Results for the Three Months Ended June 30, 2026

AUTOBACS SEVEN CO., LTD.

July 31, 2026

Note: The Company does not hold a financial results briefing for the first quarter. This material has been prepared for reference purposes to facilitate a better understanding of the financial results.

Results of the First Three Months of FY March 31, 2027

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1Q FY March 2027 Consolidated P/L

Consolidated net sales increased due to the solid performance of the AUTOBACS Business and growth in the Consumer Business. Operating profit decreased due to higher SG&A expenses, including logistics facility expansion and IT-related costs, resulting in higher sales and lower profits.

(Billion Yen)	1Q ended June 30, 2026			1Q ended June 30, 2025	
	Actual result	% of Sales	YoY change ratio	Actual result	YoY change ratio
Net sales	68.8		+7.2%	64.2	+18.9%
Gross profit	25.2	36.8%	+10.1%	22.9	+24.3%
SG&A	22.9	33.4%	+13.2%	20.2	+16.4%
Operating income	2.3	3.4%	-13.1%	2.6	+154.1%
Non-operating income/expenses	0.3	0.5%	-5.2%	0.3	+21.4%
Ordinary income	2.6	3.9%	-12.2%	3.0	+124.9%
Profit attributable to owners of parent	1.4	2.2%	-26.0%	2.0	+173.9%

- Amounts are rounded down to the nearest hundred million yen.
- % of Net Sales and YoY comparisons are calculated in yen.

Financial Results by Segment

AUTOBACS SEVEN

(Million Yen)		1Q FY March 2026	1Q FY March 2027	YoY	Summary
AUTOBACS Business	Gross sales	46,508	48,994	+5.3%	Sales increased while operating income declined Domestic retail sales remained strong, but operating income decreased due to higher SG&A expenses associated with new store openings and newly consolidated subsidiaries.
	Gross profit	17,452	18,303	+4.9%	
	SG&A	12,823	13,699	+6.8%	
	Operating income	4,628	4,604	-0.5%	
Consumer Business	Gross sales	12,193	14,563	+19.4%	Sales increased and the business returned to profitability Sales grew across all business categories, including Otoron, the online store, and BEELINE. Improved profitability led to positive operating income.
	Gross profit	3,299	4,603	+39.5%	
	SG&A	3,343	4,184	+25.2%	
	Operating income	-43	419	–	
Wholesale Business	Gross sales	8,046	8,381	+4.2%	Sales and operating income increased. Domestic wholesale subsidiaries performed well. SG&A expenses decreased due to organizational and functional efficiencies implemented since the previous fiscal year.
	Gross profit	1,508	1,510	+0.1%	
	SG&A	1,369	1,362	-0.6%	
	Operating income	139	148	+6.5%	
Expansion Business	Gross sales	2,706	3,204	+18.4%	Sales and operating income increased. Real estate income increased due to new store openings and renovations.
	Gross profit	711	873	+22.8%	
	SG&A	413	519	+25.6%	
	Operating income	297	354	+18.9%	
Corporate(*1)	Operating income	-2,335	-3,192	–	Expenses increased due to higher logistics and IT-related costs.

- Amounts are rounded down.
- YoY comparisons are calculated in yen.

(*1)"Corporate" is a company-wide expense not allocable to each reportable segment and primarily general, and administrative expenses.

Financial Results by Segment: AUTOBACS Business

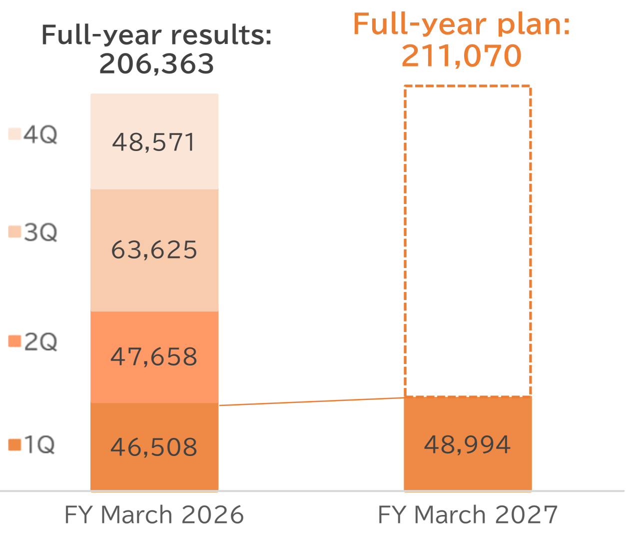
AUTOBACS SEVEN

(Million yen)	1Q FY March 2026	1Q FY March 2027	YoY
Gross sales	46,508	48,994	+5.3%
Retail	22,730	24,635	+8.4%
Domestic	20,391	22,400	+9.9%
Overseas	2,339	2,235	-4.5%
Wholesale*	22,464	22,193	-1.2%
Inter-segment transactions	1,312	2,164	+64.9%
Operating income	4,628	4,604	-0.5%

* Wholesale sales include franchise royalty income.

