

AUTOBACS SEVEN announces Organizational and Personnel Changes

(Translation of Major Points of Japanese Release)

January 28, 2019 (Tokyo, Japan) – AUTOBACS SEVEN Co., Ltd. (Representative Director and CEO: Kiomi Kobayashi) announces that it has resolved at the Board of Directors meeting held today, the following organizational and personnel changes.

1. Organizational Changes (effective April 1, 2019)

1) Changes in Management Structure

For Domestic AUTOBACS Business:

- ① Customer Services Department to report to AUTOBACS Business Planning Officer.
- ② Consolidate AUTOBACS CARS Company Owned Store Operation Department into CARS Business Department.
- ③ Merchandise Management Department, Distribution Planning & Management Department and Store Development Department to report to Merchandise Management, Distribution and Store Development Officer.

For BtoB Business:

- ④ Newly establish Fleet Business Department that reports to BtoB Business Officer.

For Corporate Administration:

- ⑤ Car Dealer Business Department to report to Office of the President and Business Planning Officer.
- ⑥ Corporate Planning Department, Human Resources & General Affairs Department and Next Generation Business Project to report to Corporate Planning, Human Resources & General Affairs Officer. Human Resources & General Affairs Department is a name after consolidation of the current Human Resources Department and General Affairs and Internal Control Department.
- ⑦ Finance & Accounting Department, Legal Department and IR & PR Department to report to Finance & Accounting, Legal and IR & PR Officer.
- ⑧ Information Technology Strategy Department to report to IT Strategy Officer.

<Summary of the Changes in Management Structure>

No	New Department	Current Department	Description
Domestic AUTOBACS			
①	Customer Services Department	same as on the left	change of officer in charge
②	CARS Business Department	CARS Business Department AUTOBACS CARS Company Owned Store Operation Department	Consolidation
③	Merchandise Management	same as on the left	change of officer in charge

No	New Department	Current Department	Description
	Department		
	Distribution Planning and Management Department	same as on the left	
	Store Development Department	same as on the left	
BtoB			
④	Fleet Business	—	new establishment
Corporate Administration			
⑤	Car Dealer Business Department	same as on the left	change of officer in charge
⑥	Corporate Planning Department	same as on the left	change of officer in charge
	Human Resources & General Affairs Department	Human Resources Department General Affairs and Internal Control Department	consolidation
	Next Generation Business Project	same as on the left	
⑦	Finance & Accounting Department	same as on the left	change of officer in charge
	Legal Department	same as on the left	
	IR & PR Department	same as on the left	
⑧	Information Technology Strategy Department	same as on the left	change of officer in charge

2) Changes in Officers' titles and duties

For Domestic AUTOBACS Business:

- ① Newly establish the title of Merchandise Management, Distribution and Store Development Officer that reports to Chief AUTOBACS Chain Officer.

For BtoB Business and Car Dealer Business:

- ② Abolish the title of BtoB Business and Car Dealer Business Officer, and newly establish the title of BtoB Business Officer.

For Corporate Administration:

- ③ Reorganize the duties of Office of the President and Business Planning Officer, Human Resources, General Affairs & Internal Control and Information Technology Strategy Officer, and Finance & Accounting and Legal Officer, and newly establish the titles of Office of the President and Business Planning Officer, Corporate Planning, Human Resources & General Affairs Officers, Finance & Accounting, Legal and IR & PR Officer, and IT Strategy Officer.
- ④ Abolish the title of Corporate Administration Officer.

<Summary of Changes in Officers' titles and duties>

No	New Title	Current Title	Description
Domestic AUTOBACS			
①	Merchandise Management, Distribution and Store Development Officer	—	new
BtoB and Car Dealer			
②	BtoB Business Officer	—	new
	—	BtoB Business and Car Dealer Business Officer	abolish
Corporate Administration			
③	Office of the President and Business Planning Officer Corporate Planning, Human Resources & General Affairs Officer Finance & Accounting, Legal and IR & PR Officer IT Strategy Officer	Office of the President and Business Planning Officer Human Resources, General Affairs & Internal Control and Information Technology Strategy Officer Finance & Accounting and Legal Officer	reorganize
④	—	Corporate Administration Officer	abolish

1. Changes in Personnel (effective April 1, 2019)

Name	New Position	Current Position
Teruyuki Matsumura	Director, Chairperson and Representative Director of CAP Style Co., Ltd.	Director and Senior Managing Executive Officer, BtoB Business and Car Dealer Business
Isao Hirata	Director, President and Representative Director of AUTOBACS Financial Service Co., Ltd.	Director and Senior Managing Executive Officer, Corporate Administration
Shinya Kurahayashi	Officer, Statutory Safety Inspection & Services and CARS Business	Officer, CARS Business
Kazushige Hojo	Officer, Merchandise Management, Distribution and Store Development	Officer, Human Resources, General Affairs & Internal Control and Information Technology Strategy
Yukihiro Kitagawa	Officer, BtoB Business	Officer, Statutory Safety Inspections and Services
Nobuo Norisue	Officer, IT Strategy and Internet Business	Officer, Internet Business
Noritaka Hiraga	Officer, Finance & Accounting, Legal and IR & PR	Officer, Finance & Accounting and Legal
Mitsuya Minatogawa	Officer, Corporate Planning, Human Resources & General Affairs	General Manager, Corporate Planning Department and IR & PR Department
Hiroshige Onoda	General Manager, Customer Services Department	Group Manager, Customer Services Department
Ryuta Takeuchi	Area General Manager, Tokyo and Chiba Area Operation Department	Area Group Manager, Tokyo and Chiba Area Operation Department
Reiji Ochiai	Area General Manager, Chugoku and Shikoku Area Operation Department	Area Group Manager, Chugoku and Shikoku Area Operation Department

Name	New Position	Current Position
Jun Kenmotsu	General Manager, Pit Services Management & Maintenance Department	Area Group Manager, Tokyo and Chiba Area Operation Department
Kenji Oka	General Manager, BtoB Business Department	General Manager, AUTOBACS CARS Company Owned Store Operations Department
Hisamitsu Kubota	General Manager, Fleet Business Department	General Manager, BtoB Business Department
Tatsuya Sakama	General Manager, Internet Business Department	Group Manager, Marketing Department
Yutaka Kuwahara	General Manager, Corporate Planning Department	Group Manager, Corporate Planning Department
Hiroyuki Furuta	General Manager, Human Resources & General Affairs Department	General Manager, Human Resources Department
Naoto Okubo	General Manager, Legal Department	Group Manager, Legal Department
Toru Yamasaki	General Manager, IR & PR	Group Manager, IR & PR