difference between operating income and Sum of operating income (loss) in reportable segments for the Six months ended September 30

(Unit: Millions of Yen)

Income	Amount
Total reportable segments	691
Elimination of intersegment transaction	(202)
Amortization of goodwill	(69)
Provision for point card certificates	(5)
Non-current assets	193
Inventories	325
Others	54
Operating income	988

(3) Impairment losses of assets, goodwill, and others, by reporting segment  
 Not applicable.

## 9. Additional Information

### (1) Consolidated Sales Component and Percentage by Division

(Unit: Millions of Yen)

Six months ended September 30, 2016

Divisions	Amount	Ratio	Year-on-Year Increase/Decrease Ratio
Wholesale	53,455	56.4	96.9
Retail	39,977	42.1	95.2
Others (letting and hiring fee of leased object)	1,388	1.5	88.7
Total	94,820	100.0	96.1

Note : Consumption taxes are excluded from the above amounts.

(2) Consolidated Sales Component and Percentage by Product Category  
(Unit: Millions of Yen)

Six months ended September 30, 2016

Products	Amount	Ratio	Year-on-Year Increase/Decrease Ratio
		%	%
Wholesale		%	%
Tires and wheels	12,911	24.2	93.4
Car electronics	11,198	20.9	96.3
Oil and batteries	8,382	15.7	104.7
Accessories and maintenance	12,936	24.2	96.0
Statutory safety inspections and services	2,244	4.2	107.6
Sales of automobiles	1,696	3.2	85.3
Others	4,085	7.6	98.9
Subtotal	53,455	100.0	96.9
Retail			
Tires and wheels	6,473	16.2	90.1
Car electronics	5,406	13.5	91.9
Oil and batteries	3,440	8.6	95.8
Accessories and maintenance	10,149	25.4	93.9
Statutory safety inspections and services	7,906	19.8	100.1
Sales of automobiles	5,302	13.3	105.0
Others	1,299	3.2	83.2
Subtotal	39,977	100.0	95.2
Others (letting and hiring fee of leased object)	1,388	-	88.7
Total			
Tires and wheels	19,384	20.4	92.3
Car electronics	16,604	17.5	94.8
Oil and batteries	11,822	12.5	102.0
Accessories and maintenance	23,086	24.4	95.1
Statutory safety inspections and services	10,150	10.7	101.7
Sales of automobiles	6,999	7.4	99.4
Others	6,773	7.1	93.3
Total	94,820	100.0	96.1

Notes : 1. Consumption taxes are excluded from the above amounts.

2. Effective the fiscal year ended March 31, 2017, the Company has reclassified its product category following the change of sales component and percentage. "Car exterior items", "Car interior items" and "Motor sports" have been aggregated to the new classification of "Accessories and maintenance".

"Sales of automobiles" has been presented separately which was included in "Others" previously.

"Service" has been changed its name to "Statutory safety inspection and services".

The Year-on-Year ratio information has been recalculated according to the new sales component.

3. "Others" is consisted of revenue of Car sales, Used car goods sales and Royalty income.

4. The sales amount to application of equity method companies are in the wholesale.