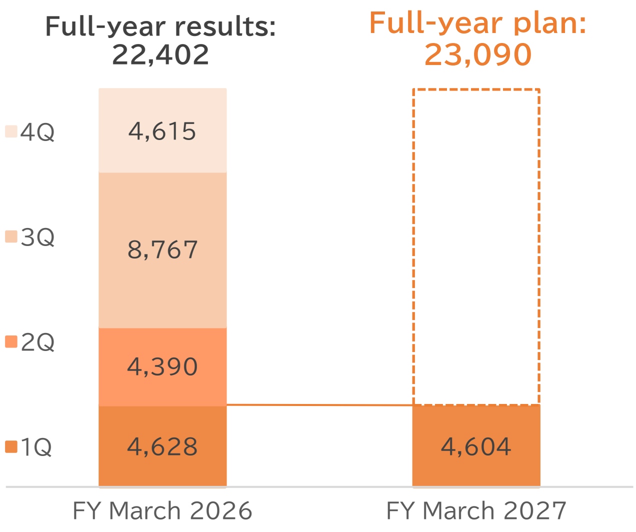
Gross Sales

(Million yen)



Operating Income

(Million yen)



Sales increased while operating income declined

Domestic retail sales remained strong, but operating income decreased due to higher SG&A expenses associated with new store openings and newly consolidated subsidiaries.

- Domestic AUTOBACS

  <Retail>
  - Tire sales increased due to successful sales promotion initiatives.
  - Engine oil sales increased as higher engine-oil prices reflected geopolitical tensions in the Middle East.

  <Wholesale>
  - Wholesale sales decreased due to the consolidation of two former franchisee corporations.

- Overseas Retail

  <France>

  Sales declined despite an expanded product lineup due to weak consumer spending.

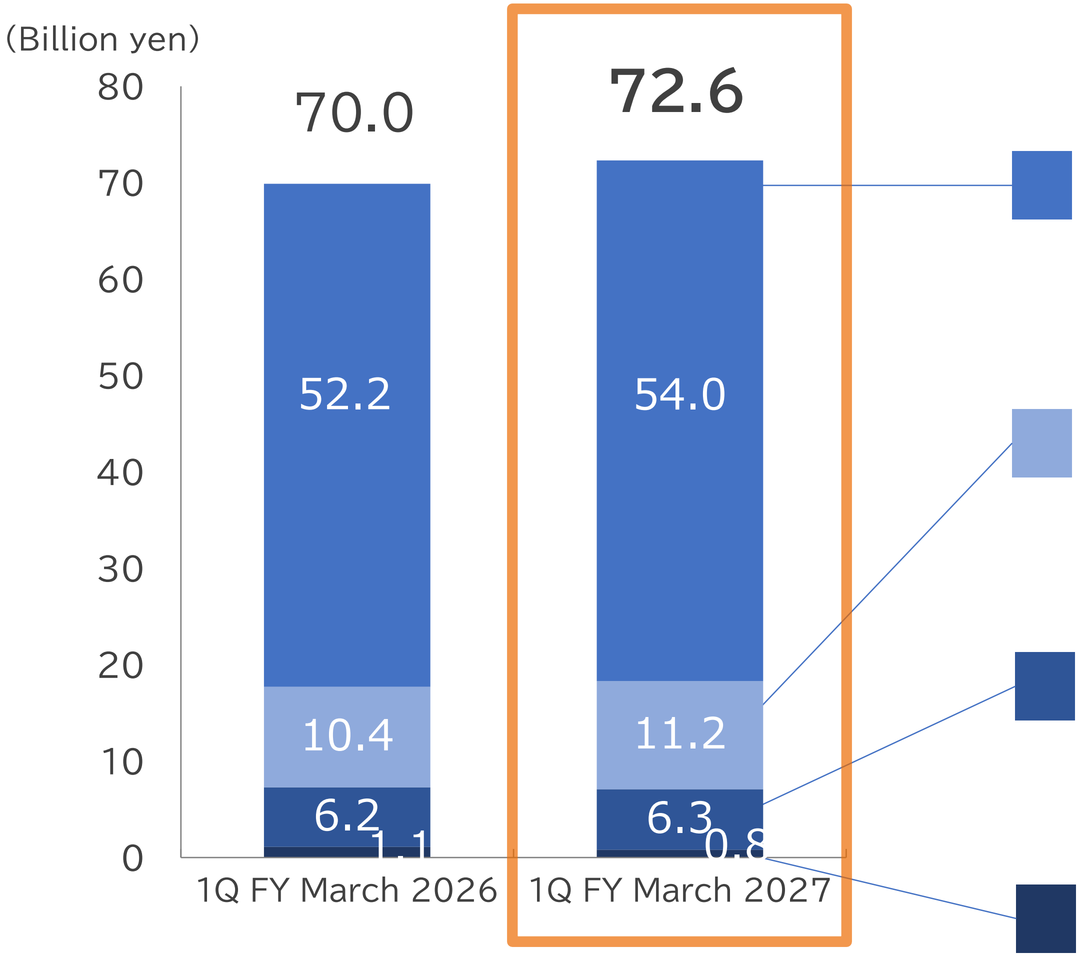
  <Singapore>

  Pit services remained solid, supported by growing maintenance demand for existing vehicles.

