

March 23, 2016

**AUTOBACS SEVEN Announces Organizational and Personnel Change**

(Translation of Major Points of Japanese Release)

March 23, 2016 (Tokyo, Japan) – AUTOBACS SEVEN Co., Ltd. (Representative Director and CEO: Setsuo Wakuda) announced today that its board of directors resolved the following changes in its organization and personnel.

1. Organizational Changes (effective April 1, 2016)

1) Changes in Management Structure

- ① “Store Operation Planning Department” to report to “Chain Store Planning Officer.”
- ② Rename “Omni-Channel Department” to “Internet Business Department” and transfer the omni-channel development function to “Marketing Department.”
- ③ “Merchandise Development Department” to report to “Car Parts and Accessories Officer.”
- ④ Newly establish “Automobile Business Department” that promotes car dealer business and other automobile specialized business to report to “Car Purchase and Sales Officer.”

<Summary of the Changes in Management Structure>

	New Department	Current Department	Description
①	Store Operation Planning Department	Store Operation Planning Department	Change of Officer in charge
②	Internet Business Department	Omni-Channel Department	Name change and transfer of function
③	Merchandise Development Department	Merchandise Development Department	Change of Officer in charge
④	Automobile Business Department	—	New establishment

2) Changes in Officers' titles and duties

- ① Abolish the title of “Head Officer,” namely “Corporate Administration Head Officer,” “Overseas Business and New Business Development Head Officer” and “Merchandising and Statutory Safety Inspections & Services Head Officer.”
- ② Newly establish the title of “Vice Chief AUTOBACS Chain Officer.”
- ③ Consolidate the duties of “Merchandise Development Officer” to “Car Parts and Accessories Officer.”
- ④ Change the duties of “Corporate Planning and IR & PR Officer,” “Legal, General Affairs and Internal Control Officer” and “Human Resources, Finance & Accounting and Information Technology Strategy Officer” and rename them as “Corporate Planning and IR & PR and Information Technology Strategy Officer,” “Human Resources, General Affairs & Internal Control and Legal Officer,” and “Finance & Accounting Officer.”

<Summary of Changes in Officers' titles and duties>

	New Title	Current Title	Description
①	-	Head Officer (Corporate Administration Head Officer) (Overseas Business and New Business Development Head Officer) (Merchandising and Statutory Safety Inspections & Services Head Officer)	Abolish
②	Vice Chief AUTOBACS Chain Officer	-	New
③	Car Parts and Accessories Officer	Car Parts and Accessories Officer Merchandise Development Officer	Consolidation
⑪	-Corporate Planning and IR & PR and Information Technology Strategy Officer -Human Resources, General Affairs & Internal Control and Legal Officer - Finance & Accounting Officer	-Corporate Planning and IR & PR Officer -Legal, General Affairs and Internal Control Officer -Human Resources, Finance & Accounting and Information Technology Strategy Officer	Change of duties

2. Changes in Personnel (effective April 1, 2016)

Name	New position	Current position
Kiomi Kobayashi	Representative Director and Vice Chief Executive Officer, Chief AUTOBACS Chain Officer	Director and Vice Chief Executive Officer, Chief AUTOBACS Chain Officer
Hironori Morimoto	Director and Vice Chief Executive Officer	Director and Vice Chief Executive Officer, Head of Corporate Administration
Teruyuki Matsumura	Director and Senior Managing Executive Officer, Eastern Japan Region Headquarters	Director and Senior Managing Executive Officer, Head of Overseas Business and New Business Development
Kozo Sumino	Director and Senior Executive Officer	Director and Senior Executive Officer, Head of Merchandising and Car Parts & Accessories and Merchandise Development
Isao Hirata	Senior Managing Executive Officer, Corporate Planning and IR & PR and Information Technology Strategy	Senior Executive Officer, Corporate Planning and IR & PR
Naoyuki Koyama	Senior Managing Executive Officer, Vice Chief AUTOBACS Chain Officer and Marketing	Officer, Overseas Business
Eiichi Kumakura	Senior Executive Officer, Western Japan Region Headquarters	Officer, Western Japan Region Headquarters
Yugo Horii	Senior Executive Officer, Overseas Business	Officer, Legal, General Affairs and Internal Control
Masaru Sasaki	Senior Executive Officer, Car Parts & Accessories	Officer, Eastern Japan Region Headquarters

Name	New position	Current position
Shinichi Fujiwara	Officer, Chain Store Planning	Officer, Chain Store Planning and Marketing
Kazushige Hojo	Officer, Human Resources, General Affairs & Internal Control and Legal	Officer, Human Resources, Finance & Accounting and Information Technology Strategy
Noritaka Hiraga	Officer, Finance & Accounting	General Manager, Finance & Accounting
Koji Takamatsu	General Manager, Marketing	General Manager, Western Japan Operation Planning Department
Hiroshige Onoda	General Manager, Internet Business Department	General Manager, Omni-Channel Department
Tomohito Habata	General Manager, Eastern Japan Operation Planning Department	Area General Manager, Tohoku Area Operation Department
Yasuhiro Ohbayashi	Area General Manager, Tohoku Area Operation Department	Area General Manager, Tokyo and Chiba Area Operation Department
Yoshitsugu Okamoto	Area General Manager, Tokyo and Chiba Area Operation Department	Area General Manager, Kanagawa and Shizuoka Area Operation
Ryo Shigeyama	Area General Manager, Kanagawa and Shizuoka Area Operation	General Manager, Merchandise Development Department
Takeshi Yoshizawa	Area General Manager, Northern Kanto Area Operation Department	Group Manager, Eastern Japan Operation Planning Department
Toshihiro Fukuhara	General Manager, Western Japan Operation Planning Department	Area General Manager, Hokuriku Area Operation Department
Masayoshi Kaneko	Area General Manager, Hokuriku Area Operation Department	Area General Manager, Kyushu Area Operation Department
Koji Asano	Area General Manager, Tokai Area Operation Department	Area General Manager, Osaka, Wakayama, Kyoto, Shiga and Nara Area Operation Department
Sadao Higashimori	Area General Manager, Osaka, Wakayama, Kyoto, Shiga and Nara Area Operation Department	Area General Manager, Tokai Area Operation Department
Yuichi Shiraishi	Area General Manager, Western Hyogo and San-in Area Operation Department	Group Manager, Chugoku and Shikoku Area Operation Department
Junsuke Tanaka	Area General Manager, Kyushu Area Operation Department	Group Manager, Western Japan Operation Planning Department

Name	New position	Current position
Hiroshi Tsukiji	General Manager, Distribution Planning and Management Department	Group Manager, Corporate Planning Department
Tetsuya Chiwaki	General Manager, Merchandise Development Department	General Manager, Eastern Japan Operation Planning Department
Nobuyuki Todaka	General Manager, Car Maintenance & Insurance Services Department	Area General Manager, Western Hyogo and San-in Area Operation Department
Junichi Tanabe	General Manager, Automobile Business Department	Senior Managing Executive Officer, Autoplatz K.K.
Katsuhito Ohki	General Manager, Business Development Department	Group Manager, Business Development Department
Takashi Miyake	General Manager, Audit and Supervisory Board Member's Office	Audit and Supervisory Board Member's Office
Yoshiharu Yamada	General Manager, Corporate Audit Department	General Manager, Audit and Supervisory Board Member's Office
Hiroyuki Furuta	General Manager, Human Resources Department	Area General Manager, Northern Kanto Area Operation Department

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