Retail Sales in Total AUTOBACS Group Stores

AUTOBACS SEVEN

Retail Sales in Total AUTOBACS Group stores **72.6 billion yen** YoY **+3.6%**

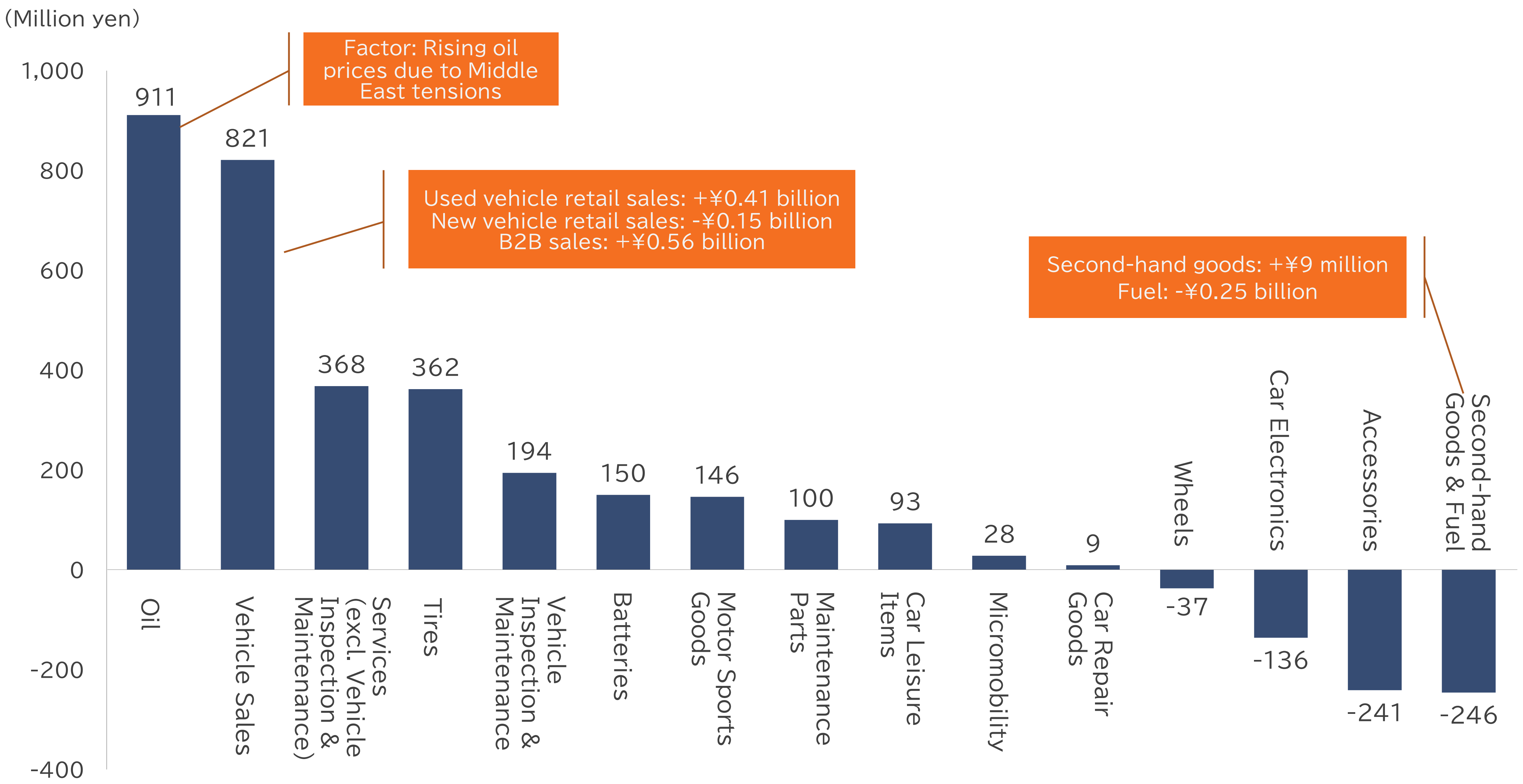


	Result	YoY
Automotive Goods & Services	¥54.0 billion	+3.3%
Vehicle Sales	¥11.2 billion	+7.8%
	9,080 units	-2.6%
AUTOBACS CARS member stores	420 stores	+5 stores *from pre-period
Vehicle Inspection & Maintenance	¥6.3 billion	+3.1%
	159,000 units	-4.2%
Authorized inspection stores	448 stores	+4 stores *from pre-period
Second-hand Goods & Fuel	¥0.8 billion	-22.3%

- Amounts are rounded down to the nearest hundred million yen.
- YoY comparisons are calculated in yen.

- Sales at all domestic store formats of the AUTOBACS chain. Vehicle Sales include a portion of the sales in the Consumer Business.

YoY Change in Domestic AUTOBACS Chain Sales (All-Store Basis)



- Sales at all domestic store formats. Total store basis.
- Amounts are rounded down.

Financial Results by Segment: Consumer Business

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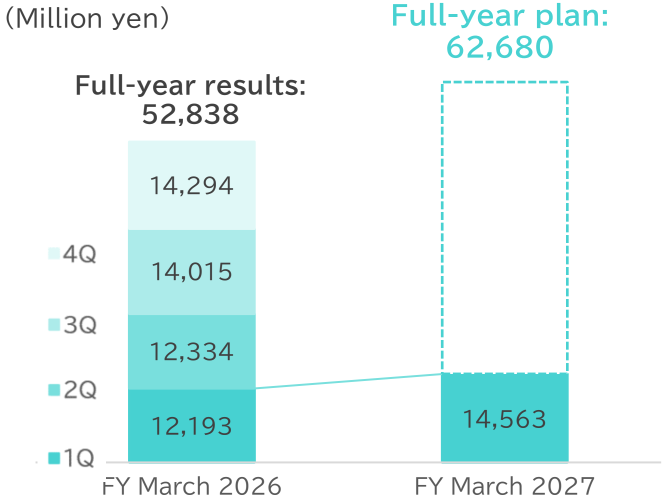
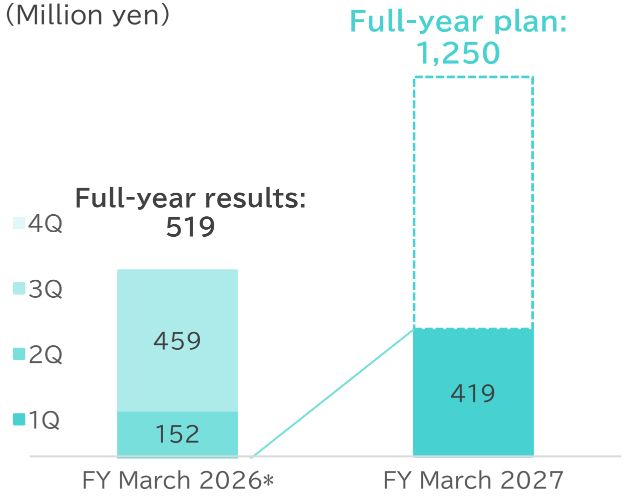
(Million yen)	1Q FY March 2026	1Q FY March 2027	YoY
Gross sales	12,193	14,563	+19.4%
Car Dealership*	3,887	4,028	+3.6%
BEELINE	2,292	2,712	+18.3%
AUTOBACS CARS	2,107	2,144	+1.8%
Otoron	1,535	2,235	+45.6%
Online Store	1,549	2,184	+40.9%
Other	755	1,180	+56.3%
Inter-segment transactions	67	77	+14.8%
Operating income	-43	419	—

* Car Dealership: Audi, Honda, and BYD.

Gross Sales



Operating Income



*Operating losses were recorded in 1Q and 4Q (1Q: -¥43 million, 4Q: -¥48 million).

Sales increased and the business returned to profitability.

Sales grew across all business categories, including Otoron, the online store, and BEELINE. Improved profitability led to positive operating income.

- Car Dealership
  Sales increased due to new store openings and new vehicle launches.
- BEELINE
  Opened three new stores during the quarter.
- AUTOBACS CARS
  Expanded the Group's used vehicle inventory through collaboration with external partners.
- Otoron
  The four stores opened in the last FY performed strongly.
- Online Store
  Sales increased through inventory optimization.
- Other
  AUTO IN store count increased following last year's acquisition.

Car Dealership

Automotive service facility adjacent to a home improvement store

In-house loan type used car dealership

Specialized tire shop

Financial Results by Segment: Wholesale Business

AUTOBACS SEVEN

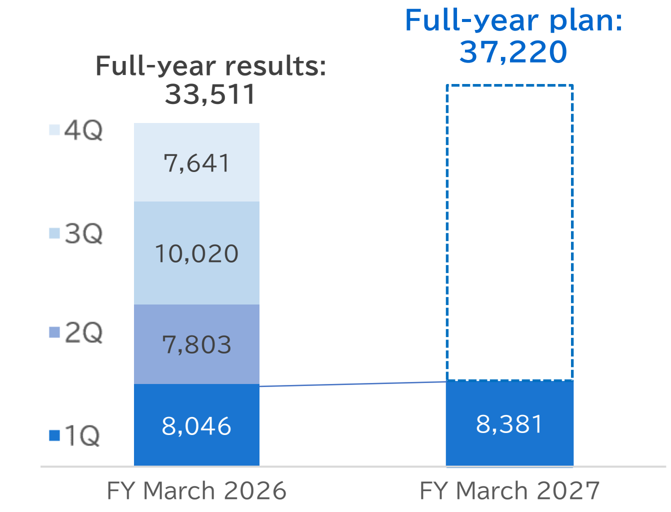
(Million yen)	1Q FY March 2026	1Q FY March 2027	YoY
Gross sales	8,046	8,381	+4.2%
Domestic wholesale	4,934	5,269	+6.8%
Overseas wholesale	688	698	+1.5%
Inter-segment transactions	2,423	2,412	-0.5%
Operating income	139	148	+6.5%

Sales and operating income increased.
Domestic wholesale subsidiaries performed well. SG&A expenses decreased due to organizational and functional efficiencies implemented since the previous fiscal year.

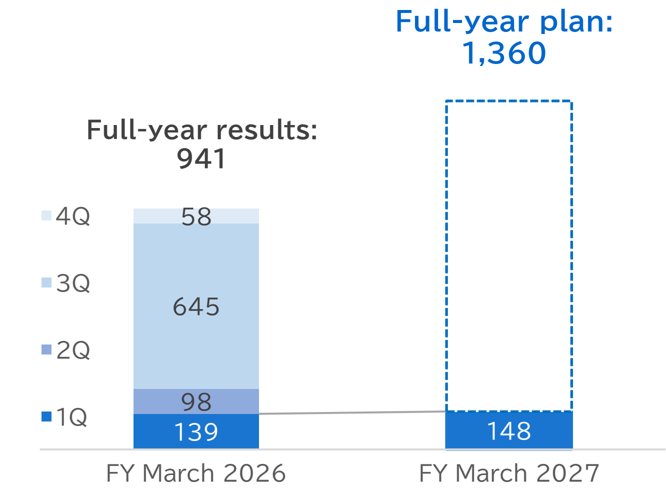
- Domestic Wholesale
  - Sales at the oil wholesale subsidiary increased due to higher engine-oil prices reflecting geopolitical tensions in the Middle East.
  - Sales of dress-up aluminum wheels remained strong at the wheel wholesale subsidiary.

- Overseas Wholesale
  <Japan> Export transactions decreased.
  <Australia> Sales of private-brand products remained steady.
  <China> Exports to Japan and domestic wholesale sales increased.

■ Gross Sales



■ Operating Income



Private brand "AQ."

Private brands for overseas markets

Vehicle label "GORDON MILLER MOTORS"

Aluminum wheels

Financial Results by Segment: Expansion Business

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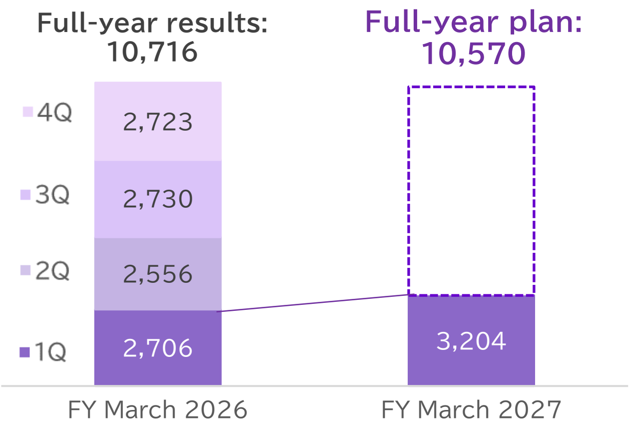
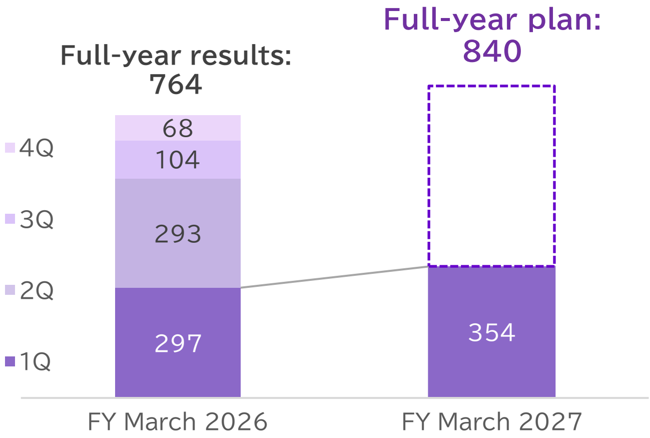
■ Gross Sales

(Million yen)



■ Operating Income

(Million yen)



<u>**Sales and operating income increased.**</u>
Real estate income increased due to new store openings and renovations.

- Real Estate
  Rental income increased due to new store openings and renovations.

- SX (Sustainability Transformation)
  Sales of micromobility products increased.

■ Topics

"VEEMO Welfare" Selected for Oita City' s Innovation Trial Support Program

- VEEMO Welfare is an app-based parking management service designed to prevent inappropriate use of parking spaces reserved for persons with disabilities and improve user convenience.

Test-Ride Events Held for the Next-Generation Mobility Vehicle "Lean3"

- Test-ride events for the compact EV "Lean3", which does not require vehicle inspection or proof of parking, were held in Tokyo, Osaka, and Nagoya.
- Pre-orders are now available through the dedicated website.

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Strategy Outline

1. "Create Touch Points" to continue to support mobility lifestyles
2. "Develop and Supply Products and Solutions" tailored to mobility lifestyles
3. "Establish New Business Domains" in response to changes in mobility lifestyles

1. Create Touch Points

Domestic Store Openings in 1Q

New Stores Opened: 17

(April–June 2026)

AUTOBACS Ikoma Store

AUTOBACS Kumamoto Shimizu Honmachi

BEELINE Onoda Store


A PIT AUTOBACS PERFORMANCE FACTORY Osaka

BEELINE Namerikawa

BYD AUTO Kyoto Shijo

Network Expansion Through M&A

- Acquired Sasaki Automobile Co., Ltd., which operates vehicle inspection & maintenance and vehicle sales businesses (July 16, 2026).

Strengthening Vehicle Inspection & Maintenance

- Acquired Hachuda Automobile Co., Ltd., which operates Audi, Volvo and BYD dealerships as well as insurance businesses (July 31, 2026).

Strengthening Vehicle Sales

Volvo Car Kofu

AUTOBACS SEVEN

Strategy Outline
1. “Create Touch Points” to continue to support mobility lifestyles
2. “Develop and Supply Products and Solutions” tailored to mobility lifestyles
3. “Establish New Business Domains” in response to changes in mobility lifestyles

2. Develop and Supply Products and Solutions

Exclusive Product Sourcing

Expansion of Authorized Distribution Business for Leading Overseas Brands

- Obtained exclusive distribution rights in Japan for Meguiar’s, a leading car care brand, and ISSE, a global brand of textile snow chains.
- Expanded the domestic distribution of overseas brands through sales channels both within and outside the Group.

Meguiar’s Car Care Goods

ISSE Textile Snow Chains

Development of New Solutions

Launch of TireLoop, a Tire Storage Platform for Business Users

- TireLoop is a platform for business users that provides one-stop tire storage, inventory management and delivery services.
- The service combines AUTOBACS’ storage expertise, logistics network and digital technologies to address storage and operational challenges faced by service providers and dealerships.

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Donations & Contributions

Supporting the Future of Children Affected by Traffic Accidents

- Plain Text1Donated a portion of sales from AQ. private-brand products to organizations that support children who have lost parents or guardians in traffic accidents.

AQ. Products

Vehicle Donation to the Japan Car Sharing Association

- Donated vehicles on an ongoing basis as part of disaster relief support utilizing vehicles.
- Implemented regular vehicle donations since FY2023.


Donated eight vehicles in July 2026

Community Engagement

Promoting Regional Tourism and Economic Development with MAPPLE, Inc.

- Signed an agreement to promote collaboration aimed at creating regional mobility demand and supporting tourism and economic development.
- Combining MOBILA, the Company’s mobility lifestyle information service, with MAPPLE’s tourism data and regional development expertise, the Company provides tourism DX solutions that support travelers throughout their entire journey.

mapple × MOBILA

1Q FY March 2027 Vehicle Sales

Total 9,080 units YoY -2.6%

(Units)	1Q FY March 2026	1Q FY March 2027	YoY
Retail Vehicle Sales	2,555	**2,547**	-0.3%
Used Vehicles	1,858	**1,947**	+4.8%
New Vehicles	697	**600**	-13.9%
B2B Vehicle Sales	6,765	**6,533**	-3.4%
Sold to Headquarters	80	**54**	-32.5%
Auction Sales via Headquarters	1,717	**1,737**	+1.2%
Direct Sales from Stores	4,968	**4,742**	-4.5%
Total Vehicle Sales	9,320	**9,080**	-2.6%

- Vehicle sales in the AUTOBACS Business and Consumer Business.

Domestic AUTOBACS Chain YoY Trend; Same Store Basis (Sales/Purchasing Customers/Average Customer Spend)

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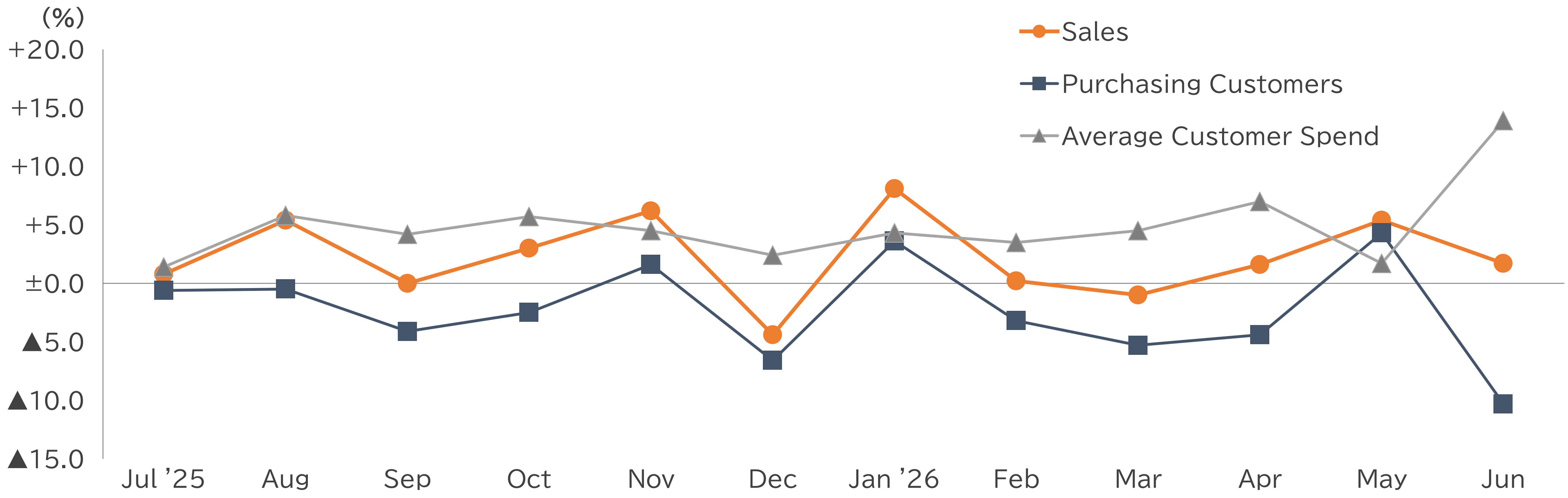
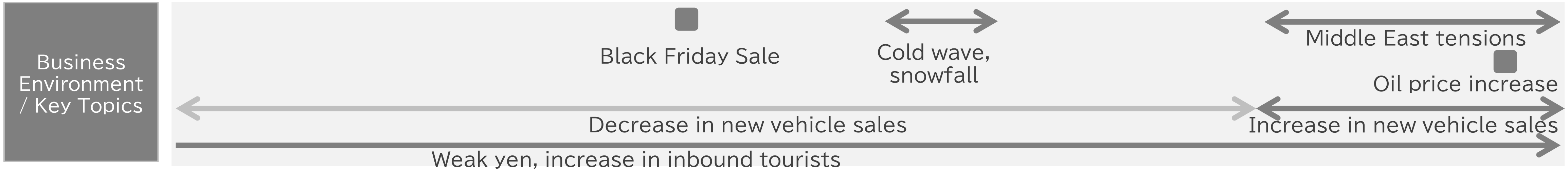
[Same store basis (YoY)]

1Q Sales: +2.9%　Number of purchasing customers: -4.0%





Overview of Financial Results
Financial Results by Segment
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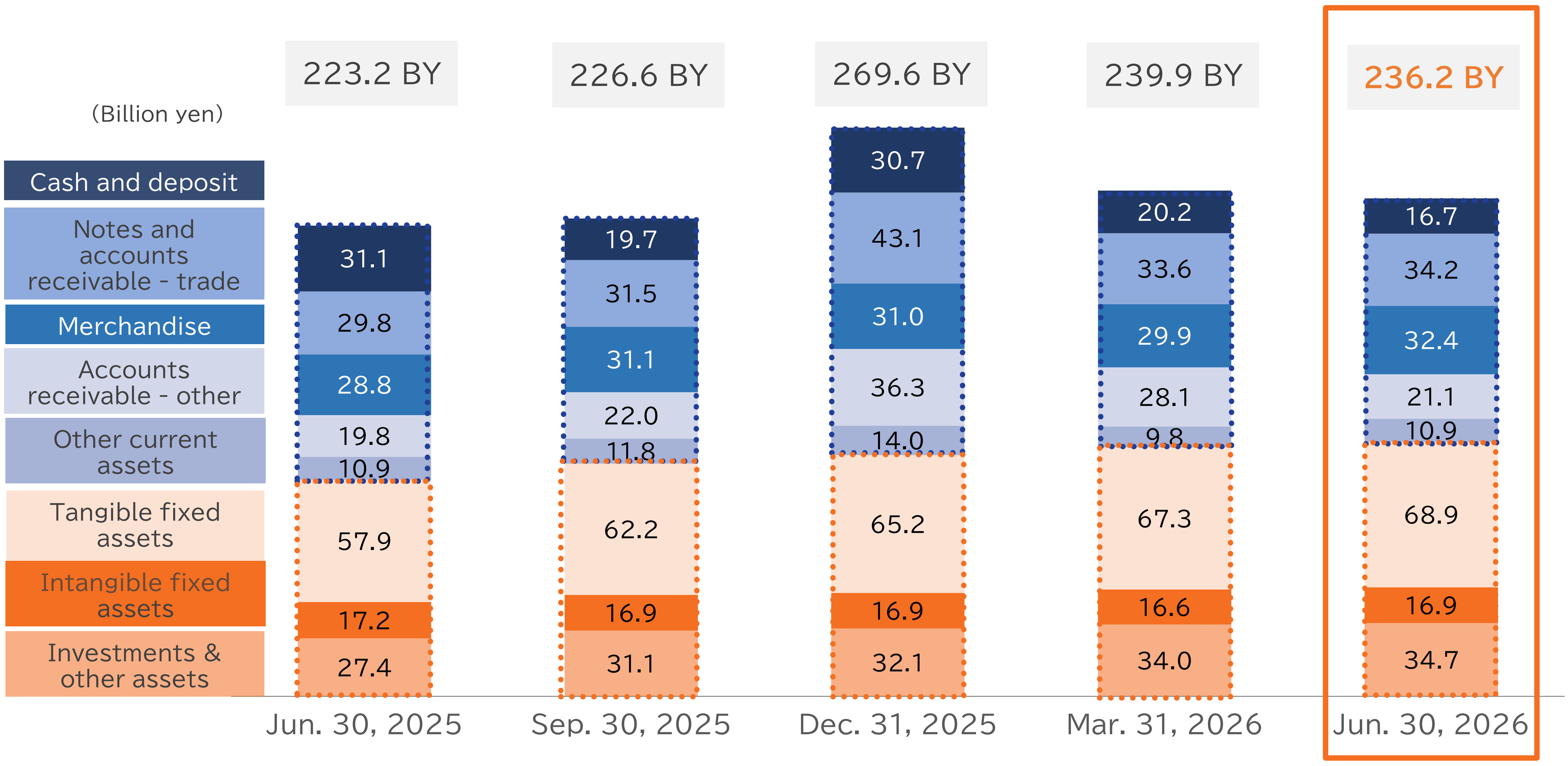
Store Openings and Closures

Category		March 31, 2026	1Q FY March 2027			March 31, 2027
		Actual	Openings	Closures	June 30, 2026	Plan
Domestic	AUTOBACS	519	+4		523	528
	AUTOBACS GARAGE	1			1	1
	Super AUTOBACS	71			71	71
	A PIT AUTOBACS	3	+1		4	4
	ASM	21	+1	-1	21	22
	Smart+1	18	+1		19	21
	AUTOBACS EXPRESS	11			11	11
	AUTOBACS CARS	415	+5		420	421
	Car Dealership	23	+1		24	28
	BEELINE	77	+3		80	85
	Otoron	21			21	25
	AUTO IN	82		-2	80	79
	Other Locations	9	+1		10	14
	Total	**1,271**	**+17**	**-3**	**1,285**	**1,310**
Overseas	Taiwan	6		-1	5	5
	Singapore	2			2	2
	Thailand	127			127	132
	France	8			8	8
	Philippines	6			6	6
	Total	**149**		**-1**	**148**	**153**

- ASM, Smart+1 and AUTOBACS CARS include in-shop and attached-store formats.

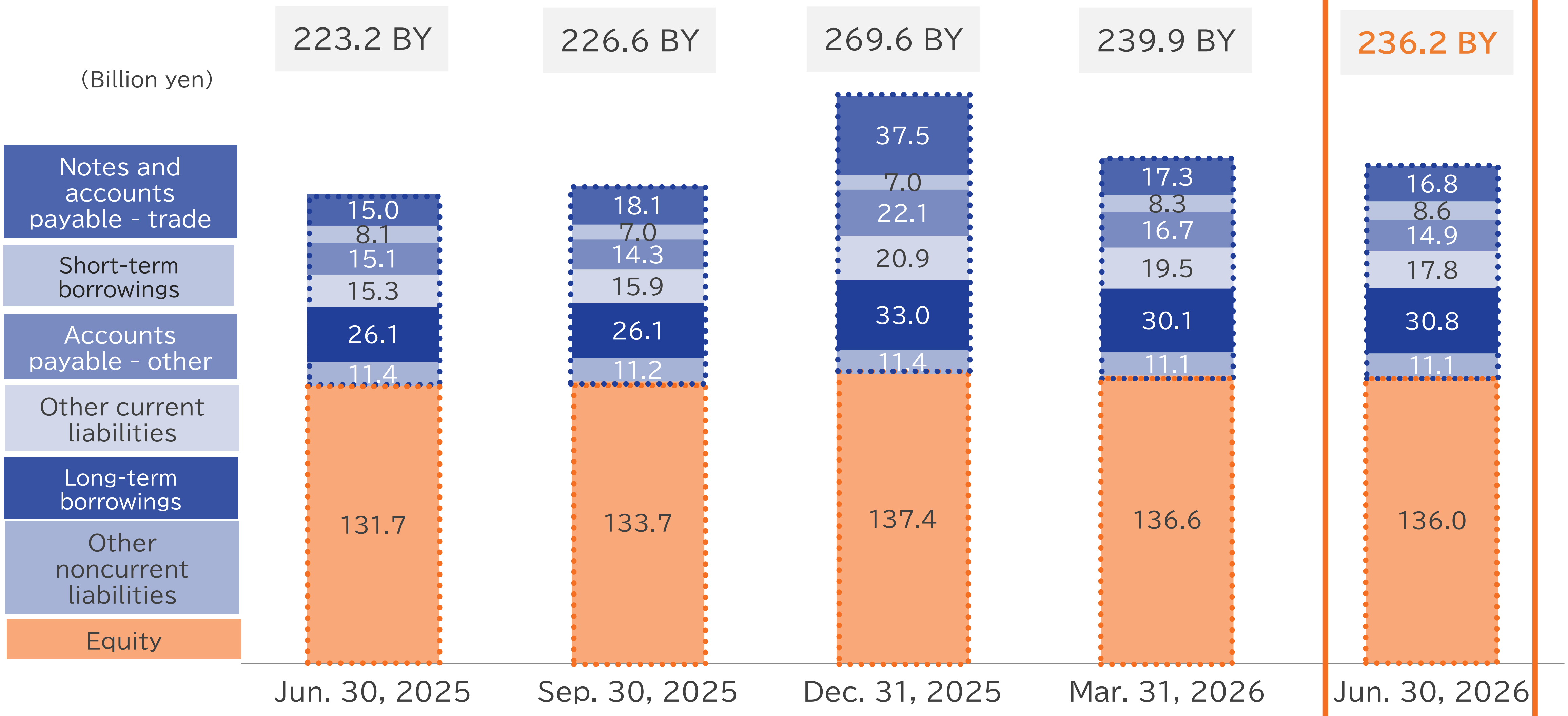
Balance Sheet: Assets



- Amounts are rounded down to the nearest hundred million yen.

Balance Sheet: Liabilities and Equity

AUTOBACS SEVEN



- Amounts are rounded down to the nearest hundred million yen.

Forward-Looking Statements

These materials include forecasts regarding the Company’s future plans, strategies, and performance. This information is based on judgments and forecasts made in accordance with information currently available. Actual results may differ materially from forecasts due to such factors as changes in operating circumstances.